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Page 4

FOR NO

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Ever since learning that her

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The Global Newspaper

No. 32,776

PARIS, TUESDAY, JULY 12, 1988

lish Communisı leader, General Wojciech Jaruzelski.

Despite a major propaganda buildup by Polish authorities for

Mr. Gorbachev's visit, his third and

longest to Poland, only small

crowds turned out to see him.

Opening speeches by the two Com-munist chiefs repeated past ac-

Polish opposition figures and the banned Solidarity trade union had

called on Mr. Gorbachev to make

history by speaking out on the most painful unresolved issue between

the two countries, the World War II massacre of Polish officers and

other prisoners of war in Katyn

But though both Mr. Gorbachev and General Januzelski spoke at

length about crimes and conflicts

in the history between their coun-

not spell out details of the new

whether the United States would be

included in the summit conference.

See GORBACHEV, Page 2

U.S. Funds

To Be Given

To Iranians

By Bill McAllister

Wushington Pent Service
WASHINGTON — President

Ronald Reagan, declaring he was prompted by the humanitarian traditions of our nation." an-

nounced Monday the United

Mr. Gorbachev's speech also did

tries, neither mentioned Katyn.

counts of relations.

Forest near Smolensk.

**ESTABLISHED 1887** 

Pan-European

**Summit Talks** 

**Are Proposed** 

By Gorbachev

By Jackson Diehl

Washington Post Service WARSAW — Mikhail S. Gorba-

chev offered on Monday to with-

draw some Soviet military aircraft

from Eastern Europe if NATO can-

celed a plan to redeploy 72 U.S. F-

16 fighter bombers from Spain to

In a speech to the Polish Sejm, or

parliament, the Soviet leader pro-

posed a pan-European summit

conference to discuss "how to

break the vicious circle and move

from words to action in the field of

told the International Herald Tri-

bune that the basing of F-16s "has

been and will continue to be a NATO matter" and that "if the

Soviet Union is sincere in its pur-

suit of conventional reductions, it

will work in Vienna to achieve a

mutually acceptable negotiating

mandate for new arms control talks covering NATO-Warsaw Pact con-

ventional forces from the Atlantic

In Brussels, Reuters reported

tion, Manfred Wörner, said: "We

are committed to establishing a sta-

ble and secure balance of conven-

IU.S. State Department officials.

reducing conventional arms."

# genteensm. that the editory picked up from an emicentary rapher who did not have one on hand for the corner wiegle room. The term is wiggle room terpretations, no modification, slipping out of the committee 'Il Perturbante': Faint in Florence

By Mary Blume International Herald Tribune
FLORENCE — In addition

tection Agency's Environmental he gram manager. David H. Snot-action on a letter from the original forms of the original forms. Word herebug" and has uned. to the usual tourist ailments of The headline "47.00 Sheat Interbugs" Pay \$107.00 in fee.

Litterbugs Pay \$107.00 in fee.

New York Herald Tribute only ed citation of the term protectioned by a neologistic public adman in the New York Citation.

Partment of Sanitation.

The coinsess. sore feet, queasy stomachs and anemic pocketbooks, a new emotional disturbance has been American by a psychiatrist in Florence: the Stendhal Syn-

Dr. Graziella Magherini. chief of psychiatry at the Santa Maria Nuova hospital, which is five minutes from the great fourist attractions of Florence, has studied the syndrome in 107 patients over a period of eight years. A panic state resulting from the tourist's confrontation with the cultural weight of Flor-ence, the Stendhal Syndrome is expressed in its more acute forms by a loss of sense of reality and identity, by deprivation antiety and by insomnia.

The external world becomes less real to the patient and at the same time he or she often ins a feeling of being scrutinized, which causes anguish ac-companied by guilt — why are they looking at me and what have I done," says the distinguished gray-haired doctor. Some feel they are being persecuted."

Florence, claustrophobic and with too much to see in so small a space, is the ideal incubator for the disagio, or sense of unease, that characterizes the syndrome. The city's historical center has no shops that sell ordinary objects from daily life -vacuum cleaners, socks, phonograph records, birdseed -and instead there is an unremitting and, to modern tourists. often baffling sense of the past,

As many cultivated foreigners have noticed over the decades. Florence is also socially a very closed city and it may be that this sense of exclusion rubs off even on mass tourists today,

At any rate, there is oo doubt that something is wrong to the point where the Province of Florence has funded Dr. Magherini's research, which she is conducting with an architect, Stefano Crivelli, a historian, Professor Ermanno Bomomi, and a professor of literature, Mario Biondi, who coined the

Researchers say the first encounter with Florence's rich culture can lead to panic.

name Stendhal Syndrome. The

group's findings will be published in January.

Goethe and Henry James, says Dr. Magherini, also described the syndrome in Flor-ence, while Freud himself, in 1936, expressed a sense of perplexing unreality on the Acrop-olis of Athens. The syndrome was named for the French novelist Stendhal not for reasons of alliteration but because, Dr. Magherini says, be was the first modern tourist. In his account of visits to Florence, Naples and Rome in 1817, Stendhal described the panie that over-took him in Florence while visiting the church of Santa Croce.

His heart began to beat irreg-ularly, Stendhal wrote, and he felt as if his life were ebbing away, and he feared he might fall down. He recovered by leaving the church and reading poems by Foscolo on a bench. The Stendhal Syndrome, Dr.

Magherini says, is not to be confused with more familiar See STENDHAL, Page 2



#### U.S.-Soviet **Exchanges Set**

Kiosk

WASHINGTON (AP) — U.S. and Soviet defense officials said Monday that they will form a joint working group to avoid dangerous inci-dents hetween superpower

military forces.

The Soviet chief of staff, Marshal Sergei F. Akhromeyey, and the chairman of the U.S. Joint Chiefs of Staff, Admiral William J. Crowe Jr., also announced the two nations had agreed on a two-year exchange of visits involving warships, senior field and staff officers, military historians and marksmen. (Page 2)



This chair by Jean-Michel Wilmotte is part of Paris exhibition looking at 30 years of French design. In Page 8. Arts/Leisure

General News Educated women are sometimes too choosy. Singapore officials complain.

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# **Mexico Says** Salinas Has A Wide Lead

By William Branigin Washington Post Service

MEXICO CITY - The Federal Electoral Commission, still releasing partial results from last week's elections, said Monday that the presidential candidate of the governing Institutional Revolutionary Party, Carlos Salinas de Gortari, held a wide lead over his oppo-

Opposition parties stepped up

Many in the government and par-ty are saying Cuanhtémoc Cárdenas really won the vote. Page 4.

protests against alleged vote fraud. According to the semiofficial tallies released early Monday by the technical secretary of the electoral commission, Fernando Elias Calof the vote, followed by Cuauhiemoc Cárdenas of the center-left, with 29.1 percent, and Manuel Clouthier, a conservative, with 16.6 percent. Mr. Clouthier, 54, conceded de-

feat Monday, saying, "I cannot affirm that I have the victory." He added: "I find it impossible to say which of the other contend-

ers obtained the majority of votes. It is like we have been playing with a deck of marked cards."

Mr. Clouthier, the candidate of Party, or PAN, charged that the elections for a new president and national congress had been marred by "the biggest fraud in the history of Mexico," an effort he said was "stage-managed" by state governors of the ruling party, known

here as the PRI. He vowed to lead a protest demonstration Tuesday to demand criminal charges against the National Registry of Voters, an organ of the powerful Interior Secretari-

See MEXICO, Page 4



# Gunmen Attack Greek Liner and Kill at Least 9

ATHENS — Masked gunmen burling grenades and firing sub-machine guns attacked a Greek cruise ship on an inter-island cruise

on Monday, killing at least nine persons, the government said. Piraeus, near Athens, and the About 80 people were reported board to escape the attackers who said that six persons died instantly set the vessel on fire in the Aegean in the hail of fire and three others

set the vessel on fire in the Aegean Sea. The gunmen fled in a small Athens radio said most of the it came under attack about three 71 passengers on the 688-ton City miles off the island of Aegina. 471 passengers on the 688-ton City

of Poros were foreigners on an island-hopping tour. Seventy-eight were wounded --most of them American, French and Swedish tourists. It was not clear whether they had been hit by bullets or grenade fragments or in-

jured in the scramble to escape. Earlier Monday, an explosion killed two persons and destroyed a teria." car parked near the marina where the cross ship was to dock in the the ship's deck was ablaze," he add-Athens surburb of Paelo Faliron. The police speculated the car hlast and the shipboard attack were con-

By David S. Broder

Washington Post Service

S. Dukakis has sent a message of

defiance to his rival for the Demo-

cratic presidential nomination, Jes-

Mr. Dukakis had held his tongue for days as Mr. Jackson used the

press to send implied threats of floor fights or protests over Mr. Dukakis's choice of a running

mate, the Democratic Party plat-form and the schedule of next week's Democratic National Con-

But on Sunday, the Massachu-

setts governor said: "Jesse Jackson

going to the convention and I'm going to win it."

near here in Rocky Mountain Na-

nonal Park - where he sought to

reaffirm his credentials as an envi-

ronmentalist - Mr. Dukakis said

that he was "not frustrated at all'

by Mr. Jackson's increasingly pub-

lic efforts to extract concessions

ocrats, many independents and maybe some Republicans will be-

come part of our effort" once the

delegates' votes are counted in At-

"I think be and other good Dem-

before pledging his support.

lanta, Mr. Dukakis said.

At an outdoor news conference

se L. Jackson.

vention.

**DENVER** — Governor Michael

the Saronic Gulf. After the attack, the ship, smoke

pouring from its side, steamed 16 ly known. miles (26 kilometers) to the port of wounded were taken to a hospital. The Minister of the Merchant Scores of people dived over- Marine, Evangelos Yannopoulos.

> died later in a hospital. Panic erupted on the liner when

> > Most of the passengers jumped in the sea when the first explosions were heard," a passenger said, "It was absolute hell," Another passenger said: "I saw The car contained explosives, one man taking a machine gun out hand grenades and automatic

of a bag and start shooting at the crowd. Another one hurled grenades and then it was absolute hys-"People jumped in the sea and

nd the shipboard attack were concetted.

Passengers on nearby ships said three masked men fled in a small three masked men fled in a small "Now it seems the two men in the car were waiting for their fellow the car were waiting for their fellow."

**Dukakis Is Defiant of Jackson** 

that he does not believe Mr. Jack-

This is a large party with hun-

'I'm going to the

going to win it.'

Michael S. Dukakis

can do anything he wants to do. I'm dreds of thousands of people who

convention and I'm

participated in the process," be

said. "If people want to go to the convention and debate certain is-

sues, they are free to do so. But

we're going to come out with a solid

platform, what I hope will be a

solid, winning ticket and a united

Aides said that Mr. Dukakis is

prepared to marshal his delegates

to defeat potential Jackson chal-

lenges to platform sections on the

military, foreign policy and taxes.

They said the governor was not seeking a personal showdown with

his Democratic rival and expected

further meetings before the con-

day cruises through the islands in and coast guard vessels bad team." a senior police investigator launched a search for the attackers. whose identity was not immediate-

> after the gunmen had fled shot film that was shown on Greek television. The film showed a helicopter bovering over the liner and nt least 10 smaller vessels coming to the The police said the two occu-

pants of the car that exploded in Paleo Faliron were believed to be of Arab origin. The car had been rented to a Lebanese man, Ha-moud Al Hamid, 36, the police

weapons, the police said. They also said they found an Iranian magazine and huge sums in U.S. dollars scattered around the remains of the sponsibility for the killing. opening round of appearances in (Reuters, UPI, AP) Warsaw and meeting with the Po-

The police said the two persons ed. "I heard two explosions. There killed in the car explosion could have been connected to the gun-

Ministry said the 63-meter-long ship on fire. Government sources terrorists to arrive with the ship

But one aide said earlier: "The

choice of a running mate is Duka-

going to be Dukakis's launching

pad, no one else's. Jesse Jackson bas to understand that."

it clear over the weekend that be

would not tone down his campaign

merely because it seemed to be an-

stop?" Mr. Jackson said at a rally

Saturday in San Francisco. "This ain't no ordinary campaign. This is

not the politics of go along to get

In an interview Sunday in Los

Angeles, Mr. Jackson said that his

meetings with Mr. Dukakis had

been superficial and that the two

needed to meet again to discuss the

vice presidency and the platform.

Despite the growing animosity

See DUKAKIS, Page 2

Jackson has been sending ambig-

uous signals about the vice presi-

dential nomination. Page 4.

"Why won't the campaign

noying the Dukakis camp.

Nevertheless, Mr. Jackson made

Asked about Mr. Jackson's com- vention between Mr. Jackson and

plaint that Dukakis aides were either Mr. Dukakis or bis campaign

pressuring him to "surrender" on chairman, Paul P. Brountas, who is

pietform issues in return for a conducting the search for a vice prime-time television speaking presidential candidate.

But one aide said earlier: "The

son deserves special consideration. kis's to make and the convention is

(208-foot-long) ship specialized in said air force planes, helicopters and were perhaps their back up

Captain Mayromaus, whose ship reached port four hours after the attack, said the attack set fire; on that the secretary-general of the the vessel and forced passengers to North Atlantic Treaty Organiza-An amateur photographer aboard a ship passing near the liner leap overboard into the water to avoid machine-gun fire.

At least two persons who jumped into the sea were killed by the ship's propellers, Captain Mavromatis

"The passengers started jumping into the water to avoid the machine gun fire of the attackers and at least two were killed by the ship's propellers," he said. Two weeks ago. a U.S. military

taché in Greece, Captain William of Warsaw Pact leaders. Western E. Nordeen, was assassinated by a booby-trapped car that exploded as he drove past in his bullet-proof car on his way to work. The terrot-

tional forces at lower levels in Europe. A focus on aircraft does not meet this central requirement."] The proposals suggested a new

to the Urals."

effort by the Soviet leader to appeal to Western public opinion through his six-day visit to Poland. Later this week, Mr. Gorbachev will take part in a summit meeting

experts believe the meeting may decide on reductions of Soviet troops in the region. The message of European securiist group November 17 claimed re- ty overshadowed Mr. Gorbachev's

States will offer compensation to the families of the 290 persons killed on the Iran Air flight shot down by U.S. Navy. The decision was coupled with a

> matic relations could be restored eventually with Iran.

There was no immediate Iranian reaction to the U.S. overtures.

U.S. expression of hope that dip

The president's offer came eight days after the July 3 accident and on the eve of a United Nations Security Council debate into the incident. Mr. Reagan said again Monday the incident grew out of the U.S. cruiser Vincennes' "justifiable defensive actions."

The ship fired two missiles at the Iran Air A-300B Airbus, believing it to be an attacking Iranian jet

"I don't ever feel that compassion set a bad precedent," the presi-

The payments are subject to approval by Congress. But since the proposal has been supported by leaders of both parties, White

House officials do not expect any significant opposition. Both the amount and other details of the payments are yet to be determined, the White House spokesman, Marlin Fitzwater said.

The payments will be "ex gratia," that is voluntary payments without any acknowledgement of wrongful acts by the United States. Mr. Fitzwater acknowledged

that the president is hopeful the offer will diffuse anger toward the United States during the UN de-bate. He invited the Iranian government to use the offer to open talks with the United States. Diplomatic ties between the two

countries have been severed since Iranians seized the U.S. Embassy in Tehran in November 1979, taking Americans as hostages, the fi-

See GULF. Page 2

# les, Mr. Salinas was winning the presidential race with 52.8 percent on the Vincennes, Secrets, Tension and a Decision to Shoot

By Stephen Engelberg New York Times Service

WASHINGTON - When dawn broke from an F-14. over the Gulf on July 3, a Sunday, U.S. commanders were armed with a valuable piece of secret information: intelligence experts had broken the coded electronic signals that Iranian F-14s had been using to identify themselves.

That intelligence breakthrough had en-abled U.S warships to identify F-14 fighters from miles away, according to military the conservative National Action officials, giving an account of what hap-

> Captain Will C. Rogers 3d of the U.S. cruiser Vincennes had every reason to have faith in the system.

> As the Iranian Airbus took off from Bandar Ahbas with 290 aboard, it was spotted by radar operators on the Vinairfield used by both military and civilian

> Within minutes, the ship's system for breaking the identifying code had received

transmitter, and appeared to have come ing all aboard.

plane on coded military frequencies, he views with military officers and image of a Boeing 707 airliner. The planes exchanging routine flight instructions with formation that supports conflicting expla- their transponders turned off, allowing the civilian control tower, broadcast on nations of the incident. open radio channels.

The lack of information about the con-

conversations with the tower began 17 minutes before takeoff and continued throughout the eight-minute flight.

cennes as an unidentified target, leaving an Rogers, they would have prompted doubts official. If this intelligence report is con- Iranian military P-3 Orion flying nearby about his conclusion he was firing at a firmed by other evidence, the presence of did monitor the warnings.

could only have been sent by a military with electronics shot down an airliner, kill-

But while Captain Rogers knew what struction of events leading up to the down- Air Force executed a maneuver in which had apparently been transmitted by the ing of Iran Air Flight 655, based on inter- three fighter planes hid beneath the radar was not aware that the aircrast had been administration officials, discloses new in- flew just a few feet from the jetliner with

It includes these details:

trol tower is important because the Vin- airplane identification codes at three Staff, has told reporters that there is no cennes shot down the civilian Airbus in the points in the flight of the Iran Air plane, a "pattern" of the Iranians using F-14s in mistaken belief that the coded signals were circumstance that some technical experts this manner. The Pentagon discounts the correct, and that the target was an Iranian insist makes it unlikely that the Vincennes likelihood of this tactic being linked with picked up a signal from a far-off plane and the airliner tragedy. Iran said this weekend that the plane's erroneously attributed it to the Airbus.

this aircraft would lend some credence to

The officials did not explain the basis for

Unlike the Vincennes, the John H. Sides

Determining the quality and accuracy of the theory that the military code came from this assessment or say whether the Orion did not detect a military code from the

While many questions remain, a recon- Reza Pahlavi was still in power, the Iranian them.

Sihanouk Quits Resistance Post

was resigning as the head of the guerrilla coalition.

Prince Norodom Sihanouk, speaking Monday in Bangkok

before boarding a flight to Paris, said he would continue efforts

to bring peace to Cambodia despite his announcement that he

them to catch the U.S. ships unaware. Despite this, Admiral William J. Crowe • The Vincennes used its system to read Jr., the chairman of the Joint Chiefs of

· While it remains unclear why Flight On the other hand, a U.S. listening 655 failed to respond to at least five radio post in Ornan believes it detected an Irani- warnings on civilian emergency frequen-

an F-14 taking off from Bandar Abbas cies and seven on military channels, U.S. Had these been provided to Captain shortly after the Airbus, according to one officials said they have learned that an

the welter of electronic information avail- another plane. The Pentagon says this is made any attempt to pass on the informa- civilian Airbus. The civilian signal it did two signals. One was appropriate to both efforts to explain how a warship crammed a separate flight.

• In a mock attack oo U.S. ships in a Gulf often heed the warnings by changing 1978 exercise, while Shah Mohammed course, but do not acknowledge receiving

 The Vincennes was in voice communication, not a direct electionic link, with the John H. Sides, a navy frigate that had a conflicting radar picture of the flight. The Sides, patrolling 17 miles (27 kilometers) from the Vincennes, reportedly saw a plane on radar at 12,000 feet (3,650 meters) and

holding level. The more sophisticated radar aboard the Vincennes reportedly saw Flight 655 as descending in a threatening path. Officers said that Captain Rogers decided to rely on his own radar. The Pentagon has not said if the data sent by the Airbus included the

 Adding to the mystery, there were additional discrepancies pertaining to the two identifying signals that the Vincennes says were emanating from the civilian plane.

See AIRBUS, Page 2

Meese Successor Reportedly Chosen WASHINGTON (AP) — President Ronald Reagan has chosen Rich

WASHINGTON (AP) — President Ronald Reagan has chosen Richard Thornburgh, a former governor of Pennsylvania, to replace Attorney. General Edwin Meese 3d, an administration source said Monday.

The source said that Mr. Thornburgh, who beaded the Justice Department's criminal division from 1975 to 1977, had accepted the offer. The attorney general said last week that he would leave the Justice Department by, early August. Mr. Meese said he had been vindicated by the conclusion of an independent counsel's investigation into alleged wrong, doing during his tenure without an indictment having been sought.

The White House spokesman, Martin Fitzwater, declined to confirm or deny that Mr. Reagan had settled on Mr. Thornburgh, who will turn 56 on Saturday. Mr. Thornburgh served as governor of Pennsylvania from 1979 to 1987 and now directs the Institute of Politics at Harvard University's Kennedy School of Government.

Haiti Human Rights Leader Is Killed

PORT-AU-PRINCE, Haiti (AP) — A leading Haitian human rights activist, Lafontant Joseph, was found stabbed to death Monday in a feep just outside Port-au-Prince, Radio Metropole said.

Mr. Joseph, 54, a lawyer, was the director of the Center of Education.

Mr. Joseph, 34, a lawyer, was the unector of the Center of runcings for Human Rights, which he founded in 1986. He was a former members of the League of Human Rights. In November 1980, under the regime of former dictator Jean-Clande Duvaler, he was arrested, jailed and tor

tured because of his outspoken criticism of the government. He was

Mr. Joseph was beaten before he was killed, Radio Metropole, a

private station, reported Jean-Claude Bajeux, director of the Ecumenical Center for Human Rights, said the body was identified by the victim's

wife, Raymonde Joseph, who is director of the Haitian Woman's Com-

4 Sentenced to Life for Bologna Blast

BOLOGNA, Italy (AP) — A court convicted four rightists Monday of mass murder and sentenced them to life in prison for the 1980 bombing of the Bologna train station, in which 85 persons were killed.

Investigators said that the attack on the crowded train station on Aig., 1980, was the work of neo-Fascists, possibly helped by elements of the

Italian secret service seeking to destabilize the country and establish a

rightist dictatorship. Those sentenced to life in prison were Valerio Fioravanti, Francesca Mambro, Massimiliano Fachini and Sergio Piccis.

Also Monday, two defendants were acquitted of mass murder chargestemming from the bombing and 11 others were acquitted of subversive association charges. Among the 11 were Licio Gelli, two other leading

2 Youths Die in West Bank Violence

JERUSALEM (Reuters) - Israeli occupation authorities closed six

West Bank schools Monday and threatened to shut more after wide-

spread violence in which troops shot and killed two Palestinian teen-

Officials at Tulkarm Hospital said Hassan Ahmed Adass, 16, died after being shot by a soldier during a violent protest by school students in the village of Anabta. In Nablus, Palestinian sources said Faris al-Anabtavi,

Meanwhile, the head of Israel's West Bank Civil Administration, which

runs public services under the occupation, announced that about 1,000 its

17,000 Arab employees would be dismissed because of a budget criss

WASHINGTON (UPI) — The National Transportation Safety is a said Monday that older brakes on DC-10 jetimers may fail abouted takeoffs and advised the Federal Aviation Administration to

toughen its standards immediately.

The recommendations followed an aborted takeoff by an American

Airlines DC-10 at the Dallas-Fort Worth Regional Airport on May 21:

The board said its preliminary investigation showed that McDonnell

Douglas, manufacturer of the aircraft, had issued deficient standards for

In the May accident, eight of the airliner's 10 brakes failed seconds

after the pilot applied the brakes while traveling at 178 knots (205 mph) when a warning light indicated the plane's wings were not in position for lift-off, the board said. The plane skidded 1,000 feet (300 meters) off the

Safety Board Faults DC-10 Brakes

17, was shot to death and four other Arabs were wounded.

rightists and two former officials of the secret service.

University's Kennedy School of Government.

ordered to leave Haiti hot refused.

mittee Against Torture.

agers, security sources said.

caused by the Palestinian aprising

brake wear on the DC-10.

what compusers can lead from the chines warlord

By Robert Pear

New York Times Service
WASHINGTON — In signing a huge arms deal with Britain, Saudi Arabia was trying not only to meet its military needs but to avoid a series of bruising political battles with Israel's strong supporters in the U.S. Congress.

The \$29 billion deal, already be-

# U.S. to Join Soviets in

WASHINGTON — The top military officers of the United States and the Soviet Union announced plans Monday for a U.S.-Soviet group to study ways to avoid dangerous superpower military incidents.

The announcement came as Marshal Sergei F. Akhromeyev, the Soviet chief of general staff, wound up an unprecedented tour of U.S. military bases and meetings with a wide range of Americans.

Mr. Akhromeyev met briefly with President Ronald Reagan in the White House. Later, at a news conference, he said that he understood the United States better after his five-day trip with Admiral Wil-ham J. Crowe Jr., chairman of the U.S. Joint Chiefs of Staff.

Marsbal Akhromeyev and Admiral Crowe said the two sides will form a military working group to explore past incidents, including the bumping this year of U.S. and Soviet warships in the Black Sea and the shooting death in 1985 of U.S. Army Major Arthur D. Nicholson by Soviet troops in East Ger-

They said the group will explore the two sides' abilities to communicate with each other, especially on an emergency basis when their military forces are operating near each

But Marshal Akhromeyev, 64, said the greatest benefit of his visit may have been talking with Americans in the nation's heartland.

"We met with bundreds of Americans," be said of his tour, which took him to North Carolina. Virginia, Texas, Oklahoma and South Dakota, "We familiarized ourselves with military equipment and with the servicemen of the U.S. services.

"In many respects, I didn't know how the American nation developed and how it emerged as it has today.

smile that be had told Mr. Reagan "that buman rights bave not been violated, because I received an-

Soviet Union next summer as Mar- of American companies with intereyev's guest. In ad tion, Defense Secretary Frank C. deal announced Friday in London Carlucci will visit Moscow next month at the invitation of Defense

Secretary Dmitri T. Yazov. During his tour, Marshal Akhromeyev visited an aircraft carrier, watched marines and army troops training and examined a B-1 strate-

gic bomber. The marsbal said he was greatly impressed with the rural roads he saw and noted that the Soviet Union faced a major problem in a lack of roads through its farm belt.

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ing described as the arms sale of the century, includes combat aircraft, helicopters, mine-hunting vessels and contracts for construction of air bases in Saudi Arabia.

We would prefer to buy weapons from the United States," a Saudi official said Sunday, two days after the deal was announced.
"American technology is generally superior. But we are not going to pay billions of dollars to be insulted. We are not masochists.

Lobbyists for U.S. aid to Israel see some merit, but not much, in the Reagan administration's con-tention that Israel would be better off if the United States continued as the main arms supplier to the Forces Study Saudis. The lobbyists said they did

not regret their opposition. Saudi officials say U.S.-Saudi relations may improve if the friction over arms sales is eliminated. But American officials say the overall relationship may be damaged.

"The kind of military association we have had with Saudi Arabia is one of the bedrocks of our political relationship with that country," a State Department official said. "As the military relationship atrophies, the overall relationship will become more brittle and more susceptible to political stresses.

Israeli officials and members of the American Israel Public Affairs Committee, or AIPAC, have opposed U.S. arms sales to Saudi Arabia and other countries that have not joined the Middle East peace process. AIPAC is the only group registered to lohhy Congress on

gislation affecting Israel. There were major fights in Congress before Saudi Arabia was allowed to buy military jets in 1978, AWACS surveillance planes io 1981 and missiles in 1986.

A Saudi official intimately familiar with the thinking of the royal

family said Saturday:
There is no logic in the opposition we are facing in Congress from
the pro-Israel lobby. They are not accomplishing anything except showing that AIPAC can deliver senators. Israel is not more secure. We just buy from another source. And if the pro-Israel lobby is trying to disrupt the U.S.-Saudi relationship, they are not succeeding. We are preserving the relationship by taking away the area over which

Congress has control." AIPAC's chairman, Robert H. Asher, declined to comment.

Other supporters of Israel defended their opposition to the sale of U.S. arms to Saudi Arabia. They argued that American weapoury was the best available and that the United States was obliged to restrict its arms sales, regardless of what other countries might do. They contended that the Saudis Marshal Akhromeyev said with a were trying to play off the United

States against other countries, Robert G. Neumann, a former ambassador to Saudi Arabia who is swers to all of my questions."

Admiral Crowe, 63, will visit the Saudi Roundtable, an organization in the Mid represented "a colossal loss of American jobs and investment."

Mr. Neumann, the director of the Middle East program at the Center for Strategic and International Studies, a research institute in Washington, said the weapons sought hy Saudi Arabia were needed to protect the kingdom against Iran, whose Islamie revolutionary government is seen as a potential threat to the Saudis' conservative

social system.

The Reagan administration says that when it sells weapons to Saudi Arahia, Washington imposes restrictions that the British do not.

But Nadav Safran, a professor of Middle East studies at Harvard University, said: "Weapons ac-quired for one purpose may be used for another. If the Saudis have advanced weapons and there is another Arab-Israeli war, the pressure on the Saudis to use those weapons against Israel would be enormous."

A Saudi official said the weapons would be used only for self-de-fense. "We invested \$600 billion over the last 18 years to build a nation and to bring it into the 20th century," he said. "We don't want to see that destroyed. We can't af-

### Bingo Banned in Abu Dhabi

Reuters ABU DHABI — Bingo has been banned in the emirate of Abu Dbabi as a form of gambling con-trary to Islamie teaching, the Inte-





KUWAITI OFFICIAL IN WASHINGTON — The U.S. deputy secretary of state, John C. Whitehead, greets the prime minister and crown prince of Kuwait, Sheikh Saad al-Abdullah as-Salem as-Salem as-Salem for the grounds of the Washington Monument upon his arrival.

### AIRBUS: On the Vincennes, Secrets, Tension and a Decision to Shoot

(Continued from Page I) ick up had a number different ing the signal,

from the one detected by the Vin-• The missiles were fired at virtually the last possible moment.
Missiles cannot be effective when

• The Vincennes had limited equipment to send and receive the VHF frequencies used by control towers for long-distance radio

the target is inside a certain dis-

communications. With investigators beginning to pore over the combat tapes from the Vincennes, many aspects of the affair remain unclear.

There are three essential issues before the investigators. The first is whether Captain Rogers acted properly, given the information at his disposal.

information he used to make his decision was inaccurate or distorted, either because of buman error aircraft flew close to another ship. or technical failure

At the heart of the inquiry are ship had received ambiguous infor-procedures used to distinguish be-mation. tween friendly and enemy aircraft. The pavy has a number of tools to in the week, with questions mount-

do this, including IFF. The IFF system is considered a The IFF system is considered a relatively crude instrument. It is GULF: U.S. to Pay Compensation to Iranian Families designed primarily to distinguish between friendly and enemy aircraft in a war. "IFF stands for "identification friend or foe," " said Norman Friedman, an author on aval radar systems. "That means, 'Give me the right signal or you are

the enemy." This system sends out an electronic beam signal along a particu-lar bearing at which a ship has spotted an unidentified plane. When the beam strikes the transponder carried aboard most aircraft, it triggers a signal, which is sent back. The identification system measures the time it took to

receive a response. This allows it to calculate the

ing at a speed of about 450 knots. ing, the navy decided to make pubdistance of the transponder send-

lie the information.

The assumption that a particular Shortly after Iran Air's Flight 655 took off from Bandar Abbas. the Vincennes sent an electronic beam toward the airliner's transponder. According to the Pentagon, the answer was confusing.

The plane was detected as emitting a signal at a frequency called Mode 3. That made sense, because craft for example an F-4 jet de-Mode 3 is used by all civilian aircraft as well as military planes. But it also appeared to be giving off an enciphered four-digit code in Mode

2, reserved for the military. The 4-digit code was decoded and military officers said the number that popped up from this transmission was the same as the fourdigit code previously associated with Iranian F-14 fighters. Officials disclosed, however, that the four-The second is whether any of the numbers detected by the Vincennes were different from the code read the previous day when two F-14

The ability to read the Mode 2 Third, the investigators will have identification signal had been a to examine whether there was any closely guarded secret. In his first data Captain Rogers should bave briefing on the incident last Sun-had but did not not.

He declined to elaborate. Later

tative" representatives of the Irani-

the loss of the government-owned jet has yet to be addressed, Mr.

an government.

Fitzwater said

airplane is based on observation.

number is associated with a specifie The officers said the Iranians changed codes on occasion, so it was possible that a number linked to an F-14 in the past could be tain Rogers was uncertain about reassigned to another military air-

signed to attack ground targets. for air-to-air combat. Pentagon of-commander for the region, who ficials have said they assume the was on another ship. The captain Iranians could have added weap- was anthorized to give one more ons for firing at ships or deployed warning, and then to fire.

standard bombs. There were a number of possibilenly had a military transmitter? Were there two planes out there?

The identification system could flights. They did not find Flight offer no clarification so the ship 655. interrogated the transponder twice more. Both times the answer came of time. With seconds to go, he gave back in Mode 2 and Mode 3.

With the F-14 code blinking in ers tried to contact the plane by radio. No answer was received and the Vincennes. The radars indicat- of the Vincennes.

This flight path would be unusu-al for an Airbus, even on a short flight, experts have said. But the frigate John H. Sides had contradictory data about the plane, plac-ing it at 12,000 feet and flying level, Military officials said that Cap-

the identity and was concerned that it might be a civilian airliner. When the plane was 20 miles The F-14 aircraft were designed away, he consulted with the U.S.

Captain Rogers gave the warning but he held fire. Officers reities. Was the plane really an F-14? mained concerned that the target Was it a civilian plane that mistak- was an airliner. They began thumb ing through an airline schedule to see if there were any scheduled

Captain Rogers was nearly out

the order to fire. Guided by radar, the two Stanthe command center, Captain Rog- dard missiles streaked toward the airliner at more than one and a half times the speed of sound. The fiery the Airbus continued to fly toward explosion was visible from the deck

ed that after reaching an altitude of Michael R. Gordon and Bernard about 9,000 feet, it began descend- E. Trainor contributed to this article.

cording to UN officials and diplo-

cials say, wants the Security Coun-cil meeting to serve as 2 kind of

release some of its anger and frus-

Mr. Pérez de Cuéllar returned to

New York on Sunday night from

an environmental conference in

tration over the incident.

The secretary-general, these offi-

# runway, seriously injuring two of the crew.

For the Record (Continued from Page 1) In Congress, the House speaker, Pérez de Cuéllar, bas begun a series nal 52 of which were not released Jim Wright, a Texas Democrat, of diplomatic contacts aimed at in-Saudi Arabian security forces have foiled an attempt to smuggle anus into the country, apparently to disrupt this year's Moslem pilgrimage, the Al-Rai Al-Aam daily reported Monday. It said they were hidden in ite until January 1981. predicted that "Congress would be "We stand willing to open better relations with Iran," said Mr. Fitz-swater, adding that the overtures surrely and the united States and reduces surrely have to come from "auritorism and the United States and reduces surrely have to come from "auritorism and the United States and reduces surrely have to come from "auritorism and the United States and reduces surrely have to come from "auritorism and the United States and reduces surrely have to come from "auritorism and the United States and reduces the risk of terrorism reprisals, ac-

boxes, a common accessory for the faithful. Officials from South Africa, Angola, Cuba and the United States opened talks Monday in New York on a timetable for the withdrawal of the 40,000 Cuban troops from Angola as part of a peace settlement that would include independence for South-West Africa, or Namibia, which is

ruled by South Africa. The four parties first met in London in early Man and again last mouth in Cairo.

Brisbane, Australia, will remain under a state of emergency until Tuesday after a huge leak of gasoline at a fuel depot. Several thousand people were evacuated when a 6-million-bter (1.6-million-gallon) tank ruptured Monday 10 kilometers (6 miles) from the city. No one was injured. Later, the evacuees were allowed to return.

# TRAVEL UPDATE

#### Greek Air Controllers to Stop Work

ATHENS (Reuters) - Greece's 450 air traffie controllers warned Monday that airspace over the country would be closed for an indefinite period unless the government met demands for better working conditions and higher pay.

The controllers, who were banned last month from taking strike action.

began refusing to eat or sleep as a way of moving into a state in which they would not be able to work. A union representative said Greece's 30 airports would no longer be able to operate by Tuesday afternoon. It was expected that the schedules of more than 1,000 international and domestie flights a day would be disropted.

A 15-kilometer (9-mile) section of the Brenner expressway linking Italy to Austria will be closed Tuesday morning so the authorities can defuse: World War II bomb, the Italian news agency ANSA said. It said the bomb was found during construction of the northern expressway exit for

# GORBACHEV: Europe Summit

(Continued from Page 1)

which he said should be "a kind of all-European Reykjavik." referring to his 1986 meeting in Iceland with President Ronald Reagan.

In proposing that a move by 72 U.S. F-los from Spain to Italy be halted, Mr. Gorbachev said only that an "analogous" reduction of Soviet planes could take place in Eastern Europe. The transfer of the U.S. planes has been arranged after Spain ordered that they leave.

In appealing for greater coopera-tion between European countries Mr. Gorbaebev suggested that NATO and the Warsaw Pact set up a joint center "for diminishing the threat of war," which could serve as a permanent contact point to work

on ideas for arms reduction. "We see in the future a Europe whose East and West no longer bristle with weapons trained on each other but, on the contrary, draw unprecedented benefits from exchanges of goods and values, en-

terprise and knowledge, people and ideas." Mr. Gorbachev said The Soviet Foreign Ministry spokesman, Gennadi I. Gerasimov, said the summit meeting proposal was prompted by Soviet frustration apartheid, that we have to take ac- at the impasse in negotiations in

Vienna on reducing conventional forces, as well as in talks on setting up a new forum for conventional arms reduction.

"We are surprised the West does

said. "So we are saying, Let us organize a Reykjavik and let us have it at the top level. If somebody wants to have it at a different level. that's okay but we want to have it

#### immediately. ■ NATO Stand Elaborated

Mr. Wörner's statement in response to Mr. Gorbachev said that the Atlantic alliance's priority was to cut land forces, according to Reuters. "On their own, aircraft do not capture and hold territory, a threat of particular concern to NATO," he said.

The West German, who took over on July 1 as secretary-general said that achieving a stable and secure balance of conventional forces at lower levels was only pos-sible by tackling "the massive for-ward deployment of Soviet ground

These, he said, were deployed "far in excess of legitimate defense needs, with a capacity for launch-

ing surprise attack."
Mr. Womer added that the Warsaw Pact would have to make bigger cuts in tanks and artiflery than the West to correct an imbalance.

"A focus on aircraft does not meet this central requirement," he said The former Bonn defense minis ter said that verifying a withdrawal of Soviet aircraft from Europe would be especially difficult be-cause they could be quickly

switched from one area to another. In Rome, Prime Minister Ciriaco

#### ford to rebuild it."

rior Ministry said Monday.



# TENDHAL: Florence Can Floor the Uninitiated

(Continued from Page I) travel stress. The pathology is distinctly connected with being in a Dr. Magherini says.

place imbued with history and rich in art. An historical site brings a reminder of death, Dr. Magherini says, and looking at the same time at art works can provoke a general cultural shock. Dr. Magherini first became

aware of the syndrome, which she also calls Il Perturbante Turistico, when she noted an increased number of foreign tourists among her psychiatrie patients at Santa Maria Nnova Men and women seem to be equally disturbed, she says, and the patients' age was from 20 to 40. Tourists traveling alone or in small groups were most often afflicted.

She cites as typical the case of a schoolteacher from a small Swedish town who came to Florence to study art for t0 days and who felt experience is not as profound for immediately uncomfortable in her pensione when she oou'ced men lonking at ber.

"She didn't realize that this is just a Mediterrancan attitude, she felt aggrieved," Dr. Magherini

The case became acute when the while looking at Old Testament woman was studying a Last Judg-ment in the Church of Santa Maria Novella. "She saw only women being judged, she felt she was going to and its study, other centers of mass die and be judged," Dr. Magherini cultural tourism have been following Dr. Magherini's work. She says crisis point in front of paintings by Raphael, Michelangelo's David, Caravaggio's Bacchus, and under the concentric circles that decorate

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#### "The sensations provoked by artisthey've never even noticed that the syndrome exists."

would have to come from "authori- uals and not Iran's government.

The president's decision calls for crat, said any legislation to pay

payments directly to the families of compensation to the victims' fam-

not to the Iranian government. The be is "inclined" to oppose it.

question of whether the U.S. government will compensate Iran for UN Aide Active

The Swedish schoolteacher and

the other patients recovered rapidly with rest, mild medication and with being with people who spoke their own language. Therapy may take up to 10 days, but three days is the average.

So far this season Dr. Magherini has had three patients: one American and two North Europeans. Some nationalities are more susceptible to the Stendhal Syndrome than others. "Australians are unprepared for the experience, for the shock of Florence, and feel strangled and at a loss," she says. "The Japanese come from a structured culture which protects them, as does the fact that they move in groups like a dirigible and so the

Tourists from other parts of Italy are unaffected by Florence's noble elaustrophobia, although Dr. Magherini is at present treating an Italian who in France succumbed to a variant of Stendhal Syndrome

scenes by Chagall. If Florence is the perfect catalyst both for the Stendhal Syndrome ing Dr. Magherini's work. She says she has had inquiries from a Paris hospital near Notre Dame, the Hotel Dieu, and from the cities of Venice and Jerusalem. On the other hand, there has been no sign of

interest from the city of Rome. "Rome is such a jungle." Dr. Magherini says, shrugging her fine Floreotioe shoulders. "Mayhe

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The UN secretary-general, Javier Oslo.

But the House majority whip, mats.

Tony Coelho, a California Demo-

the persons killed on the Airbus, ilies "has some problems" and that safety valve that will enable Iran to

Earlier, Paul Lewis of The New

York Times reported from Oslo:

Her study is backed by public funding because tourism is a chief source of revenue for Florence, whose 426,000 inhabitants receive six million visitors a year. Obviously, nervous collapse is not good for

"There is too much history bere," says Stefano Crivelli, the archilect who is working with Dr. Magherini. Opening up the center by moving services to the edge of town and giving freer access to the green hills around the city are two Mr. Dukakis on the Democratie ways be suggests of relieving pres-

tourists, and for the city, if they and Albert Gore Jr. of Tennesse

are declining. Dr. Magherini says. as tour operators take pains to prepare and survey their customers. To avoid the syndrome, she prescribes learning about Florence be-fore the visit, "having a large space within yourself for seeing," and not doing too much. "It is better to see fewer things in a longer time," she

And if despite precautions tourisis do come down with Stendhal Syndrome, the unpleasantness is worth it. Dr. Magherini says, because they will find they have grown as a result. In any case it gest that the Stendhal Syndrome is rampant or inevitable, and Dr. Magherini makes a point of stating that it is not.

"You can't catch it just from looking at a painting in the Uffizi," she says. "Journalists may say so but it isn't troe."

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# **DUKAKIS:**

### A Defiant Note (Continued from Page 1)

from the Dukakis camp, Mr. Jackson echoed the Massachusetts gov-ernor in saying be was confident the issues could be resolved without splitting the party.

Mr. Dukakis returned Sunday to Boston, where he faces a critical week of decision-making. The announcement of his vice presidential choice is expected before he goes to the convention in Atlanta. The leading contenders to join

ticket are believed to be Senators John Gleun of Ohio, Bob Graham It would also be better for the of Florida, Lloyd Bentsen of Texas stayed longer. At present the aver- along with Representatives Richage stay is two days and some tour-ists come for only eight bours. Lee H. Hamilton of Indiana. Cases of the Stendhal Syndrome Bush Back in Washington

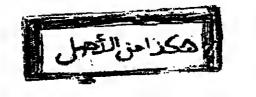
Vice President George Bush was returning Monday to Washington after a weekend at his seaside retreat in Kennebunkport, Maine, The Associated Press reported. Aides, speaking on condition of confidentiality, said the vice president was preparing to propose a strict new conflict-of-interest code

# for public officials.

ment that given the tragedy, the pain, the unconscionability of tion as an international community." Mr. Dukakis said on a British

elevision program. Mrs. Thatcher is adamantly opposed to tough embargos against South Africa, a major British trading partner.

not react to our proposals at the Moscow summit," Mr. Gerasimov chev's offer on aircraft.



# ED BRIEFS

# or Reportedly Choses

President Ronald Reagan has chosen by serious of Pennsylvania, to replace Aller a administration source said Monda, who headed the Beamburgh, who headed the fluid beam 1975 to 1977, had accepted the tile the other than the othe sek that he would leave the lust Meese said he had been vind is counsel's investigation into alle point an indictment having been to as Marlin Fitzwater, declined to san, Marun Filewater, decined in constitled on Mr. Thornburgh, who will gh served as governor of Pennsylvanieres, the Institute of Politics at

# Rights Leader Is Killed

isti (AP) — A leading Harrian human ka was found stabbed to death Monday in the Radio Metropole said. was the director of the Center of Edge was the curein of the was a former by ghis. In November 1980, under the te te Duvalier, he was arrested jailed an poken criticism of the government it.

before he was killed. Radio Memore an-Claude Bajeox. director of the Example said the body was identified by the was too is director of the Haitian Woman Co.

# o Life for Bologna Blad

A court convicted four righties Man d them to life in prison for the 1980 bons in which 85 persons were killed he attack on the crowded train station of co-Fascists, possibly helped by elements ing to destabilize the country and ex se sentenced to life in prison was ken bro. Massimiliano Fachini and Segol

adams were acquitted of mass minde ing and 11 others were acquited of any the 11 were Licio Gelli, two other afficials of the secret service.

### in West Bank Violence

Israeli occupation authoritis desiday and threatened to shut more than troops shot and killed two Palesting

ospital said Hassan Ahmed Adass, 16, 60 mine a violent protest by school and dus. Palestinian sources said Faris al-And d four other Arabs were wounded. [Israel's West Bank Civil Adminism the occupation, announced that should would be dismissed because of a batter

### Faults DC-10 Brakes

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r brakes on DC-10 jettines may falle
trised the Federal Aviation Administramediate.

followed an aborted takeoff by an An a remewood an aborton taxon by an ancial factor Worth Regional Auponor has intifiary tax estigation should than Miles of the atternit, had tossed definent stadies

eight of the airliner's 10 brakes fold self-se brakes while traveling at 178 boutling The plane shided 1000 feet (300 pers) di in the of the crew

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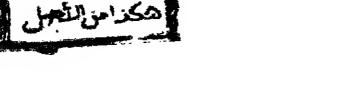
silometers it wiles from the an-

# AVEL UPDATE

optrollers to Stop For

CHEV: Europe Son

Page II



computer users can learn from the Chinese warlords.

When the computer industry was first born, its propagators set up individual fiefdoms, much like the ancient Chinese warlords.

Each company staked its claim in different ways, but each ensured that its customers would remain indentured.

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But like the reign of the Chinese warlords, the computer monopoly also is coming to an end at the

hands of progress.

Todays users are demanding openness. They want to move data easily among dissimilar computer

systems, to take an application from one computer and run it on another. They want to choose products based on what they need and how well it serves their purposes, not because it's the only option.

This openness will fundamentally change the computer industry. And because so much is riding on our ability to meet this challenge, it is crucial that it be met intelligently, aggressively.

Perhaps there is something to learn from the fate of the Chinese warlords.

The information processing industry is feuding over two sets of standards for openness. This is a disgrace.

The need for openness and user interest in it should come before the selfish interests of vendors trying to protect their schemes.

The issue isn't whether AT&E's UNIX prevails over the newly formed Open

Software Foundation's.

The issue is that open systems are not a figment of some consultant's imagination. They are a fact

The issue is that even users of proprietary systems benefit from open systems because of greater access to new and more plentiful applications.

The issue is that this is a great opportunity for the computer industry to band together to encourage progress and shape it for the greater good.

And finally, the fact is that unless we all do it together, history proves how disunity is the quickest formula for failure.

William Strain S

If you think a unified UNIX® standard is important, tell your computer company. There's no time to lose and everything to gain.

The power of 2

By David Maraniss

Washington Post Service
LOS ANGELES — It started
late last week in Memphis, Tennessee, when Jesse L. Jackson stood at the pulpit of Monumental Baptist Church and delivered a sermon on the vice presidency that would have been appropriately titled: "There is No Good Reason Not to Give It

He had made some of the points before but never quite so emocon-ally, and this at a time when the rest of the political world thought he would be moderating his tone.

"They say they want balance," Mr. Jackson told his listeners. "Governor Dukakis's father was a doctor, his mother a teacher. My mother was a maid, my father a janitor. That's balance."

Later, Mr. Jackson was asked whether he was trying to intensify the pressure on Michael S. Dukakis just as the Massachusetts governor was trying to select a running mate. Mr. Jackson is considered among the least likely of his choices.
"Pressure?" Mr. Jackson asked,

with an innocent demeanor. "Me?

The oext day, on a campaign flight from Memphis to Dallas, Mr. Jackson sounded earnest as he disparaged his campaign manager, Gerald Austin, for saying that Jackson delegates would revolt if Mr. Dukakis selected Senator Al-bert Gore Jr. of Tennessee as his running mate. "It would be unethical," Mr. Jackson said, for anyooe m his campaign to pass judgment on other candidates.

The signals from the two events were oot necessarily contradictory but they certainly were ambiguous, and they revealed the conflicted nature of the Jackson campaign these days. With many political experts expecting him to withdraw from the vice presidential running, Mr. Jackson bas been talking more and more about how important the joh is and why he deserves it.

### 2 Beaches in N.Y. **Are Closed Again**

BROOKHAVEN, New York -Officials closed two stretches of Long Island beach after medical waste washed ashore, and crowds at beaches that remained open were well below oormal despite the assurances of bealth officials and the

Sunday on illegal ocean dumping after three dozen syrioges, three blood vials, vials associated with the drug crack and plastic tubing washed ashore this past week, fore- fine him to a more static and less ing the closure of 25 miles (40 kilo- creative role, taking away oegotiatmeters) of beach oo Long Island's ing room in his effort oot to aliensouth shore over three days.

Mr. Cuomo said he would urge the state legislature to provide for ease the fears of party leaders; terms of up to 10 years for anyone ardent followers. At times that convicted of illegally dumping in- makes him seem uncertain and fectious material. He said he also contradictory; it drives the party planned to seek \$2 million to bol- establishment crazy. Mr. Jacksoo ster enforcement of the current would call it being flexible and cre-

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"I am still in the process," Mr. Jackson said Friday in Dallas when asked whether he would take the joh if offered. "And obviously, my participation in the process is an indication of my interest."

Would he allow his name to be placed into nomination for the vice presidency if he were unhappy with Mr. Dukakis's choice? That, said Mr. Jackson, is not in his plans. Would he discourage a draft? He

#### **NEWS ANALYSIS**

called that question premature. Io neither case, however, did Mr. Jackson say flatly that such acts were out of the question. For Mr. Jackson, who takes pride in his abilities as a negotiator. few periods in his career have so

tested his skills or so strained the patience of those outside his camp who have tried to deal with him and The most difficult part has been that not much has been going on in

public. The primary season is long vice presidential selection process has been more passive than active. Mr. Jackson's delegates are like-

ly to come to the conventioo in Atlanta with high expectations, especially on the party platform. Should be keep them fired up or

try to defuse a potentially disillu-sioning situation? Should be satisfy short-term needs or stick to his long-term goals? Can he do both? Could he take himself out of the vice presidential sweepstakes or back away from a platform debate without angering his followers? Those are the questions revolv-

ing around Mr. Jackson. Aides and analysts who have watched him over the years say it is against the edges of such questions in a fashion that, while it might make others uncomfortable, usually reaches a workable result.

He acted much the same way before and after the 1984 Democratic convention in San Francisco, first giving conflicting signals oo what he wanted from the platform, theo confusing people about how actively he would support the nominee, Walter F. Mondale.

Mr. Jackson cannot work in a static situation; it must be fluid. That is why he flits from one event to another even though there is oo electoral purpose to it anymore. In part, Mr. Jackson is an iovet-

erate campaigner who loves the limelight. But beyood that is his sweltering beat.

Meanwhile, Governor Mario
Cuomo promised a crackdowo

limelight. But beyood that is his realization that as long as be keeps at it, the situation will remain fluid. If Mr. Jackson were to accept his not getting the second spot and remove himself from the running before he needed to, it would con-

> ate his followers or party leaders. So, some days be says things that ative. It is the way he works.

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Supporters of Cuanhtémoc Cárdenas, the Mexican opposition candidate, protest the government's assertion of victory.

# gone, the Democratic convention does not begin until oext week, the vice presidential selection process Mexican Vote Stirs Fight in Ruling Party Mexican Vote Stirs Fight in Ruling Party

By Alan Riding New York Times Service

MEXICO CITY - Bitter infighting has erupted within Mexi-co's ruling circles over how to handle the results of the presidential elections, in which the official candidate's claim to victory has been

long-ruling Institutional Revolu- public and backed Cardenas in primary Party. "That's why the official results have been delayed so

The vote was held Wednesday his outure to push back and forth and the Federal Electoral Commissioo anoounced partial returns Monday indicating the PRI's can-didate held a wide lead over his

Well-placed politicians said some top party leaders were determined to secure a solid victory for the official candidate, Carlos Salinas de Gortari, and for the party's congressional candidates, if oecessary by resorting to fraud.

On the other hand, Mr. Salinas, who last week conceded that Mexico's era as a one-party state was over, was said by aides to be willing to accept a much narrower victory in the hope of forestalling angry protests against his expected proc-lamation as president-elect.

But the greatest uncertainty so far has come from mounting evi-dence that there are also officials inside both the government and the party who are saying the leading opposition candidate, Cuauhtemoc Cárdenas, was the real winner in Wednesday's election.

In announcing his victory for the first time Saturday night, Mr. Car-denas said he based his claim oo with reliable reports of an angry both preliminary results and informent.

civil servants and governing party of the Federal Electoral Commismembers — as well as a significant sion. oumber of army officers and sol-

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nas, who led a so-called Democrat- Bartlett said no results were availic Current that broke away from able, Mr. de la Vega announced "a governing party last year.

I have the theory that Salinas is a victim of a huge betrayal within Soon afterward, Mr. Salinas also the party, said Felipe Bravo claimed victory, but he stressed Mena, chief political adviser to that the opposition bad done better strongly challenged.

"The situation inside the PRI can only be described as chaooc," a party official said, referring to the people who supported Salinas in Manuel Clouthier, the presidential than ever.

An official of the governing par-ty who expressed little sympathy

Privately, many in the government and party apparently are saying Cárdenas was the real winner of the election.

for the official candidate said Mr. Salinas was isolated "and even his chief sponsor, President de la Madrid, is oowhere to be seen,"

Almost since the day Mr. Salinas was chosen as the nominee by Mi-guel de la Madrid Hurtado in Octo-ber, be has faced serious resistance

strong centralized government,
these delays have in turn created
the impression of a dangerous vacto his candidacy from within tradi-tional political and labor sectors of ment officials in a state of shock the ruling party, with the powerful over the pace at which a seemingly Oil Workers Union among groups monolithic political system has bequietly supporting Mr. Cardenas, gun to look vulnerable. 54, the soo of a former president.

with reliable reports of an angry clash over strategy between Mr. Sanent. the governing party's president,
Aides to the candidate said they and Manuel Bartlett Diaz, the intealso had information that many rior minister who is also president

In the hours that followed, the

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diers - had voted for Mr. Carde- confusion grew. Although Mr. the National Acdon Party. "It's not clear, legal and unquestionable' victory for the party's candidate. PRI member, power will remain cities." within the revolucionary family."

> Perhaps the greatest speculation has focused oo the ambivalent role being played in this drama by Mr. Bartlett, who was one of Mr. Salinas's main rivals in the race to become the governing party's candidate and whose remaining job in the government was to see that the party was re-elected.

> "For many months, Mexican po-litical figures have been warning that it was extraordinarily risky to leave the management of the election in Mr. Bartlett's hands." said Jorge G. Castaneda, an independent political scientist with close ties to both the Salinas and Cardenas camps.

In the days leading up to the elections, Mr. Bartlett's Interior Ministry repeatedly promised full and official results by Wednesday evening. Since then, he has linked computer breakdowns to atmospherie cooditions to explain the repeated delays.

Io a country long accustomed to

"Who can provide leadership at

coming from the government or the vide it, arguing that, as a former

Sandinista police have used tear gas, rifle butts and truncheons to break up an opposition rally here. Scores of demonstrators were injured, and the official Voice of Nicaragua radio reported that 38 persons had been arrested. Among them were at least three prominent

Sandinista Police Use

Tear Gas to End Rally,

Arrest 38 in Opposition

opposition leaders.
The incident Sunday was be-lieved to be the first time that the Sandinista authorities used tear gas against civilian protesters.

By Stephen Kinzer

Since the signing of a Central American peace accord in August, there have been several protest marches, most of them uneventful, in Managua and smaller cities. None has been suppressed with as

much force as was used Sunday.

Last week, Sandinista leaders and the official press warned that opposition groups had started a campaign, allegedly devised by the U.S. Embassy in Managua, to undermine the government.

On the eve of Sunday's protest, Sandinista demonstrators marched through Nandaime, about 60 kilometers (35 miles) south of Managua, demanding, according to the pro-government newspaper Nuevo Diario, that the authorities "stop PRI, so Cárdeoas is trying to progiving permission to reactionaries to demonstrate on the streets of our

ficially authorized and demonstra-tors followed a route approved by

Shallouk Outs the

Coalition

wion Surprises

pin Diplomats

China Parley and Pol

New York Times Service NANDAIME, Nicaragua — The the police. Carlos Huembes, an anti-Sandinista labor leader who is president of the Democratic Coordinator, was among those beaten and arrested. The group, which organized the march, is a coalition of opposition trade unions, business groups and political parties. Two leaders of the Social Christian Party also.

vere arrested. On Sunday, several thousand marchers moved through the streets of Nandaime. Some were local residents, but most came from Managua. The town was heavil-militarized, with scores of police armed with automatic rifles.

When the hourlong march came to an end, the protesters gathered to hear anti-Sandinista speeches. The first speaker was Myriam Arguello, a leader of the Conservative

"We are here to demand that the Sandinista government live up to, its promise to bring democracy to Nicaragua," she said.

She had been speaking for less than five minutes when a disturbance broke out. Demonstrature threw sticks and rocks at the police. who then fired tear-gas gren Soon more police charged into the crowd, swinging chibs and rifles at fleeing demonstrators. Dozenof protesters were beaten and

But tensions came to a bead soon this moment?" asked Mr. Bravo of Police and anti-Sandinista demonstrators clashing during a protest march in Nandaime, Nicaragua.

# the state legislature to provide for fines of up to \$100,000 and prison fines of up to \$100,000 and prison form inside the govern- fines of up to \$100,000 and prison from inside the govern- from ins As part of the most ambitious to placate public demands for invote-checking effort in Mexico's history, opposition supporters have claims that their candidates have er, prevented the electoral commis-

(Continued from Page 1)

at, which oversees Mexican elections and internal security.

PAN followers have blocked several highways, bridges and border crossings in the oorthern state of Chihuahua to protest alleged fraud, while Cardenas supporters held small demonstrations io several COTLAND & LONDON ores. 4 golf tours July & Aug. from \$1,040, Non golfers from \$775. 1-800-543-4313 or London 929 4251. Columbus Travel states, including Veracruz, Michoacan and Tabasco.

But the country remained largely peaceful, despite the most intense political turmoil in decades.

Mr. Calles said the results an-nounced Monday were based on the rest hy proportional representa-tion based on a party's national nearly 74 percent of the vote, totaling 13.2 million presidential ballots. Given that Mexico has 38 million registered voters and that all sides agree the turnout in Wednesday's voting was heavy, these figures appear to lend credence to long-standing claims by the oppoheavily padded with dead or fictitious voters, political analysts said. commission's auspices in an effort

monitored the district committees, won or are leading. waiting to see if the official returns matched tallies posted earlier by

poll workers. Officially, the Federal Electoral Commission, which convened Sun- own figures, charged that the comday to begin issuing final returns, is mission's figures have "little credistill dehating and putting out results of races for the 500-seat Chamber of Deputies, where 300 seats are decided by direct vote and

Next, the results of 64 Senate races are to be issued. Only then will the electoral commission begin giving final official results of the

most closely contested presidential election in Mexico this century. However, for the last few days,

sition that the electoral rolls are Mr. Calles has been issuing preliminary results under the electoral

Mr. Cardenas, candidate of the sults on election night :.. leftist National Democratic Froot, who declared victory in the presi-

bility." In a letter to Interior Secretary Manuel Bartlett, the head of the electoral commission, Mr. Cárde-

correct all irregularities and broadcast its sessions live on national radio and television. By early Monday, the commis-sion had awarded 75 Chamber of Deputies districts to the Institu-

nas demanded that the commission

tional Revolutionary Party, three to PAN, and two to National Democratic Front coalitions.

■ Computer Problem Cited Mr. Bartlett, the interior secre- the delay.

sioo from releasing preliminary re-The Salinas camp has privately.

acknowledged probable losses to dential race Saturday based oo his Mr. Cardenas in at least two states. and in the Federal District. On at least two occasions, Mr.

Salinas's aides said that the electoral count was proceeding smoothly and that results were imminent, only to postpone the results again.

Some speculate that political bargaining between the PRI and an opposition bolstered by its strong showing is to blame for the delay.

This theory was strengthened by a report that Mr. Cárdenas and Mr. Clouthier met with President Miguel de la Madrid on Friday. Still other PRI officials say nu-

merous opposition accusations of . irregularities and demands for a clean count were responsible for

### Atheist Sues to Avoid Alcoholics Sessions By B. Drummond Ayres Jr. New York Times Server ANNAPOLIS, Maryland — The Mr. Norfolk. 47, a house painter and be upheld on any appeal, the from Stevensville, Maryland, is a consequences could reach far be ability." Mr. Norfolk contends that he By B. Drummond Ayres Jr.

etter, addressed to the state office Union, was brief. "My name is John Norfolk," it

began. "On 10-14-87 I was found guilty of driving while intoxicated in Queen Annes County. I was sentenced to 20 days in jail, suspended, and 12 months prohation, and to attend Alcoholics Anonymous

"I attended six meetings. Because of my personal religious be-liefs, I stopped. Now I have to go to court. Can you help?"

Anonymous literature and many of the American Civil Liberties AA meetings are marked by references to "God" and "a power greater than ourselves." On that basis, the ACLU has

agreed to help. It has returned to the Queen Annes County court io which Norfolk was convicted, arguing that the AA attendance requirement should be lifted because t violates Mr. Norfolk's consotutional right to freedom of religion.

Should this argument fail. Mr. Norfolk may be jailed for 20 days. A decision is expected in a week or so. Should the argument prevail,

erald Tribun

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they also are found to be alcoholics,

receive the option of signing up with alternative alcoholic treatment groups, but these — if they exist at all within a particular community — often charge a fee. "In John Norfolk's case," said

he told the authorities he could not. as an atheist, go to any more meetings but was willing to take some other kind of treatment, they told him to 'hlock out' the religious ref-hol and drug abuse program. erences at the meetings because he just had to go to them."

A court document filed by pro-bation officers after Mr. Norfolk refused to attend any more AA meetings confirms the "block out" assertion. One officer, Thomas E. Draper, wrote:

being violated by his having to attend the AA meetings because of their religious foundation. This

Mr. Norfolk is not the first per-

Many other Maryland jurisdic- could not block out the religious tions, as well as jurisdictions in references. They were praying and many other states, require that peomany other states, require that peo-ple convicted of drunken driving, if time at the meetings I went to," he said recently.
"As an atheist, I'm not violating

In many cases, the defendants my probation by refusing to go to any more meetings. I'm just sticking up for my constitutional

County health officials, who concluded that Mr. Norfolk should attend AA meetings after he was his ACLU lawyer. Ellen Luff, "the issue is absolutely clear-cut. After probation officials, say they do not

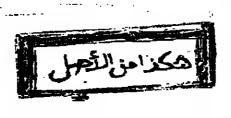
consider AA to be religious.
"It's not a religion," said Robin. hol and drug abuse program.

"Our overall approach to treat-ment is oriented heavily toward AA because we think this is the treatment that works best for most people with an alcohol problem. Also, it's the only recourse available in our area."

Draper, wrote:

"This agent had a meeting with
Norfolk wherehy it was learned zation. "We suggest that you derelthat he felt his civil rights were op a relationship with a higher

agent informed Norfolk that be in- son to raise the constitutionality deed had to attend the AA meetings as directed and he was advised ently no other complaint had yet to block out the religious references been fully adjudicated by a court.



# Police Use Lo End Rally in Opposition ficially authorized and ficially auth

ficially authorized and described tors followed a route apposite Carlos Huembes, an angle of the Democratic Contact who a make the was among those beauty at the march, is a Coalition of the march, is a Coalition of the march.

the march is a coalition of the stand political parties. The Social Christian land to the same arrested. On Sunday, several those streets of Nandaine, Some so local residents, but most care to maintainized, with score of particular with automatic of the same of the streets of the same of th

When the hourions made to an end, the protester sees to hear anti-Sandings sees to hear anti-Sandings sees The first speaker was Myring a guello, a leader of the Communications.

"We are here to demand that Sandinista government in the its promise to bring denous, She had been speaking lork than five minutes when a fine bance broke out Demonstration threw sticks and rocks at the sticks. who then fired tear-gas grant
Scon more police clarge in
the crowd, swinging clubs with at fleeing demonstrators De



profest march in Nandaime, None

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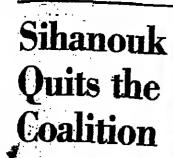
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### Action Surprises Asian Diplomats

Compiled by Our Staff From Disputches BANGKOK — Prince Noro-dom Sihanouk, considered central to resolving the conflict in Cambodia, has resigned again as head of the Cambodian resistance coalition, his office announced Mon-

The surprise announcement cast doubt on whether he would attend informal peace talks planned this month in Indonesia, although aides id the prince would continue to work for peace in Cambodia.

He left left Bangkok later Monday for exile in France. For serious reasons that are, for the moment, impossible for me to enumerate and to explain, please allow me today to resign," he said

The prince said before leaving:
"I will continue my efforts to help my country and my people."

He said his son and spokesman Prince Norodom Raoariddh, would take his place at talks in Jakarta on July 25, the first meeting of all factions involved in the nineyear conflict.

The announcement that Prince Sihanouk was resigning startled diplomats engaged in elaborate concuvers to bring the warring mbodian factions together.

Diplomats in Bangkok said they felt the prince was either pressuring China to neutralize the Khmer Rauge, the biggest faction in the coalition, or trying to force Victnam to be more conciliatory in its proroach to the talks

Aides said it did not mean the end to efforts by Prince Sihanouk, to bring an end to the fighting and re-establish himself in a position of power in his homeland.

Diplomats said the prince's presence at the talks could not be ruled

It said a meeting of nearly 100 doctors, lawyers and scientists was

held in Shanghai last week follow-

ing opinion polls showing over-

whelming support for mercy kill-ing, or "peaceful and happy death"

The state of the state of the same



Secretary of State George P. Shultz and President Suharto of Indonesia in Jakarta on Monday.

out. "Just because he's stepped down from the coalition, doesn't mean he won't be going there as an individual," a diplomat said.

Prince Sihanouk, a former Cambodian head of state, had led a three-party guerrilla ecalition fighting Vietnamese troops that invaded Cambodia in late 1978,

He has stunned diplomats before with sudden resignations and unpredictable changes of mind on resuming his functions.

In May last year, he took a one- George P. Shultz, Foreign Minister

Last week's coolerence debated

problems such as the definition of

brain death and whether enthana-

sia constituted a crime under Chi-

nese law, the People's Daily said.

It said the participants proposed al moral concepts.

ence on enthanasia has proclaimed percent agreed with voluntary eu-

the "right to die" and called for a thanasia for the incurably ill. A

public campaign on "death educa- survey of Shanghai doctors found

tion," the People's Daily said Mon- that many already practiced mercy

year leave of absence as head of the Sosuke Uno of Japan and other coalition recognized by the United Nations as the legitimate government of Cambodia. In January, he said he was resigning after talks with Hun Sen, prime minister of the Phnom Penh government. failed to produce results hut

changed his mind again in March. All through the previous week, Prince Sihanouk had seemed about to take center stage in impending peace talks. Last week, he met in Bangkok with Secretary of State factions, "Who will come to repre-

nural, philosophical and legal is-

The Chinese media earlier this

year expressed surprise at the ap-

also a right to die."

sent each faction remains to be China Parley and Polls Back Euthanasia

Asian leaders.

Warnings against the Chinese-backed Khmer Rouge regaining

power in Cambodia dominated

the six-member Association of

ln Jakaria, Indonesia's foreign

minister, Ali Alatas, said the talks

would go ahead, stressing that they were to involve all four Cambodian

karta later this month. Reuters

A sample of radio listeners let—"large-scale death education to BEIJING — A Chinese cooler ters earlier this year showed that 90 help everyone understand that peo-In his letter, he apologized for canceling his visit to Jakarta that ple oot only have a right to life, but was to have begun Monday, Mr.

Alatas said. Mr. Shultz, who was visiting Ja-The meeting called for more discussioo on the related social, cul-

karta, said he was surprised by the oews of the prince's resignation. "f don't know quite how to interpret that, except that I certainly felt that, in my meetings with Prince

Sihanouk, he had every iotentioo in which contributed to a record trade parent public support for cuthana- one way or another of seeing these deficit, was over. sia, saying it went against tradicion- things through," Mr. Shuitz said. He praised Japan for making

(AP. Reuters, AFP) structural reforms to encourage

### U.S. Not 'in Decline,' Shultz Tells Asians growth at home, expand world "Such trade barriers in Asia pro- arson that eventually burns down

New York Tinks Service

MANILA - in an effort to dispel a growing perception in Asia that the United States is a great power in decline, while nations like Japan are on the rise. Secretary of State George P. Shultz said on Monday that the United States was enjoying "unprecedented growth and prosperity," worthy of emulation by Asians

"The United States is doing just fine in adapting to change," Mr. Shultz said in what officials described as a major economic policy speech. "It is a hasic characteristic of our society."

Speaking to the Indonesian Economist Association in Jakarta before flying to Manila, Mr. Shultz, a former professor of economics, described low inflation, a decline in unemployment, an increase in U.S. output of manufactured goods, a decline in the balance of trade and the targeting of budget deficit goals
as factors contributing to economic

strength. Even with the largest trade defi-cit in the world, "the United States has a stronger economy than ever

before in its history," he said. American officials traveling with the secretary of state said that his intendon was to impress upon U.S. trading partners in Asia that the provocative thesis of "The Rise and Fall of the Great Powers," a book by a Yale history professor, Paul

Kennedy, was unsound.
"The bidden agenda was to counter the Kennedy thesis that the United States is in decline," an official said. "The only debate we had was how overtly to make that point. We didn't want to appear to be on

the defensive In response to a question on the book, which is on the best-seller list in a number of Asian countries as well as in the United States, Mr. meetings here last week between Shultz denied that its central theme the six-member Association of — that great powers decline eco-Southeast Asian Nations, or ASEAN, and other asian states. — that great powers decline eco-nomically when they take on mili-tary missions beyond their grasp —

applies to the United States. You only get a best-seller if you say that things are going to hell in a handbasket," said Mr. Shultz. "Since I don't think that, I'll never make it on the best-seller list."

Mr. Shultz said that the United Mr. Alatas said his government States could double its military had received a letter from Prince spending and the U.S. economy States could double its military Sihanouk in which be said, without could still "handle that without any elaborating, that he would visit Ja- difficulty." He added that the United States was "nowhere near any kind of hreak point."

In an apparent attempt to alert Asia that the United States did not feel threatened by Japan's economic growth, Mr. Shultz said that Washington "will be glad to see other countries do well because we

think it will help us, too."

He made it clear that the era of unrestricted acress to U.S. markets.

in that direction. Mr. Shultz criticized the coun-

trade and prevent a global recesvide a rallying point for those in the
sion, and he criticized West GerUnited States who wish to increase

Wr. Shultz also warned Asian many for not taking enough steps protectionism and, from an Asian point of view, also reduce competitries of the Association of South tion and consumer choice at

countries to abandon rigid structural policies that, he said, prop up inefficient industries, subsidize exports, restrict foreign investment East Asian Nadons for retaining home," Mr. Shultz said, "To this I and allocate resources by governcan only say that protectionism is ment fiat.

# Singapore's Wedding Woes **Educated Women Too Choosy, Officials Complain**

By Seth Mydans

New York Times Service SINGAPORE — Daniel Lim is suffering from hypergamy, a widespread ailment that is causing the government of Singapore serious concern about the future of its economy, social structure and national defense.

Hypergamy is the tendency to marry "upward," used here to refer to the practice of women who choose a husband better educated, wealthier, even taller than they are - and to stay single if they cannot find such a

Fully 30 percent of collegeeducated women in Singapore. unable to find the man of their dreams, remain unmarried today - even as nearly all their poorly educated sisters continue to mar-

ry and have bahies. Men like Mr. Lim, according to government officials, often end up marrying "downward" — hypogamy — after they fail to win a woman of their own educa-

tional level. Prime Minister Lee Kuan Yew expressed alarm a few years ago at what he said this was doing to the gene pool, asserting: "Levels of competence will decline, our economy will falter, our administration will suffer and society will decline."

Quantity is also worrying Singapore's planners in light of the overwhelming success of the "two is enough" campaign to encourage small families.

The planners are aiming for the current population of 2.6 million to grow to 3.4 million in the next few years. But the fertility rate - the number of children a woman is likely to bear has dropped from 4.7 in 1965 to 1.44 last year, below the replacement rate of 21.

A year ago, the acting health minister, Yeo Cheow Tong, warned that the resulting decline io the population of young peo-ple would mean a drop in the tax base to support the elderly, as well as a lack of recruits for the

In hopes that a new campaign will work as well as the old one,

the government is now urging people to have bigger families. It is offering a package of incentives that replace previous in-

ducements to "stop at two." These ioclude tax rebates, child-care subsidies and priority in obtaining government-subsi-

dized housing. And in an effort to assure quality in a hoped-for bahy boom, the government has insti-tuted a matchmaking service that seeks to marry off that 30 percent of educated women whose

children, theory has it, will as-

sure that society does not de-This service, the Social Development Unit, gets college-edu-cated men and women together on moonlight "love cruises," rea

dances, bowling elinics and semi-nars on such subjects as personal The service says that it has 7,000 registered members, and

that it has produced nearly 500 marriages since its founding in "If you want to produce ge-

niuses, you have to get the graduate man to marry a graduate girl," according to the unit's deputy director, Helen Wang. She said well-educated single

women may be highly producedve in the workplace, "but they are not fulfilling their function of having families." A good part of the unit's ef-

forts go into propaganda. Ms. Wang said.

"We try to tell our girls not to expect too much," she explained. They want looks. They want money. They want security, They want a tall man. We have to change those ideals. You cannot look for Mr. Right or Mr. Perplay softer, to play a little dumb if possible." fect. So we ask our women to

In Singapore, she said, men tend to concentrate oo their careers and have little knowledge of social graces. "Some men come to us at the age of 30 and say they have never had a date," Ms. Wang said. "They are

scorned as nerds. They do not

know bow to behave, what to do

with girls. We have a lot of nerds

So, she said, "we try to teach them - maybe not to be Prince Charmings, but we teach them to be halfway, and oot be frogs."

Mr. Lim. 29, a quality survey-or for the Defense Ministry and single, is a prime prospect. On the day of the interview, he

was in Ms. Wang's office, going through a book of snapshots of a recent five-day seminar he at-tended on "personal effective-

"They were frank and direct," Mr. Lim said. "You are in this for one thing: You are in this to be paired off as early as possi-

Ms. Wang reminded him: "But we leave it to you wbom to choose. We are not going to tell you whom to pair off with." Mr. Lim recalled: "The counselor was promoting me to the

girls, and she was telling me, You better move fast. She's very popular," "
"May the best man win," Ms

Wang said. Newspapers, ever responsive

to government campaigns, have joined the mating game with articles on the joys of dating and on overcoming shyness. A booklet called "Living and

Loving," published by the Curriculum Development Institute of Singapore, urged young readers to give dating a try. "Many young people in Singa-pore do not know what dating is all about except that it is a high-

risk activity during which they may lose their high grades and their peace of mind, or become the subject of gossip," the book-

It suggested a number of "nut-ty ideas" for dates, including playing Scrabble on the beach armed with a dictionary and a thesaurus" or going to a foreign film at the Goethe Institute.

Once its readers have gotten the idea, it urged them: "Now be creative and make up a list of all the outty things you would like to do together, like after the ex-

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# **Hope for Cambodians**

The pace of diplomacy aimed at a settle-ment of the Cambodian question is picking the deadly Khmer Rouge in Cambodia. up: some kind of hreakthrough could come later this month. The warring Cambodian factions and Vietnam are to hold a first meeting in Indonesia to explore an inter-national plan for: 1) a timetable for with-in Cambodia, where the Soviet role is to involving the Vietnam-backed client regime na's role is to control and contain the geno-in Phnom Penh plus the Communist and cidal Pol Pot resistance, which Beijing has non-Communist resistance groups; 3) a big armed and sustained until now as an instru-international conference including the ment against Moscow's allies in Hanoi. United States to resolve certain outstanding

poliocal, economic and security quescions. The deal is far from made, but there is an active role in its general retreat from Indochina in the mid-1970s. The Soviet Union and China then stepped up their contest for regional supremacy, with Mos-

The Soviets and Chinese are now moving toward reduced bostilities. Moscow is backing off, as Beijing had demanded, in Afdrawal of the troops that Vietnam sent into draw back the occupying Vietnamese. Viet-Cambodia nearly 10 years ago; 2) agree- nam, to win support for its own relief aid. ment on an interim Cambodian coalition seems increasingly ready to withdraw. Chi-

It was Cambodia's awful fate to be made the toy of other countries. But those countries. if they are so minded, have it within evident an emerging decision on the part of their power to create the conditions in the involved foreign powers to restrain the which Cambodians can start to make their conflict which they have conducted in and own way. This is, in the first instance, a over hapless Cambodia during the last two Sino-Soviet achievement, and will contribdecades. The United States stopped playing ute to a major improvement in the relations of those two countries if it occurs. But it is a development in which Americans who care for Cambodia can take great satisfaction.

— THE WASHINGTON POST.

## **How to Get Teamwork**

gan's foreign policy and defense advisers are pulling together - including in their response to the airliner tragedy in the Gulf. That is no small accomplishment, given the history of incessant warfare among the secretary of state, the secretary of defense and the national security adviser. The next president might take a moment to consider the reasons for the current harmony,

The reasons do not include exhaustion. In its last year the Reagan administration has been increasingly acove, and sensibly so, on many foreign froms - East-West relations, southern Africa, the Middle East - as well as on Pentagon budget cuts.

Neither does the harmony arise simply from naming like-minded people to the top posts. Even if they agree at the outset, differences soon appear after the appointees take over (or are taken over by) their bureaucracies. In any event, presidents need advisers with conflicting views.

To barness the security operation, an administration has to do a lot of things right, That is what makes the task so difficult.

See five players, not three: The tendency is to think only of three key officials: Secretary of State George Shultz, Defense Secretary Frank Carlucci and Colin Powell, the national security adviser. But William Webster, the CIA director, and the White House chief of staff have been important participants. The political component of policy has to be supplied in the White House, and with a deft touch on sensitive foreign issues, And either the CIA is included in policy-

making or it will go its own way.

Choose a low-key NSC adviser: Two of the best people in this post have been happy to be "inside" men: General Powell and retired Lieutenant General Brent Scrowcroft. They let the secretaries give the speeches and face the cameras while they concentrated oo having decisions made at the right time - with

Finally, after seven years, President Rea- all parties getting a full and fair hearing. The most disruptive occupants of this job have been those who sought the limelight and those who were committed to a pronounced point of view. If a national security adviser is more interested in advancing his own posioon than in preserving the president's choices, trust among the top aides breaks

down, with devastating consequences.

Don't appoint ideologues to cabinet posts: Presidents are also served poorly by cabinetlevel aides who know the answers before they have the facts. The ideologues make too many mistakes in trying to conform reality to their theories. And they don't know how to compromise with their colleagues. Former Defense Secretary Caspar Weinberger and William Casey of the CIA are examples. It is fine for a president to appoint committed individuals to his administration, but not in the senior positions. Mr. Reagan's present team is conservative but fully professional and capable of looking a fact in the face.

Make policy decisions in the White House: A standard plea to new presidents is to let the secretary of state make foreign policy and the Pentagon boss make defense policy. Government doesn't work that way. Typically, on a hot issue, State Department officials will quarrel with the Pentagon; the Pentagon may challenge a CIA judgment; Commerce may disagree with State. The losers invariably appeal to the president, and until he makes the call every issue is fair game.

The Reagan national security operation has been beset by repeated shortcomings and failures, and some, like Iran-contra, were catastrophic. These have to do with the president's own lassitude and failure to make clear policy decisions. Still, after all the mess of the first seven years, the foreign pobcy team is oow running smoothly. That is a belated blessing for this president and a

good example for the oext one. -THE NEW YORK TIMES.

### Other Comment

### East Europeans Will Cope

Suppose that the steam in Eastern Europe can be released without blowing the roof off. Suppose that the Soviet Union gradually finds it possible to disengage from nations like Poland and Hungary and Czechoslovakia, leaving them, as we in the West put it, "free." What will happen to them afterwards, when the celebrations die down?

Independence from Moscow — and what then? My memory slips back three decades. Then I stood with my generation of conscience, but looking south. Our cause was colonial independence. Once I was the propaganda secretary of Uganda National Congress, a party now almost forgotten. We ran about printing draft constitutions and decorating the governor's lavatory with "Independence Now" stickers. The future. that avalanche of murder, despotism and starvation, was unimaginable.

It's not the mode to ask whether Central Europe will revert to pre-1939 patterns: providers of cheap raw materials and labor for the West, with mini-dictators and foreign-owned factories. (I except always the Czechs.) Personally, I don't believe it. These are highly educated societies now gaining experience in self-management. Their economic adjustment to the big world will be atrociously painful, but they will manage it. Mentally they are the elder brothers and sisters of Europe, far wiser and more experienced than the big babies of the West.

But there are no grounds for the idea that when the red flag comes down or is joined by others, the movie is over and we can all go home. None at all. It's only after the Cold War trailer that the main feature begins. - Neal Ascherson in The Observer (London).

#### An Ethnic Puzzle for Moscow

The Soviet Communist Party's extraordinary conference did not settle the claims of Soviet Armenia, and so the unrest among Armenians has resumed with even more bitterness. To date, Armenian protests are not against Soviet rule. But the demonstration at erevan airport resulted in violence between the demonstrators and the Soviet troops who were ordered to clear them off the runway.

As the protests start to focus against the way previous protests were put down, they may turn more against the state power itself.

The Armenians demand that the district of Nagorno Karabakh, with its Armenian Christian majority, be detached from the Azerbaijan Soviet Socialist Republic, with its Moslem Azeri majority, and incorporated into the Armenian Soviet Socialist Republic. Nagorno Karabakh holds a substantial minority of Azeris, who may yet be heard from should the Armenian cause advance.

The Kremlin has ruthlessly suppressed the yearnings of non-Russian minorities for seven decades, and has the power to do so again. The self-assigned task of the Central Committee in the comparatively enlightened cra of Mikhail Gorbachev is to solve the problem in a sensiove manner that will strengthen the Soviet allegiance of Armenians and Azeris alike. The party conference provided no useful guidance on how to do that.

- The Baltimore Sun.

### A Concise List of Engineers

Paying 30 pence for the better class of daily newspaper, I cannot help wondering why they still take up so much space at this time of year with giving us the degree class lists of Oxford and Cambridge universities. If the purpose is that anybody named will buy the newspaper, they might just as well copy out the names from random telephone directories around the country.

However, it has been my practice for sev eral years now to draw attention to the final examination results in the Department of Mechanical Engineering at Strathchyde University as published in The Scotsman, so here goes. This is the complete list of candidates achieving first class honors: Chan Wan Soi, Chung Siong Khin, Chou Siaw Meng, Ken-neth William Dalgarno, Foo Kok Seng, Koh Min Hau, Lim Soy Seng, Alastair Campbell McArthur, Joseph Ng Lee Kiang, Tay Eng Huat, Tce Song Jue, Too Chor Chye, Barbara Anne Tolson, Yap Wee Khoon.

My sincere congrarulations to all, especially to Barbara Anne Tolson and any other women whose names appear on this list.

-- Auberon Waugh in The Sunday Telegraph (Landon).

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# **OPINION**

# Tokyo Can Make a Better Case to Moscow

By Gregory Clark

T OKYO — It's time something was done to clean up Japan's messy "northern territories" dispute with the Soviet Union. It poisons Tokyo-Moscow relations. And now Tokyo wants to use it as a hrake on Soviet rapprochement with the West. At the Toronto summit, Japan took a strong ano-Soviet line. It is threaten-

ing to take even stronger action.

The Japanese case seems fairly straightforward. The four islands or island groups in dispute — Etorofu, Kunashiri, Shikotan and the Habomais - were territories that Japan

et Union could take over the Japa- have always belonged to Hokkaido. nese territories of Sakhalin and the Kuril Islands. The United States confirmed Soviet right of ownership in the years immediately after the war. There can be no further argument. In fact there is scope for a lot

more argument, hy both sides.

The United States did indeed promise the Kuril Islands to the Soviet Union, but it did so because Franklin Roosevelt and his aides knew little about Japan's strong his-

Franklin Roosevelt and his aides knew little about Japan's strong historical claim to these islands.

acquired peacefully in the 18th and 19th centuries as it expanded its influence north from Hokkaido through the Kurils to what was then the czarist territory of Kamchatka. The Soviet Union seized these territories in the final days of World War II. Japan wants them back, particularly since the allies had stated during the war years that a defeated Japan would only lose those territories that it had taken from others by force.

The Soviet case seems equally straightforward. The disputed islands were promised to the Soviet Union when the United States agreed at Yalta in February 1945 that the Sovi-

WASHINGTON — Before the Democratic Party's new lead-

ers settle on a vice presidential nomi-nee, they should bone up on the

party's record in open years - that

is, in years when no presidential in-

cumbent is seeking re-election and

years figure to make the competition

between parties more nearly even.

But that has not been the case for

Democrats, In the century's six open

elections — in 1908, 1920, 1928, 1952, 1960 and 1968 — the party has won only once, in 1960.

Why such a dismal record? Demo-

crats have not lost with second-

stringers. William Jennings Bryan.

Al Smith, Adlai Stevenson and Hu-

bert Humphrey headed open-year tickets that failed. Nor have Repub-

licans won with world-beaters; twice

their open-year victors were turoed

out after a single term. Where the Democratic problem lies is in forma-

Thomas Jefferson, the first ticket-

maker, taught that forming a Demo-cratic ticket requires careful pairing

of the geography of the vice presi-dential candidate with that of the

presidential candidate. Some config-

urations succeed, others fail. Io open

years the party has repeatedly ne-

the oews from the Middle East

has been unremittingly bleak, I've

found some bope to leaven my de-

spair. For under the anger and bitter-

ness, I heard from the many people I

spoke with there a great wish on all

sides to be done with the hostilioes.

Last month I joined 14 men and

women who traveled to Israel, Gaza

and the West Bank, as well as Egypt,

Jordan and Syria, in search of a bet-

ter understanding of the region. Visit-

ing Yad Vashem, Israel's memorial to

the Holocaust dead. I once again en-

tered the nightmare world of the pho-

tographs which chronologically doc-

ument the roundup and destruction of the Jews. I found, as I always find

in those pitiless pictures, my neigh-

bors, friends, parents, children, hus-

band, self. Again I was reminded, as

I always am reminded, why Jewish

But if that is the only lesson of those photographs, then Israel and

survival is linked to a Jewish state.

Jews are in a lot of trouble. For

although I agree with Elie Wiesel,

who argues that the Holocaust can-

not be compared with anything else.

it surely must teach us, along with its

powerful political lesson, the dan-

gers of regarding any people as any-thing less than fully human.

easy for Israelis, for American Jews.

for me, to minimize the conflict be-

tween those two lessons. We have

focused on Israel's survival and

treated the issue of something called

"Palestinian rights" as a trouble-

some invention of Israel's enemies.

But the intifada - the seven-month

uprising in the occupied territories — has put flesh and blood on the Pales-

tinian "problem." In newspaper pic-

tures, on television and, for me, on a

painful trip to Gaza, Palestinians

attractive and bright, with a doctor

husband and two young daughters, a

Palestinian woman who reminded me

of me and of many other women l

know. Except. she is working and

raising her family under the choking

constraints of Israel's military occu-

pation, which imposes controls on

everything from travel and work to

planting an olive tree. Surely this is Israel. Britain and the United States.

WE ARE deeply concerned about the continuing unrest in the West

hundreds injured by Israeli security forces in the worst outbreak of violence

in the occupied territories since 1967. The Palestinian uprising is a direct

result of 20 years' occupation. This occupation has entailed denial of the Palestinian right to self-determination and led to mass arrests, forced deporta-

We support a settlement based on mutual recognition between Israel and the

Palestinians, and the legitimate right of both sides to security and national

self-determination. We call for an end to Israeli occupation and the convening

and the PLO, issuing in security guarantees to be subscribed to by the United

of an international peace conference for all parties concerned, including Israe

States and the Soviet Union and all other parties attending the conference.

—A letter from London to The New York Times signed by A. J. Ayer, Graham Greene, H. L. A. Hart, John Le Carré, John Mortimer and P. F. Strawson.

We believe that continuation of the occupation will lead to more violence.

Bank and Gaza Strip, Dozens of Palestinians have been killed and

For an End to Israeli Occupation

tions, land expropriation and other restrictions on human rights.

It was there that I met Christine.

have acquired a human face.

For a long time it has been fairly

glected the historical record.

ASHINGTON

tion of the party's tickets.

torical claim to these islands, the southern Kuril islands of Etorofu

and Kunashiri in particular. A young U.S. diplomat named George Kennan, then in charge of the State Department research section, wrote a memo to tell them, but his advice was ignored, largely because the United States in those days was very anxious to encourage a Soviet attack on Japan via Manchuria.

Another point in Japan's favor is that the smaller islands, Shikotan and the Habomais, do not belong to the Kurils. In 1946 the United States endorsed Soviet control over these islands, but administratively they

How Not to Pin the Tail on the Donkey

By Horace W. Busby

On the 10 winning Democratic

tickets, the vice presidential candi-

date has always been from the Cen-

were from states on opposite sides

Tickets with vice presidential can-

North-South tickets, excluding

didates from Texas have never lost.

Texas, have never won; they have

lost three times. The same goes for

Time-zone overlaps, with both

candidates from states fully or par-

tially in the same time zone, have

been high risk. While Democrats

have twice won on such tickets,

overlaps have lost five times, the

most losses for any configuration.

When choosing open-year vice presidential candidates, Democrats

have not beeded these records. Five

out of six times they have opted for

losing configurations — time-zone overlaps in 1908 and 1920, North-

South combinations to 1928 and

1952, and a North-North alignment (Minnesota-Maine) in 1968.

that Democrats went with a wio-

niog configuration - the Massa-

sbe ever, I asked ber, want to get out?

barrassed, then told me: "Yes. And

we did decide to get out. In fact, we

got exit visas to go to Canada." But

when the time came, she said, "We

At a hospital in Gaza I visited four

young boys, skinny dark-haired kids

a lot like mine. Except, they had do-

cided to hust out of their dead-end

lives and had wound up badly beaten

by Israeli soldiers. One boy, speaking

English, told us his arm had been

broken twice - broken, set in a cast,

broken again. And then he added

three words that brought tears to my

eyes and actually made me gasp with

This is not the kind of a statement

l ever expected to bear about a Jew.

But even the Israelis concede that

they have done some terrible things

N EW YORK — An Israeli jour-nalist, Benny Morris, has writ-ten a careful and timely book about

the origins of Israel's endless con-

flict with Palestinian refugees. It ad-

dresses two questions. Were Arabs

expelled from Israel as part of a

predetermined Zionist plan? Or did

Palestinians fice voluntarily, as in-

structed, in the expectation that they

would return after invading Arabs

In "The Birth of the Palestinian

Refugee Problem, 1947-1949" (Cam-

hridge University Press), Mr. Morris

offers little comfort to adherents of

either view. His volume is a case

He relies chiefly on documents of

study in the fallibility of memory.

the time. They can distort or lie, but, as he found, they do so far less than inter-

40 years later. Such interviews "re-vealed enormous gaps of memory, the

ravages of accepted wisdom, prejudice and political beliefs and interests."

dent of the Jerusalem Post, dug into

recently declassified state papers in

Mr. Morris, diplomatic correspon-

viewees recalling controversial events

bad driven Jews into the sea?

shock: "They're not human."

couldn't do it. We just couldn't go."

She paused a moment, slightly em-

The only time in an open year

tral Standard Time zone.

of the Mississippi River,

North-North tickets.

the White House is thus open.

Since incumbents nearly always wictories since 1932 were won on win (12 of 16 times since 1900), open tickets in which the two candidates

None of this means that Japan's case is airtight. Most of Tokyo's ire is over "illegal" Soviet occupation of the two main islands in dispute, Etor-ofu and Kunashiri. Yet in the 1951 San Francisco peace treaty which Japan signed with the United States and others, it is stated unequivocally that Japan "renounces all right and claim to the Kuril Islands."

Government spokesmen told a special committee of the Diet soon after this that the term "Kuril Islands," as used in the treaty, included Etorofu and Kunashiri.

Today Japanese spokesmen say that historically the term Kuril Is-lands did not inclode Etorofu and Kunashiri. Asked about the 1951 committee statements, they prevaricate. Some also say, rather contradictorily, that when Japan renounced the Kurils it did not say to whom they should go, so Japan is right to claim Etorofn and Kunashiri. Needless to say, these arguments

make little impression on Moscow. If Tokyo could be a little less devious and a little more legalistic it could improve its case enormously. Japan did not willingly renounce the Kuril Islands at San Francisco. It did so because it was forced to do so by the United States. Washington did this because it still felt it should abide by

chusetts-Texas ocket in 1960 - the

promising start. The nominee-to-be

is a governor of an Atlantic sea-

board state; that has been a feature

of the party's tickets for three of the

four times it has won the White

House away from Republicans. But Democratic ocket-makers

could squander the strength at the

top of the ticket by choosing a run-

ning mate from any of the follow-

ing: the deep South, the far North,

the Eastern Standard Time zone or

Texas is out; Republicans demon-

strated the folly of having a vice presidential nominee from the state

of the other party's presidential can-didate when in 1960 such a choice

led to their only open-year defeat.

Democratic ticket-makers might

break new ground by venturing into

the Mountain or Pacific time zones.

trying a governor-governor ticket

or maybe a governor-preacher com-

bination. If they stay with success-

ful precedents, though, they will seek a running mate in a Central

Time zooe state other than Texas,

The writer, a longitme adviser to Lyndon Johnson, publishes The Bus-by Papers. He contributed this com-

many bones are they willing to break

to compel a desperate people to relin-

state of their own? How much hu-

manity will they give up for survival?

Israelis have - yet - surrendered

most Israelis could peacefully coexist

cept a Palestinian state, if they could

I also have come to believe the

message, repeated wherever we went.

that Israel's neighbors now accept

that Israel is a permanent fact of life.

As one Palestinian woman put it,

may never forgive the Israelis, but we

Neither Side Planned the Palestinian Exodus

By Karl E. Meyer

He has pieced together, with clinical

detachment, what happened in hun-dreds of cities and settlements. Here

This exodus began after November

1947, when Arabs rejected a United

Nations plan for partitioning Pales-

tine, then under British rule, It was at

first a confused, uncoordinated flight

from big cities. Most evacuees be-longed to better-off urban families,

and many left hoping to return after a

Then in the spring of 1948 came

the main emigration, 200,000 to 300,000 Arabs, in the wake of a Brit-

ish pullout and israel's proclamation

of independence. Did Arabs flee, as is

often asserted, after hearing broad-

cast instructions from Arab armies

preparing to invade? Mr. Morris found no evidence of such broadcasts

reaffirming earlier appeals to stay put. The absence of public instructions, especially during a massive movement from Haifa, is to the authorizing the statement of the statement from the statement from

thor telltale evidence of ambivalence

among Arab leaders reaching for rea-

sons to justify armed intervencion.

Similar improvisation marked the

Israeli response. There was no master

strategy to drive Arabs from Palestine,

or even a consensus about the right of

return for those who had fled. But

when the mass exodus occurred, "ideas about how to consolidate and give per-

manence to the Palestinian exile began

to crystallize, and the destruction of

the villages was immediately perceived

as a primary means of achieving this

as a primary means or actieving this aim. This was followed by a decision not to let the refugees return. Mr. Morris offers a careful judg-

ment: "The Palestinian refugee prob-

lem was born of war, not by design,

nor, for that matter, of orders

successful Arab intervention.

is the story that emerges:

have to live with them."

quisb their claims to a name and a Israeli hate is a fear of annihilation,

I don't, however, believe that the think, must be perceived as a prob-

with the Palestinians, could even ac- the Israeli fear of annihilation. A way

be convinced that their long-term side by side with a Palestinian state, safety and survival were not at risk.

At Yad Vashem, the Holocaust im-

toughly and unscoumentally: "We suaded that both are possible.

Even though some Palestinians children and adults, contributed this hate the Israelis, and even though comment to The New York Times.

their humanity. Indeed, I believe that justification for solving nothing.

ment to The Washington Post.

west of the Mississippi.

oo life to offer your children. Doesn't in response to the uprising. How

any state east of the Mississippi.

For 1988, Democrats are off to a

party was victorious.

the Yalta agreements and because a very anti-Japanese Australian delega-tion was breathing down its neck.

neovering ever since. It was, naturally, very unhappy about what had happened at San Francisco. So when it opened negotiadons in 1955 for a separate peace treaty with the Soviet should demand all the Kurils.)

in the form of John Foster Dulles, intervened to say that if Japan dropped its claim to Etorofu and Kunashiri, the United States would see no need to honor its promise to

agreements did not apply to the northern territories."

In the Cold War climate of the time, were brilliant moves. Tokyo revived its claim to all the disputed islands. The peace treaty with Moscow was aborted, and the Russians withdrew their promise to return Shikotan and the Habomais. A budding Soviet-Japanese dialogue was replaced with 30 years of mutual suspicion. Machia-velli would have applauded.

If Tokyo really wants to get its "northern territories" back, it should: Publicize, not hide, the copious diplomatic correspondence that shows how Japan was pressured by the United States at San Francisco

Tell Moscow that while it appre-

armed and open to Soviet inspection. Japanese conservatives like to argue that never in history have the Russians returned captured territory. They are wrong, Denmark, Finland and China all regained territory from the Soviet Union after World War II. It is true, though, that there is oo case of the Soviets abandoning any-

precedent for Eastern Europe. It is important for Japan to pull together a case strong enough to justi-fy such a precedent. Given the importance that Moscow oow places on better relations with Japan, this should not be impossible. Talking would be better than the present ugly stalemate.

that to do so would set a dangerous

The most the United States would

do at the time was admit that there might be some doubt about the ownership of Shikotan and the Habomais. As a defeated, occupied nation, Japan had little choice but to go along with the tough U.S.-Australian line. This explains Tokyo's curious ma-

Union, it felt that at the very least it should and could demand the "northern territories." (Some felt that it Moscow agreed to return Shikotan and the Habomais, but refused any concession over Etorofu and Kunashiri. And when the Japanese said, reluctantly, that they would accept this compromise, the United States,

return the Okinawa islands. In a complete about-face on its 1951 position, the United States also told Japan formally that the Yalta

into renouncing the Kuril Islands.

ciates Soviet reluctance to allow any exception to the Yalta agreements. there is firm evidence that Mr. Roosevelt did not know the background of the islands he was bargaining away. · Agree that if the territories are returned they will be permanently un-

thing they gained at Yalta. They fear

Regard Israelis' Fear as a Problem to Be Solved

some Israelis hate the Palestinians

because I believe that both sides are

disposed to make peace. Beneath the

which, I am convinced, is the biggest

obstacle to peace. But this fear, I

lem to be solved - and not as a

A way must be found to assuage

must be found to enable Israel to live

ages speak about survival and bu-

manity. For Christine, for the boy

with the twice-broken arm, for the

soldiers who broke that arm and for

Jews everywhere, Israel must be per-

The writer, author of many books for

Jewish or Arab. It was largely a by-

product of Arab and Jewish fears and

of the protracted, bitter fighting that characterized the first Israeli-Arab

war; in smaller part it was the deliber-ate creation of Jewish and Arab mili-

up hearing selective accounts in which the messiness of real history is tidied

to the teller's taste. Establishing what

really happened will not end a bitter

dispute over land, but dispelling

myths is a beginning. More studies in the same spirit would be a benison.

The New York Times.

The old forget, and the young grow

tary commanders and politicians."

# A New Leaf Or a Flash In the Pan?

By Jim Hoagland

P ARIS — America's export booming is a thing of beauty. But could be turn out to be a flash in the pan that postpones the day of reckoning for the most massive budget and trad-deficits the world has ever known? The answer lies largely in the hands of America's manufacturers who have traditionally shumed of port markets as being too much trouble and too small. They designed products and marketing campaigns for the lucrative American markets and deigned to let foreigners conditions and to let foreigners conditions.

and take away the leftovers. But the fiscal and monetary policy of the Reagan years have at least temporarily changed that. The man who foreigners feared, and many Americans hoped, would turn our to be an isolationist has in fact presided over a sharp increase in American involvement in the world economy and particularly in trade.

He probably did not intend it to turn ont that way. But, stimulated by the Reagan tax cuts and a strong dollar that made imports relatively cheap, the American economy for atyears sucked in foreign-made goods, while exports stagnated. A trade defi-cit of "only" \$150 billion will be a positive accomplishment if the ad-

ministration can bring it off this year.

In the past 12 months the standard in the value of the dollar h sparred exports by about 30 percent in volume, comparing the first quarter of 1987 to this year. But the net improvement in the U.S. trade delicit amounted to only 15 percent in the same period because of the continuing flow of imports into the United States.

That improvement is important in the presidential campaign of George Bush, who seems to be saying that a continuation of Ronald Reagan's economic policies will resolve the budget and trade deficits through growth --that painful tax and interest rate increases which would curb the consumer binge on imports will not be necessary, since the export boom will take care of the trade deficit.

As that great philosopher Sports' Life once said, "It ain't necessaily so." It won't be so unless manufactusers make the investment both in facili-ties and in outlook that is required to t create and sustain an export culture.

During the period of the dollar decline. U.S. goods sold abroad on price basis. They have become the mur-national marketplace's "cheap foreign goods," to use the phrase from recent American history, That wave based on price advantage has probably crested. The dollar's recent upward movement to more normal levels against the yea, the mark and other currencies suggests that American exporters will soon have to begin fighting their foreign competitors on a quality and market-

ing basis as well as on price.
West European business leaders estimate that it takes a generation to produce an export culture. American industry could probably cut that to a ed. But many Americans and Euro-I have returned from the Middle pean businessmen have doubts about U.S. firms being prepared to make East with a slight flutter of hope this kind of commitment now.

In 1987, U.S. manufacturers who profited most from the weak dollar did not plow those profits back into expansion. They sat tight, waiting to see what the dollar would do. Statistics for the first quarter of 1988 suggest that the investment outlook for this year will be better; but it is far from certain that this surge of new investment will continue.

Nor are the signs encouraging that American industry is making much sustainable progress in reconqu those parts of the domestic market that have been penetrated by foreign manufacturers. As The Economist recently noted, Americans will spend \$60 billion more this year importing 3 million foreign cars than foreigners will spend on the 100,000 U.S. automobiles that will be exported. The deficit in consumer goods also seems stuck, at around \$75 billion at an aunual rate," the magazine pointed out.

This seems to me to add up to an unhealthy U.S. trade deficit that will jiggle up or down in any given quarter but will not go away as long as consumption is not curbed by the classic measures of tax increases, interest rate hikes or a combination of the two.

The Bush approach, based on the idea that the United States should emulate Brazil and try to grow its way ont of the foreign debt of the Reagan years, is unrealistic. The country can do much better in winning over export markets, but it also has to break the narcotic-like addiction it has developed for ever increasing consumption and in particular for foreign goods.

LONDON - The sum of 28,142

1913: Spaniards Pleased

ly and grateful spirit. The ship which it is suggested should be selected for the honor of being the first to pass through the canal is the full-sized model of the caravel in which Columhus sailed to discovery of the New World, and which was used in the celebrations in 1892.

SERVICE STREET a 3500 the sky with a second ME EZ

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The Washington Post.

### 100, 75 AND 50 YEARS AGO

1888: A Society Auction

pounds and two shillings is the result of the great sale at Christie's of arms and pictures from the Londesborough estate. The sale lasted six days, and the scene around the auctioneer's rostrum at times assumed the aspect of a society gathering. The Prince of Wales was ne of the first to inspect the collection, and in his course came people from all parts of the world of beauty and fashion, law and commerce, actor and artist and dealer, many of whom looked like antiques themselves.

MADRID - Great enthusiasm has been aroused in Spain by the sugges-tion made by the Harvard University men that a Spanish vessel should be the first to pass through the Panama Canal, from the Atlantic to the Pacific. Senator Lopez Munoz, the Minister of State, declares that if an official invitation is sent, the Spanish government will accept it in the most friend

1938: Hughes Lands

PARIS - Lanky, tousle-headed Howard Hughes, the millionaire of the movies who shattered all standards by landing his Lockheed "Flying laboratory in Paris yesterday [July 11] after having spanned the Atlantic in record time (16 hours and 31 minutes), may have made history history - hut to him the trip was "really uneventful." Hughes, speaking for his companions, termed the ing for his companions, termed the trans-Atlantic bop "perfect" and evinced pardonable pride in his navigators, but he countered that with the word that the flight had been more tiring than expected.

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**OPINION** 

By Jim Hoagland P ARIS — America's exponibles is a thing of beauty. But tooks turns out 10 be a flash in the pan by transcenes the day of teckosis. postpones the day of reclosing to the most massive budget and but the most massive budget and but the answer lies largely in the manufacture.

hands of America's hargely in the who have traditionally shired to who have traditionally shired to be and too small. They desired for the lucrative American nate and deigned to let foreign make and deigned to let foreign make and take away the leftovers.

But the fiscal and monetary play temporarily changed that The make who foreigners feared and monetary be an isolationist has in faci problem over a sharp increase in Americans hoped, would not make an isolationist has in faci problem over a sharp increase in Americans hoped, would not be an isolationist has in faci problem over a sharp increase in Americans hoped, would not be an isolationist has in faci problem. He probably did not increase in Americans hoped would not be an isolationist has in faci problem. and particularly in trade and particularly in usus.

He probably did not intend in turn cust that way. But stimulately turn cust that way. the Reagan tax cuts and a sne dollar that made imports reason cheap, the American economy for years sucked in foreign-made sucked while exports stagnated. A market

cit of "only" \$150 billion will be positive accomplishment if the ministration can bring it off the per in the past 12 months the top drop in the value of the delta to spurred exports by about 30 perms

specified experts by about suprimitive first country volume, comparing the first country 1987 to this year. But the na importment in the U.S. trade defail man ed to only 15 percent in the majorised because of the comming to of imports into the United Siste. That improvement is impossing

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the presidential campaign of far Bush, who seems to be saying in continuation of Ronald Regarders, and trade deficits through good-that painful tax and interes me creases which would curb the come er curse on unports will not be to sary, since the export boom white care of the trade deficit, As that great philosopher Some

Life once said. It ain't necessi so." It won't be so unless manding ers make the lavestment both white ties and in outlook that is required create and sustain an expending

During the period of the dollars clara. U.S. goods sold abroad upon basis. They have become the me national marketplace's chaples goods" to me the phrase from an price advantage has prohibly and The dollar's recent upward notice to more normal levels against the the reark and other cureiospes that American exponent of me have to begin lighting tar lang

competitors on a quain mands Busin un well as on mor West European business hate esumute that it takes a gramme produce un export culture Amor industry could probably author:

County of Few Lives were Marie ed. But many Amendans and fer pean humanessmen have dealess. L.S. firms being prepared use the same of the sa т. С. С. S. гозацівация profite the first the west at did not plow those profit bate. expension They set ush want See were the follow would do be liebe fer the first quarter of 1964

Per that the investment only thin the art of potter, he ask in the community that the surge de investment will commune No. To per start comments Arrest to making to making to the demost at that have teen penetrated in the The Expense Carrier maried Americans will See have more this year man -115 than for market and the country Single Annual Section 18 to be before the

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AND 50 YEARS AGO

The first the state of the stat 1938: Hughe-land 1938: Hurles lake

as one of the most open of the goals of East-West detente." Communist nations, is a lattern kilometers) apart by road, officials member of the Warsaw Pact and model that the idea arose at a time Kreicht former changelles of Aug.

# The Latest Word on Meese: Ethically Gauche, Not Venal

By William Safire

WASHINGTON — Fifteen months ago I gloomily prophesied that the Wedtech scandal, then overshadowed by the Iran-contra affair, "may turn out to be our era's top-dollar corruption." I was mistaken. At that very moment a child-molesting defense con-tract consultant, wired and singing, may. have been leading investigators to a Pen-tagon scandal that made Wedtech's predations look like peanuts.

. The Wedtech influence-peddling investigation, unlike the Harding era's Teapot Dome, did not send a member of the president's cabinet to jail. The special prosecutor, in the portions of his still unreleased report made available to The New York Times last week, stated flatly that the evidence "does not show any criminal wrongdoing by Mr. Meese in relation to Welbilt/Wedtech."

Did Ed Meese err in helping that Bronx minority enterprise, later discovered to be corrupt, get a "fair hearing," which led to a contract? Of course he did; he should have let Pentagon procurement officials protect the public interest in their own unique way.

But investigation bas turned up no guilty Meese intent, nor was his profit from an investment adviser who was later connected with Wedtech deemed a payoff. We will not fall into the fallacy of post hoc ergo propter hoc — "after this, therefore because of this." What bappened subsequently did not necesesarily happen consequently.

Ed Meese was ethically gauche but

not venal, and to that extent can claim vindication. To his friends who complained that my column of last year gave a publicity lift to investigators, I admit

to an excess of suspicion. The Iraqi oif pipeline "scandal" was another matter. That charge I held was a non-starter from the start, booking in those ready to believe the worst because they disagreed with the Meese

The idea was good: to obtain Israeli

#### Let's Hear the Names

OMIC relief aside, the Meese epi-of how critical are the standards and criteria employed by a president in choosing his key advisers. Both presidential nominees ought to

announce their key choices for cabinet and advisory positions after the two national conventions — if not the final selections, at least names of those being considered for top positions. This would enable citizens to have a better idea of what they might expect when a president begins selecting officials whose actions will affect their lives for years.

It won't happen, but it should. It might spare America the embarrassment and mistakes of an Edwin Meese 3d. - Syndicated columnist Haynes Johnson. aganét sa ar galaut, kambilit ka

assurances not to attack an Arah pipeline, thereby building a peace on economic lices. When the proposal came to the attorney geoeral, and the secretary of state was recused because of his Bechtel background, Mr. Meese sent it oo to the national security adviser, Nothing terrible about that.

What was wrong — stupid, really — was for Mr. Meese's friend and counsel, E Robert Wallach, to pass along an unsupported allegation of corrupt intent made by a middleman about the Israeli prime minister. Shimon Peres later botly and believably denied any deal to re-ceive millions for his Labor Party. The middleman was mouthing off, and Mr. Wallach foolishly immortalized a slanderous boast in a memo. (Doesn't any-

body here know how to play this game?) One of Mr. Meese's mistakes was in trusting his friend's business judgment. Mr. Wallach, of good lifelong repute but afflicted by hubris, was apparently conned by Wedtech; he now faces trial in New York on the testimony of confessed crooks bargaining to reduce their sentences by king him more knave than fool. His election as media villain of the year caused editor Steven Brill of The American Law-yer magazine, hardly a Meese enthusiast, to erupt with a contrarian cover story. "The Lynching of Bob Wallach."

But the best years on: When much of the

But the beat goes on: When much of the special prosecutor's report appeared in The New York Times before the rebuttals Messrs. Meese and Wallach could be pended, competing reporters furious at ing scooped pointed to Mr. Wallach as spected source, all but demanding that he be held in contempt - of them.

What's next? We can expect a blass from the independent counsel at the repeated insensitivity to propriety shown by the attorney general and the same spirited, don't-give-an-inch Meese de-fense as was shown on "Meet the Press" on Sunday. As a good ideological soldier, the man who remade the federal bench agreed to go - but not quietly.

What is the lesson of the unrelenting struggle involving Mr. Meese? Not the avoidance of controversy; in my book, he was right on federalism and wrong on libertarianism, but he vigorously stood up for the conservative ideas be helped his boss believe in. Here's the rub: When asked last

week what qualifications should be sought in his replacement, the Meese answer was revealing: (1) loyalty to the president and (2) lotegrity. He has the order wrong. That's the way it used to be in the days of Robert Kennedy and John Mitchell, but oow we

expect attorneys general to be like Ed Levi or Griffm Bell, who were more loyal to their oath than to their leader. Old loyalists call that selfish and warn that it will cootribute to the isolation of the president, but times have changed. That's the way it is.

The New York Times.

Why Should Israelis Listen Patiently to Cross Kibitzers?

Seldom do liberal intentions find such negative comments on Israel, into an awkward expression as Richard Cohen's ad borninem attack. But the issues are in his opinion column "When Is It Proper much more substantiaf: to Criticize Israel?" (June 29), Mr. Coben argues that criticism of Israel's policies should be welcomed and weighed regardless of the critic's motives.

Does a people in mortal danger seek the advice of its enemies? Or even of disinterested strangers? How are we in Israel to believe that criticism is an "expression, above all, of concern and commitment" if the critic has never done anything to show such commitment?

Criticism is welcomed from those who are ready to share the consequences of their advice. Despite Mr. Cohen's confidence that the threat to Israel's existence is "not immediate," the fate of the occu-pied territories is a matter of life and death for us. Serious, caring help in the search for a peaceful solution penetrates straight to our hearts, because peace is our only hope; righteous indignation from American Jews who claim connection to us only to disclaim responsibility for our policies and our fate - such "advice" can only call forth resentment.

ELISABETH SPERLING. Haifa, Israel.

It is difficult to know why Richard Coben misunderstands Elie Wiesel so fundamentally. He turns Mr. Wiesel's powerful critique of those like Woody Allen, who have used their Jewishness

someone who visits here often.

How does Jewishness alone endow someone who has no other qualifica-tions with the standing in judge the complex poliocs of the Middle East? ls it really improper to question the

LETTERS TO THE EDITOR

motives of those who are suddenly so sanctimonious about Israel? Perhaps it is harder to address real issues like these than to launch an attack on the messenger who raises them,

Regarding "Can Anyone Bring Peace to the Mideast?" (Opinion, June 24);

Elie Wiesel, spokesman for the vic-tims of the Holocaust, has failed to speak out in defense of most of the nonewish oppressed people of the world. His silence and acquiescence in Israel's policy of repression, particularly the invasion of Lebanon and the use of force in the occupied territories, cast shadows on his basic philosophy of peace,

MOHAMED ALWAN. Altea, Spain.

#### Back to Bach, Maestro

I have high regard for Yehudi Menuhin as a musician and as a man devoted to many public causes. But I feel I must speak out against his article oo Israel, civil and national rights.
For a Federated State in the Holy
TIM LI to give weight and justification to their Land" (Opinion, July 4). Every sentence

is a misconception based on inaccuracies. I would have expected more from I wish he would stick to music. I bave

HAVE YOU HEARD O THE GOOD NEWS? THEY'VE DEFEATED MEAN OLD MR. TOOTH DECAY

fond memories of the solo Bach work be played in Jerusalem for a joint audience of Arabs and Jews. TEDDY KOLLEK,

Mayor of Jerusalem.

#### They Went Despite Risks Regarding "This Floating Standard Looks Dangerous" (Opinion, June 16):

Robert Goldmann is wrong about the Western media and the recent Beirut fighting. The BBC, at home and overas, and all the serious British and U.S. newspapers carried regular reports and did send correspondents, at some con-siderable risk, to West Beirut, which is normally off-limits to Western correspondents; the BBC, for example, does not allow staff correspondents into Bei-rut because of the risks of kidnapping.

Mr. Goldmann also digs out that weapon of last resort of Israel's supporters, anti-Semitism, and wonders why the Western press does oot "judge" the fighters of Beirut. The answer is simple. Hezbollah and Amal are oot the armies of democratic parliamentary states and they are oot, after 21 years, despite this democratic status, illegally occupying the lands of others, physically repressing their citizens and denying them their civil and national rights

TIM LLEWELLYN.

# Driving Foreigners Crazy: Malaysia in Passing Gear

By Deborah Fallows

KUALA LUMPUR — I've been rough equivalent of a British lord) wbom. driving for more than half my life I sat oext to at a dinner said he thought such behavior was due to the seeming automatic, four-on-the-floor, trucks, anonymity of the driver. In person-tomotor homes, vans, you name it. I've driven on Texas highways, in the

West Virginia mountains, clockwise through roundabouts in England, in the outback of Australia and the game

#### MEANWHILE

parks of Kenya, through snow and ice in corthern Ohio, and even briefly on the streets of Rome. But I've never, in more than 20 years, seen anything quite like the driving in Malaysia.

Malaysia straddles the border be-tween complete modernity and enduring Third World traits. The daily scene on the roads illustrates the combination. Mercedes and Volvos rev their engines behind vendors on bicycles pedaling heavy sidecars toward the roadside spot where they will set up a sugar cane juice stand. Families of four and five putter along on a single motorcycle, while cars putter along impatiently behind them.

Malaysian traffic seems out of sync ith the rest of Malaysian life. The pace in Kuala Lumpur is usually leisurely. You learn in take it easy in the never-varying tropical heat. "You wait a while" in Malaysian English replaces "I'll be with you a second in American English, And the Malays are a gentle people - but something happens to them when they get behind the wheel of a car.

Whenever our family drives any distance outside the city, we invariably see buses that have skidded off the road, multicar pile-ups, burnt-out remains of recent explosions. Even on the 10-minute drive to my children's school, I am no longer surprised to see cyclists flying over the hood of a car, or pedestrians leaping out of the way of vehicles bearing down on them. Or cement trucks, of which there seem to be a curiously large oumber, weaving in and out of traffic.

Rumbling trucks laden with suspen-dous tree trunks whip through city traffic on their way from the rain forests to the port of Klang. There are many more chauffeur-driven cars in Kuala Lumpur than in Washington. These cars are the worst offenders. It is as if neither the driver, who is only taking orders, oor the boss, who is not doing the driving, can be beld responsible for bow the car behaves.

Malaysians love to pass on blind curves or going up hills. They routinely ride up on each other's tails, going 50, 60, 70 miles an bour and impertinently flashing their beadlights. The standard method for turning right (like left in America) across traffic is to simply pull out, assume that oncoming cars will stop for you and drive on the wrong side of the middle line until someone lets you queeze into your proper lane. What comes over these people when

they get inside a car? One datuk (the

person dealings, treating someone else so aggressively or rudely would cause great loss of face, and Malaysians value decorum almost as much as the world champs, the Japanese. But inside a car. where you are likely to be seen only

vaguely and fleetingly, anything goes.
The between-two-worlds culture of Malaysia may also be an explanation for the terrifying driving. Unlike in poorer countries, in Malaysia many ordinary people can afford cars, and the roads are smooth and wide enough that it is easy to go fast. And, unlike richer countries. Malaysia has no ingrained "driver education" culture. Whenever f see another shell-shocked foreigner behind the wheel. I know I have encountered one of the bandful of defensive drivers in the country.

The perilous driving is all the more puzzling since alcohol plays a very small part. Most Malaysians are Moslems and thus in principle do not drink. (One theory, in fact, explains Malaysians' drives the ball of the principle do not drink.) sians' driving habits by postulating that they get in the car and simply put themselves in the hands of Allah.) Some cheat on this rule, of course, but you rarely see them drunk. Their traffic accidents, it would seem, are not the result of impaired judgment or miscal-culation, but of clearheaded, middleof-the-day recklessness.

When the current king of Malaysia was a younger sultan in his native southern state of Johore, another mo-torist had the impertinence to pass him on the road. The sultan caught up with him and shot him to death.

Malaysia has plenty of police, in snappy and tasteful uniforms. They always seem to be in the middle of some enforcement campaign, but instead of focusing on the major problems - tailgating and speeding — they usually con-centrate on such technicalities as road taxes and car accessories. One week we read headlines about a

crackdown oo tinted windows. (These seem to be a sensible anodore to the brutal sun, but oow I suspect that most people have them to remain anonymous as they mow down other drivers.)

1 have been stopped twice for tinted-

window inspections, regularly for roadtax socker inspection and occasionally for routine license checks.

When it finally happened that my car was hit by a truck last mooth, the case officer suggested that I was perhaps going too slowly in the passing lane. The implication was that the truck that smashed me sideways as if to bump me off the road was perfectly within its rights.

Mrs. Fallows, a writer currently residing in Malaysia, contributed this comment to The Washington Post.

### **GENERAL NEWS**

# **Armenians Now Fear Surge in Violence**

By Felicity Barringer New York Times Service · MOSCOW -- "Our young women greeted the soldiers with flowers when they came in a few months ago," a Yerevan resident, Samson Tomazyan, said on Sunday, a few minutes before be rose to address an angry crowd gathered at Moscow's Armenian cemetery. "They

won't be giving them flowers any-On July 5, the sporadic violence spawned by a resurgent territorial dispute between Armenia and neighboring Azerbaijan came home to Yerevan, the capital of Armenia. A 22-year-old demon-strator was killed and 36 were injured during a strike that shut down the main airport for at least

24 hours. That death, following other inci-dents, has helped change the emo-tional chemistry of the demonstrators in Yerevan.

[More than 100,000 demonstra- but no violence was presented. tors gathered at a rally in Yerevan

wants transferred to its administra- out.

tion from that of Azerbaijan.] peaceful demonstrators who gathered in Yerevan in February, opo-mistic that a decades-old dispute would be resolved by democratic means within the Soviet system, are now less orderly and less disposed to good will as they confront Soviet soldiers who have shown a willing-

ness to use force. The description of the clash at Yerevan's Zvartnots Airport offered by the evening television news program "Vremya" last week painted a picture of an unlawful act by an unruly mob that damaged the "People are anxious," Mr. To-mazyan said. "They fear it's going to get worse."

economy of the area and put women and children through grueling delays. Armed soldiers were shown in arguments with demonstrate

A very different description of on Monday, official sources told the airport clash was evoked at the stayed shut in a weeklong general day. At Yerevan, helmeted soldiers

Armenian Communist Party lead- witness, they gave a 30-second er, Suren G. Arutyunyan, said Soverning to unarmed demonstrators viet leaders would convene soon to conducting a peaceful sit-in in the discuss the five-month-old crisis airport registration area, and at-over the disputed region of Nagor-tacked them with the truncheons conference to offer more than curno-Karabakh, which Armenia even before the 30 seconds had run

"Worse than Chile!" the church-The hundreds of thousands of yard crowd yelled, as clenched fists territory with the Armenian Rerose and fell. "Out with the murderers!" Throughout much of the territo-

rial dispute, Stepanakert, the capital of the Nagorno-Karabakh enclave, bas been the scene of persistent strikes. But until fast week, virtually all the violence reported had taken place in Azerbai-

The worst violence had occurred in February when the Nagorno-Karabakh legislature voted in request reunion with Armenia. This prompted huge demonstrations of support in Yerevan, and a vicious outburst of violence in the Azerbaijani city of Sumgait, where at least 32 people, most of them ethnic Armenians, were killed.

Reuters in Moscow Factories Moscow churchyard cemetery Sun-substance was released in a garment factory in the small Armenian drop of blood."

strike and tensions remained high. with clear plastic shields had bran-[The rally took place after the dished truncheons. According to a were hospitalized with nausea, diz-

ziness, weakness, and coughing. Crowds in Yerevan's central Op-era Square, already upset by the sory attendou to the Nagorno-Karabakh issue, put forth four demands. These were reuniting of the public, a change of venue in the Sumgait trials from the Azerbaijani capital of Baku, an investigation of the Masis incident, and full press

coverage of all events relating to In fact, national television coverage noticeably increased last week and the venue was changed in the Sumgail trials. But by then, vio-

lence had already come in Yerevan. For the Yerevan demonstrainrs, who had for months kept their large-scale protests peaceful, this violence cut too close.

"Five thousand people buried one person," said Zori Balayan, a journalist who is a member of a council of older, respected Armenian intellectuals formed to help mediate the dispute. "Some say our Then last month a mysterious people are used to spilling much blood. Now, they won't forgive a

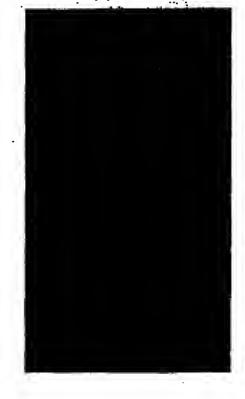
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# For Austria and Hungary, a 'Reunion' cial who heads the Budapest der the Habsburg crown, has be-preparatory group. der the Habsburg crown, has be-come a fashionable subject of intel-one of many under study — has

By Henry Kamm New York Times Service

BUDAPEST - Vienna and Budapest, joined until 70 years ago in visas for people of both countries with nostalgia. 1995 that they hope will bring glory garian Empire."

to both. Last May, the Austrian and Expositions for authorization to preparatory team, views the ven-

span two countries of opposing the blocs together. ideological systems.

sovereignty, after having been an- prepare a feasibility study. nexed by Germany in 1938 and occupied by Western and Soviet armies after World War II, is resolutely Western and capitalist.

Gerhard Feltl, an executive in Vienna of the International Busi-Hungarian ambassadors to France ness Machines Corp., who is depuasked the International Bureau of ty secretary-general of the Austrian hold the first world's fair ever in the ture as an outgrowth of glasnost, two cities. If the body approves it, the exhibition would also be the first to

The Vienna organizers have Austria, although neutral under asked a unit of the Bechtel Corp., the 1955 treaty that restored its the U.S. engineering concern, to

"It's not enough to destroy weapons," said Ernst Stock, secretary-general in Vienna and head of the Vienna Congress Center. "We

member of the waisaw rate and noted that the idea arose at a time Kreisky, former chancellor of Austion, because fair visitors would into the cultural notion of the waisaw rate and the cultural notion of the substitution of the cultural notion of the c "Mitteleuropa," a complex, multimakes the world's fair project thinkable.

"Mitteleuropa," a complex, multilingual entity that existed when Vimakes the world's fair project thinkable.

"Our services should be on the makes the world's fair project thinkable.

"Our services should be on the makes the world's fair project thinkable.

"Austria and Hungary represent one of the best examples of Eastone of the best examples of Eastone of the best examples of Eastwest cooperation," said Peter BaWest cooperation," said Peter BaWest cooperation, "Said Peter BaWest cooperation," said Peter BaZagreb and Trieste were linked unlazs, a senior Hungarian trade offi-

sized." In both cities, officials deny any dream of a rebirth of the empire, which throughout Central Europe is known by the German initials "K und K." They stand for "kaiserlich und königlich," meaning "imperial

Austria and king of Hungary. "For me, 'K und K' means 'Kal-man and Lehar,' " said Mr. Stock, ed that if the exhibition is apreferring to the two composers proved, both countries would give whose operettas delighted the peo-ple of Vienna and Budapest in the dapest by superhighway. At prelast period of union and consoled sent, divided highways end a few

"Here, 'K und K' means "Kadar

preparatory group. come a fashionable subject of inter-one of many under study — has over the preparatory group. The word bridges suggest the Danube, which links the dapest, joined until /0 years ago in the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning a six-month reunion in the bad points of the Austro-Hungarian Empire, are planning as a six-month reunion in the bad points of the Austro-Hungarian Empire and the bad point cultural links should be empha-much more majestically present in Budapest than in Vienna.

As a symbol, it is also thought to suggest the idea that the two cities could serve as link between the two major political systems. And, finally, the Hungarian and Austrian organizers like the notion of a symand royal," because the head of the bolic bridge between the present House of Habsburg was emperor of rapidly changing industrial world and the future of high technology.

them in the early stages of divorce. miles outside each capital. For the reform-conscious eco-Hungary, although priding itself must give a basic content to the Hungary, although priding itself must give a basic content to the and Kreisky," said Mr. Balazs. He nomic leadership of Hungary, In both capitals, 170 miles (275 cently the head of the Hungarian the world's fair represents a stimu-

## ARTS/LEISURE

# French Design in Miniature

By Jean Rafferty
PARIS — Ever-changing styles
in food and fashion are 8 prime requisite of French cultural life. But design - whether of industrial objects, furniture, graphics or inte-rior architecture — has never found its niche in the consciousness of a country obsessed with the gilt and

splendor of its golden age.

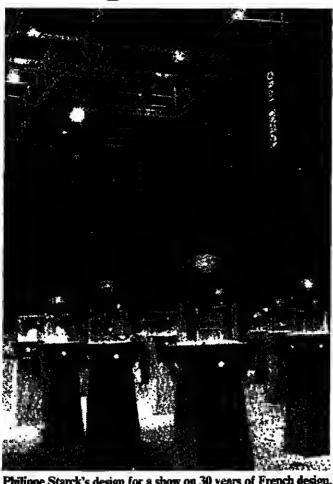
As recently as 1982, the government tried to ban the very word, intending to replace it with "stylique" and designer by "stylicien." Design, both as a word and as a profession, has survived and French designers have recently racked up a number of international successes. Acclaim has been more pronounced abroad - especially in Italy, Japan and increas-ingly in the United States. "France has neglected the deco-

rative arts and design," says Dominique Bozo, president of the National Center of the Plastic Arts at the Pompidou Center. So in a move to right that wrong, design is being celebrated in an ambinous retrospective, "Three Decades of French Design, 1960-1990," until Sept. 26 at the Pompidou Center.

One purpose of the show will be to help the French themselves "discover that there is a French design," as François Burkhardt, the director of the CCI (Centre de Création Industrielle), puts it. The show has been staged by the man some call the messiah of new wave French design, Philippe Starck. The French must learn that presentation is an important part of design," says Starck, a master of that particular art. He has come up with a solution stamped with the same stagecraft that has lured reallife café society from their Left Bank haunts to the popular Starckdesigned Café Costes in Les Halles.

The so-called forum, on the Pompidou's lower level, has been transformed into a tented temple filled with the symbols of the best and Margo Rouard, were aiming in French design rather than the actual manifestations. Golden arches introduce each decade where these icons of invention are displayed identically -a Renault 5 dramatically scaled down, a perfume bottle scaled up - as models on wooden plinths under Plexiglas domes, the latter inspired, according to Starck, by glass-domed Louis XIV clocks. The rows of plinths stretch bypnotically into the distance, producing what Starck terms "a relatively exaggerated sense of ritualization; it makes it exciting, and I love excitement."

Starck maintains that "the change of scale helps to rediscover the object." but the decision was controversial. Scale is considered integral to a design and some designers refused to participate be- a mini-TV.



Philippe Starck's design for a show on 30 years of French design.

ties of space and visibility." it is hard to imagine another solution that would permit the global view that the curators, Françoise Jollant

lection of products that were important at a certain time and founded on certain events, trends, DOONESBURY changes in mentality or lifestyle, and economic realities," explains Jollant, formerly of the Pompidou and now a design director of Louis Vuitton, sponsor of the show.

Some designs translate more successfully into models than others. Graphic design, on the whole, suffers the most. The clever Ticket Chic Ticket Choc campaign of the Paris Metro, for instance, simply loses its impact as fabric stuffed into a plexiglobe. Jean-Michel Folon's memorable credit title designs for the Antenne 2 television network benefit from being shown on

For other designs, the uneven

intention of their designs. Present-ed with what Starck calls "an Indi-determine the stylistic perception. an bazaar of objects from a TGV Pierre Paulin's Chair 577 for Artihigh-speed train and Concorde to a fort comes over as a black blob (his Bic cigarette lighter, and the reali-other chairs fare better) and Jean-Louis Barrault's mini-oven for Moulinex is an indecipberable black block in contrast to the elegant graphics of Olivier Mourgue's Diinn chair and Pascal Mourgue's

and Roland Sportes's metal chair Jean Rafferty is a Paris-based "It's not an inventory, but a se-models. Quasar's urban car of the journalist who specializes in design '60s is captivating, although other and lifestyle.

models of cars, planes and trains are disappointingly undetailed. The cost of the models was a limiting factor. One designer said the model of his chair cost eight times the price of the original.

Some of the smaller objects are presented along with their models. Other domes conceal a surprise and visitors are advised to peer over the top. William Klein's photographs of Courreges dresses for Elle, for example, surround a pair of Courrèges sunglasses. The course of French design did

not run smoothly over the three decades. The 60s hubbled with optimism. New materials demanded new techniques and French designers met the challenge with verve. These were the beady days of Quasar's inflatable chairs, Prisunic's designer plastic furniture. In the early 70s President Georges Pompidou updated the Elysee Palace, but the oil crisis and economic simmo, along with President Valery Giscard d'Estaing's preference for the 18th century, made it lean days for contemporary design, with exceptions such as the Concorde, the Airbus and the Corail trains. The '80s, nurtured by a series of government promotions ranging from the interior decoration of the private apartments of the Elysee Palace by five contemporary designers to the Culture Ministry's design competitions backed up by substantial government orders, have brought a renaissance, but more in avant-garde limited editions than mass produc-

Despite an '80s predominance of pur et dur graphic furniture - no sofas — that does not augur well bome, unpack, go into the office for contemporary comfort, there is the next day with presents for evan irresistible and redeeming sense erybody and be a nice guy."

He does none of those things. He

Frankfurt, Milan and São Paulo.

# Inn Survives in a Chaotic Haiti

New York Times Service

ORT-AU-PRINCE, Haiti — When the army staged a coup d'etat last month in Haiti, a handful of foreign reporters climbed to a creaky upper veranda of the Grand Hotel Oloffson to peer into the steamy darkness in

the direction of all the shooting.

The next evening, the reporters were back on the palm-shaded terrace for food and drinks under the ceiling fans. There was more shooting, but no one stirred. Everyone correctly assumed that the army was merely

Tourists are rare in Haiti these days. But the white clapboard Oloffson hotel, one of the most fabled inns in the Caribbean, manages a somewhat precarious existence. A favorite of the rich and famous, the venerable hotel, which took in its first guests 54 years ago, has also been an eating and drinking club for journalists, diplomats, specialists on underdeveloped countries, university researchers, the occasional missionary doctor

and a few Haitian gadflies. and made it the centerpiece of "The Comedians," his novel about Haiti.

hospital during their 19-year occupation of Haiti. When they left in 1934, the Norwegian-Haitian Oloffson family leased it and turned

Manigat gave a pre-election news confer-

it into a hotel. The hotel nearly died in 1986, in the months after the collapse of the Duvalier family dictatorship. Last fall, however, two Princeton University graduates, Richard Morse, 31, and Blair Townsend, 27, went to work reviving the Oloffson. Morse, a tall, gangly anthropology major who writes rock music and paints in the Haitian primitive style, produced some of the best service m the Caribbean. The food is pretty good, too.

Aloog with installing wicker chairs and tables that look like the original furnishings, Morse and Townsend fixed up the telephone system and the plumbing and covered the walls with local art.

Morse and Townsend, who have been engaged for seven years, have deep ties to Haiti. Morse is the son of Richard M. Morse, chief of the Latin America Department of the Smithsonian Institution's Woodrow Wilson Center in Washington. Emerante de Pra-Graham Greene dropped in when François dines, a Haitian dancer and singer, is the (Papa Doc) Duvalier was terrifying the coun-younger Morse's mother. And Townsend, as try with his Tontons Macoutes in the 1960s an art historian and dealer, has concentrated on primitive Haitian works.

Morse's parents were old friends of Leslie The Oloffson began as an elegant private F. Manigat, the onetime political science proresidence, built before the turn of the century. The U.S. Marines used the mansion as a thrown last month. Before his ouster, Mani-

Manigat gave a pre-election news conference at the Oloffson rather than at the more practical Holiday Inn. The Holiday Inn, which is closer to the presidential palace, is the unofficial foreign press center. Manigat also held receptions at the Oloffson and called on the hotel for catering.

Morse prefers not to say what he thinks about the overthrow of Manigat. But the ouster brought a brief boom in business from foreign reporters. Now, the excitement has passed. On a recent night, Morse brought in voodoo dancers and drummers, and the bar and the terraces were packed.

On a more languid evening, Aublein Joli-cur, an elfin figure in a beige linen suit, sat perched on a high stool at the bar. Jolicur, an art dealer, newspaper columnist and palace butterfly during the Duvalier years, still basks in the fame of his portrayal as Petite Pierre in "The Comedians." He was sorry about Manigat, Johcur was saying, but, demonstrating the sense of balance that has served him well, was also glad for General Nampby, the new leader of Haiti.

Morse has covered his bets, too. "If there's trouble," be said, "we take care of the people stracted to the country by trouble. If there's peace, we're going to have tourists. We're ready either way."

# The Delicate Art of Coming and Going

New York Times Service NED SCHNURMAN knows what he should do when he returns to New York after a vacation. He should, as be puts it, "go

After Paris, the show will go to times his return so that he can go London, Barcelona, Hamburg, directly to the office. Once there, he finds something to shout about In the meantime, he is well aware of what the staff is thinking, and the next day he apologizes.

Schnurman, an independent pro-

he's temperamental, but he's willing to admit that a too-rapid transipartures and returns, there's no
But she wants what she calls "the control of time" to decompress," she said. tion from play to work may affect his mood.

He admits, too, that his returnfrom-vacation pattern is somewhat odd because it's a direct contrast with the routine he observes before his holiday begins.

At that time, he spends the day getting himself into the right frame

"If I'm going to France, I'll try to have lunch in a neighborhood cafe with French food," he said. "If I drive myself to the airport, I'll put on a Piaf tape. By the time I take ducer for PBS, doesn't know why off, I'm in a good mood."

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CIL WHAT DO

YOU THINK?

Tice Alexander, for example, doesn't care a bit about relaxing or getting into the right mood. He works until the last minute, runs home, packs in 15 minutes and barely makes the plane.
"I know I'll unwind where I'm

Theoretically, the conservative

and methodical will pack early.

take off on Saturday, rather than

Friday might, and return a day or

Theoretically, the live-life-to-

the minute types will dash from

office to airport, return at midnight

Sunday and show up for work early

That's theoretical. It just doesn't

area, most people, like Schnurman, are a combination of the two.

two before they need to.

going so I don't care how I feel getting there," he said. However, Alexander, an interior designer, comes back a day or two early "to open the mail, get things organized and be by myself before

I'm called upon to perform," he Helen Bransford goes along with

Clase Ch'se Ago Ago

telling what kind of a person does same corridor of time," to prepare what. leaves on a trip. She wishes it were

"I wish I were the other kind because wonderful last-minute op-portunities come up, and I'm floored by them," said Bransford, a jewelry designer. "I can't pack at the last minute and rush off. I have to think about how much shampoo and how many skirts I'll need. I put a suitcase on the floor and throw

work that way. In the New York things in it for days."

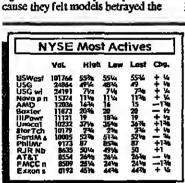
American most people, like Schnurman, Michael Maas, an architect, and his wife, Jane, the president of Muller Jordan & Weiss, an advertising agency, pack the morning they leave.

They leave the office at noen, have a leisurely lunch and return home to pick up their luggage and a food hamper. When they know that there's no chance of being upgraded to first class, the hamper usually

contains caviar and champagne.

Lorna De Wangen, an art and
furniture consultant, tries to avoid rushing. "Sunday is a nightmare at airports," she said. "There's he point hyperventilating and ruining all the good effects of the trip. er people may consider the last sterling moment in order to have

AMEX Most Actives

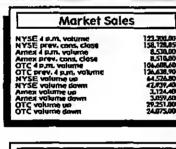


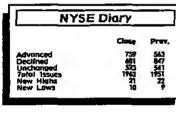
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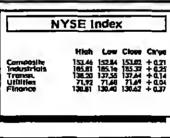
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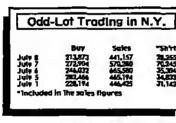
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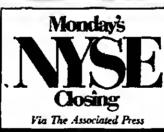


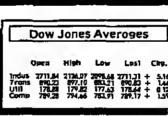


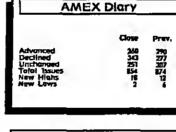


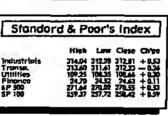


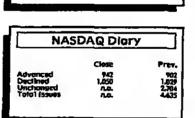




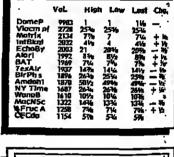








NASDAQ Index



AMEX Stock Index

# **New York Stocks Drift Upward**

NEW YORK — Prices on the New York in Los Angeles.

Mr. Pado said the market last week crossed Stock Exchange posted modest gains Monday in slow trading, supported by a reduction in over from an overbought condition to an overmarket worries over the inflation outlook. The Dow Jones industrial average, which fell

Advances edged declines by a small margin. Volume amounted to about 123.3 million shares, down from 136.1 million traded Friday. Prices were lower in slow trading of American Stock Exchange issues.

25.43 points last week, rose 5.16 to 2,111.31.

"This was another one of those picket-fence to tig type of days," said Larry Wachtel, a market U. analyst with Prudential-Bacbe Securities Inc. 55%. "Often a quiet Friday leads to a quiet Monday. But it wasn't a bad session. "Most of the gains can he attributed to the drop in commodity prices," Mr. Wachtel said.
"Some of the inflation fears were temporarily

stifled and, this allowed the market to gain. However, there is still concern over the future of Fed policy and talk of a boost in the prime Analysts said many investors were reluctant to participate in view of the heavy schedule of

economic reports due out this week. The two expected to receive the most atten-

tion — the producer price index for June and the U.S. merchandise trade deficit for May —

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"After three straight reversals, where we neared 2,100, the market is finding some support around these levels," said Chester Pado.

sold condition. "Most of the concern in the market centers around inflation," Mr. Pado said, adding that there is now talk of a possible prime rate in-

"The market seems to go through this infla-tion syndrome every six to eight weeks," Mr. Pado said. "But we are not at a point where it is obvious that the Fed has made a determination

U.S. West was the most active issue, up 1/4 to

USG Corp. followed, gaining 4 to 49%.
USG (when issued) was third, up 4 to 7%.
AT&T slipped 4 to 26%. IBM was up 3 to

Among the blue chips, General Electric was up 1/2 to 43%, American Express was up 1/2 to 27%. Procter & Gamble was up 1/4 to 75% and

Merck was up ¼ to 54%.

Prices closed lower in slow trading on the American Stock Exchange.

The American Stock Exchange index fell 0.44 to 308.58. The average price of a share lost 2 cents. Declines led advances by about a 3-2 margin. Volume totaled 8.5 million shares. about the same as on Friday. Dome Petroleum led the Amex actives, off 1-

The National Association of Securities Dealcomposite index slipped 0.17 to close at

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The Jebel Ali

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# BEL A Free Zone

Dubai's Jebel Ali Free Zone is rapidly becoming a major international center for industrial and commercial investors as more and more companies from Europe, the Far East and the United States take advantage of the unique facilities it offers. With more than one billion potential customers within easy reach, Jebel Ali is now among the top three free zones in the world.

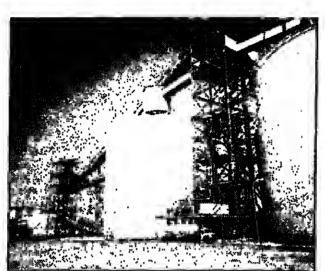
TTH more than 180 companies up and running, Jebel Ali was rated in a recent study among the top three free zones in the world. With a potential market of over one billion people on its doorstep, Jebel Ali's full potential has yet to be realized.

Manufacturers and distributors from Europe and the Far East, including internationally known names such as Arco. Black & Decker, British Petroleum, Cleveland Bridge, McDermore, Halliburton, Union Carbide and Shell, are well-established there. Now the Japanese are starting to arrive in force - Mitsubishi, Abe Pumpshaft, Mitsui and Toppan Moore. A Swiss group has recently announced its intention to build a \$15 million auto assembly plant, and a local group, Al Habtoor Motors, has revealed plans for a joint venture to manufacture Romanian-based vehicles. A French company which has moved its whole factory into the Free Zone has just started a tannery operation.

It was an accident of geography that placed Jebel Ali in such a strategic commercial position, with easy access to Africa, the Mediterranean, the Levant, the Indian subcontinent and the entire Middle East. But it was the port - one of the largest man-made harbors in the world, with its 67 deepwater berths and container handling station - that gave Jebel Ali its unique trading status. A further attraction for distribution companies is the proximity of Dubai's increment sirver which makes the location ideal for the rapidly expanding sea-air cargo business.

At present, about 150 companies a month apply for

we describe the second of the second of the second



Dubai's alumina terminal at the Jebel Ali port.

further information about the Free Zone, and the Free Zone Authority is issuing about eight new licenses each month.

Mr. Sulran Ahmed Bin Sulayem, chairman of the Jebel Ali Free Zone Authority (JAFZA), comments: "After three cars of hard work I believe we are over the hum; in getting the message across to companies. That fact is evident in the way we receive inquiries. We find now that

companies are being more precise about their objectives and requirements. Compared to last year, we have had a 50 percent increase in processing documents."

This year Mr. Sulayern — considered by many to be one of Dubai's ablest young businessmen — and his colleagues from JAFZA have been on promotional tours to Japan, Singapore and Europe. Mr. Sulayem is a firm believer in the one-to-one approach as a way to win international recognition for JAFZA's facilities. This year's flag-waving exercise follows similar, earlier efforts which are already beginning to bear fruit.

Despite this success, Mr. Edward Burler, the marketing director, believes that there is still an educational gap to plug as far as Jebel Ali and Dubai are concerned. "Many people are still not sure where we are; when they do know. they think only of the current Gulf conflict. But we are now very optimistic about the future and the situation here is getting better and better. Although our expectations may sometimes be exaggerated, we always seem to

JAFZA is especially keen to artract more Japanese companies. During his tour of Japan, Mr. Sulayem told businessmen that he wanted Jebel Ali to serve as "Japan's passport to the Middle East." He also reminded them that only five of Japan's 3,000 direct overseas investments have so far been made in the Middle East.

In the past 12 months there has been a visible change in the development of Jebel Ali. Having recovered from the economic doldrums of the early 1980s, the Free Zone has regained its strength and is buzzing with activity. Not only are the existing manufacturing units turning our everything from potato chips to nails, but dozens of new sites and factory shell premises are under construction.

With the completion of the first mosque, restaurant and shops, the zone is also taking on the appearance of a real working community.

Response has been so great that the area has just been expanded from 45 to 100 square kilometers (17 to 39 square miles). About 30 new factory units are being built and two new labor accommodation blocks for 3,000 workers are under construction.

Yet all the main services and infrastructural works have long been in place. As Mr. James McFadden, of Jebel Ali Consultants, who spent five years working on the development of Jebel Ali, points out: "This place may sometimes look a bit like scrub desert, but this is definitely not the case. Everything is here - all the services - water, power and telephones.

Mr. McFadden, who works in association with Chawla Architects of Dubai, has watched Jebel Ali grow and grow. "I have seen increases of almost 200 percent in the last two years," he commented.

Mr. Edward Butler adds that it is very quick and easy for a company to come into the zone. The administrative work

Continued on Page 10

# RELIABLE AND ABUNDANT POWER AT JEBEL ALI

Dubai Electricity Company decided way back in 1975 to locate its Central Power and Desalination Station at Jebel Ali in close proximity to the Jebel Ali Port. This Central Power and Desalination Station can produce, at present, 650 MW of Electricity and 32 million Gallons of water daily. Construction work on a new 227 MW, 24 million gallon station next to the existing station started in February 1986.

The Company also established a bulk distribution point at Jebel Ali when it

commissioned its 132kV Substation in 1984. Further it has a network of 33kV Substations around Jebel Ali. Thus Dubai Electricity Company can ensure immediate power availability to all Industries and Facilities that will be established at the Free Zone at Jebel Ali.

Electricity is never a problem if you are at Jebel Ali Free Zone.



**DUBAI ELECTRICITY** COMPANY



**CLEVELAND BRIDGE** HALLIBURTON **TOYO MENKA McDERMOTT SCHLUMBERGER** SHELL UNION CARBIDE YORK INTERNATIONAL

ARCO

**BLACK & DECKER BRITISH PETROLEUM** 

# What do these international companies know about Dubai that you don't?

They know that Dubai's Jebel Ali Free Zone has introduced exciting trade freedoms and benefits, enabling companies to set up trading and industrial bases easier in the

Just look at these benefits-unique to Jebel Ali.

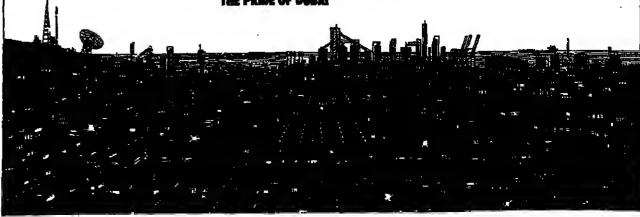
- 100% foreign ownership.
- Unlimited transfer of profit and capital.
- No corporate taxes for a minimum of 15 years.
- No personal income taxes.
- No import duties/export taxes.
- Unlimited cheap energy.

They also know that with superb facilities including an extensive infrastructure, state-ofthe-art communications, accommodation, hotels, hospitals, security and every modern amenity, Jebel Ali is a unique opportunity for Middle and Far Eastern markets.



سلطة المنطقة الحرة لجبلهم ebel Ali Free Zone Authority

Marketing Dept. No. 24, Jebel Ali Free Zone Authority, P.O. Box 3258, Dubai, United Arab Emirates. Tel: Jebel Ali 56578 Telen: 46550 TP. JA.EM, Cable: P.J. DUB. U.A.E.



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AMEX Most Active AMEX Stock Inde

• 100 percent repairiation

• No currency restric-

No corporate taxes for

No personal income

A market of 1 billion

• Excellent support ser-

· Efficient, modern com-

Attractive working en-

Another good thing

about the Free Zone is that

we are flexible. If we feel

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premier distribution center, es-

pecially for sea-air cargo. What

are the principal areas which

could be served by a company manufacturing or distributing goods from Jebel Ali?

The GCC countries.

Would you comment on

We are very satisfied

with our progress so far.

We have recently been giv-

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Free Zone, which will in-

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an expanded industrial park

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Continued from Page 9

Potential market focus for Jebel Ali Free Zone.

is kept to a minimum. One of the biggest bogies sponsorship for a foreign company and its workers is removed because JAFZA acts as the overall block sponsor and takes care of work permits and other regulations on the company's behalf.

This absence of red tape, JAFZA's flexibility and a determined willingness to help at all costs, has been the hallmark of Jebel Ali's success to date.

Mr. Rupac Ved, who has a major wire factory in the zone, reinforces the point: You have easy accessibility to all officials and there is good engineering advice. They are very commercial — and very cooperative."

A similar comment came from MEOS (Middle East Oilfield Supplies), a company which offers a critical service to the oil industry: "The land is cheap here. We ger extremely good service - cranes, trucks and anything else we might require from JAFZA." The wide spread of companies operating in the zone is reflected in an analysis of 124 companies there last December. While 50 of rhese were involved in manufacturing activity, 30 came from the transport, storage and communications sector. Ten were in rhe wholesale, retail, restau-

The International Bagging Corporation (IBC) operation in Jebel Ali port.

tants or hotel trade; nine in financing, insurance, real estate or business services; and three in construction. The remainder were involved in community, social and personal services.

One of the largest recently completed plants is BP's Dh 37 million (\$10 million) lube plant. The new blending plant has a capacity of 30,000 metric tons and is already supplying aviation lubricants to Emirates airline. Its products comply with strict international controls and standards.

Other new projects include the \$18.5 million storage tanks for Star Energy, which will hold white petroleum products prior to distribution, and a \$4 million plant for coating steel pipes with protective plas-

A huge grain silo with a capacity of 120,000 metric tons — one of the largest in the region — is another major independent construction project that has just been completed.

Apart from the two major established industries — DUBAL, the aluminum smelter, which last year produced its one millionth ton of aluminum, and DU-GAS, the gas processing plant which provides the basic power source for industry — the biggest project about to get underway

is the new chemical works. Cheap energy, Jebel

Ali's location and the port facility all contributed to the go-ahead decision on a joint venture project for a \$60 million phosphoric acid plant. The companies involved — Gujarat Narmada Valley Fertiliser Company, of India, and Mozak International, of Great Britain - plan to import one million metric tons of phosphate rock a year from Jordan. This will

re-exported to India. JAFZA views the \$60 million project as a classic example of the type of operation best suited to take advantage of the facilities which it can offer investors.

be converted into phos-

ric acid which v

Within the next five years, investment in the Free Zone is expected to double to about \$1 billion and Mr. Sulayem expects the total workforce to reach

But already, as the first decade of Jebel Ali's existence nears its end, the Free Zone is well on its way to helping Dubai become a major international invest-

# Spreading the Message

R. Sultan Ahmed Bin Sulayem, chairman of the Jebel Ali Free Zone Authority, is one of Dubai's liveliest and most able young technocrats.

During the last twelve months he and his senior colleagues on the authority's board have traveled thousands of miles around the world talking to businessmen and potential investors about the possibilities of the Free Zone.

Here he answers some questions about his hopes and achievements:

Since 1985, following the change in status and the creation of the Jebel Ali Free Zone Authority, you and your colleagues have put a lot of hard work into marketing the Free Zone. Do you think you are over the "hump?"

After three years of hard work I believe we have succeeded in getting the message that we are open for business across to companies. The fact is evident in the way in which we now receive enquiries; the companies are more precise about their objectives. We now process 50 percent more documents than we did this time last year.

How many companies are already situated in the Free Zone, and how many license applications are currently being processed?

There are 180 companies in JAFZA. Abour eight licenses are being issued every month. We receive abour 150 inquiries from all over the world every month.

Do you have figures for the levels of investment by coun-

Yes. The U.S. — \$300 million; Gulf Cooperation



JAFZA Chairman Sultan bin Sulayem.

Countries — \$200 million; Europe — \$100 million; and another \$100 million from elsewhere.

What kind of reactions did you get on your recent tour of Europe and the Far East?

The incentives which we offer are very attractive to businessmen, but many of them are unaware of all the activities which are permitted in JAFZA. Some of them do know abour Jebel Ali through our advertising, but I believe we need to do more about our image. People think we are in the middle of a war zone and only realize how safe a place it is in reality when they actually visit Dubai.

You recently had a comparative survey done of free zones. How was Jebel Ali rated and what are the main types of industry you would like to attract?

Jebel Ali was placed among the three best zones. We would like to see the following categories of projects coming to Jebel Ali: Fish canning (tuna)

 Biscuits, bread and confectionery • Pharmaceutical plant

(pharmaceutical, chemical and veterinary products)

 Office machinery (personal computer assembly) Battery separators

• Electrical assembly

 Medical devices and diagnostic equipment (disposable blood processing

sports shoes Foundry (modular iron

 Metal components (supermarket display shelves)

 Auto safety belts Batteries and accesso-

tors and starters

audio equipment Fine chemicals plant (speciality chemicals, alu-

hols and defins) Polypropylene film

attractions and advantages for companies wanting to come to Jebel Ali?

in particular:

(electronic engine controls)

equipment)

 Locks (for building industry)

• Tennis and squash rackets, and accessories Distribution center for

castings)

Integrated circuits

Alternators, distribu-

Distribution center for

minium alkyls, ziegler alco-

Can you outline the main

The attractions and advantages are numerous. But

• 100 percent foreign ownership No recruitment prob-

lems

workers and an office block which will accommodate 160 companies.

# Banks Begin Moving into Free Zone

raior developments are expected fol-LV lowing an agreement in principle that will allow some forms of offshore banking and company formation within the Free Zone.

Two banks have already opted to move there and serve the needs of both the local business and resident community.

First off the mark was the Abu Dhabi-based United Arab Bank; its new offices are just inside the main east gate. Earlier this month the British Bank of the Middle East also announced its plans to open a Free Zone branch.

Mr David Livesey, chief executive officer of BBME, commented, "The branch will be set up specifically to bel Ali since its inception meet the financial needs of in the 1970s. With several the fast-expanding commu- major corporate customers nity in Jebel Ali. Our aim is to its credit already, BBME to bring the expertise of the sees the new branch as a bank to the door of the natural extension of its role personal and business com-

munity in the area." BBME is part of the Hongkong Bank Group, which has 1,300 offices in more than 50 countries, and has been associated with Je-

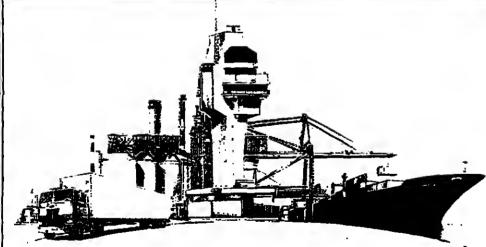
in the development of ser-

The United Arab Bank. which has been operating in rhe UAE since 1975, was established in cooperation with Societé Générale and

currently has six branches - in Abu Dhabi, Dubai, Sharjah, Al Ain and Ras Al Khaimah. Originally founded by a group of local businessmen in Sharjah, it moved its head office to Abu Dhabi in 1981. The bank attaches considerable significance to its Jebel Ali branch, which will offer a full range of banking ser-

vices to the community.





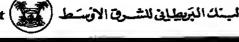
# In the Competitive **World of Trade**

Port Authority of Jebel Ali and the BBME., are building a greater Trading Tradition for the United Arab Emirates!

> Our business with you is a personal one, a partnership of trust, working together with the same objectives in mind. That is our banking commitment to all.

> > Building up your business, is our business.

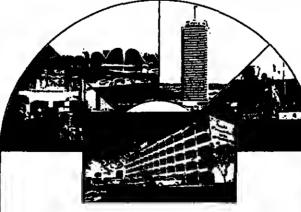




The most experienced bank in the Gulf

₩

## At the centre of it all!



The Dubai Metropolitan Hotel is decidedly Oubai's best situated hotel, close to the centre of commerce and top class sports facilities. The Trade Centre Complex, the Jebel Ali Freezone and the world class Emirates Gell Course are all just a short drive away. The Met's own unique range of facilities also put it well on a par with the best. 2011 luxuriously appointed rooms, 8 suites, a superb Royal suite as well as 4 excellent restaurants, the Red Lion Pub. Polo Bay, a Swimming Pool and Health Centre. And, opening December 18, one of the largest Banqueting and Conference facilities in the Gulf, an investment of SUS 2 million. te get us to the centre will all at the Oubar





... We know how to treat you like Royalty.



# YOUR VITAL CONTACT IN DUBAI'S FREE TRADE ZONE...

THE JEBEL ALI FREE ZONE: YOUR NEW BASE IN THE MIDDLE EAST. Dubai's Free Zone is located in Port Jebel Ali, the largest

man-made harbour in the world. It is a massive cargo and manufacturing distribution centre capable of serving one quarter of the world's population. With a fastdeveloping sea-air-land cargo link, it is well-positioned to tranship goods throughout the Middle East, the southern Mediterranean, East and Southern Africa and the Asian Sub-continent.

New laws and regulations including a complete package of incentives continue to attract international companies who use the Free Zone as their manufacturing, storage and distribution base in the Middle

GULF EXPRESS FREIGHT: YOUR VITAL CONTACT IN THE FREE ZONE.

A division of the Gulf Agency Company, Gulf Express Freight is located right in the Jebel Ali Free Zone.

Which means, an on-the-spot presence where it matters most. HOW DO WE SERVE YOU ...? We know the ropes. At every

point. From the entry of your goods into the Free Zone through forwarding to its specified destination, we take care of everything. Every step of the way. In shon, you can leave everything to us. Since we're located within the Free Zone, we do all the

documentation and clearance for you (Impon, Expon, Transhipment etc.) We're geared to handle all types of cargo - general, dry, reefer, breakbulk (containerised

or non containerised). With our experience in freight handling, storage,

distribution and our network of worldwide, we can speed your

goods by air, sea or land,. wherever and whenever you want. Smoothly and efficiently. More importantly, we do

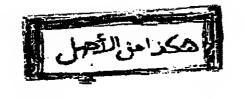
your stock-keeping and send you periodic statements, and reports on your stock position so you can replenish it in time. For

Quite simply, if you intend to use the Free Zone as your base in the Middle East, we can look? after your interests without you being here. Without you getting worried and anxious there



Telefax: 457202 For more information, call as Baluch, General Manage on Dubal 457725 or

don, Business Developmen on Jebel All: (084) 56048



# Leisure Attractions: Par for the Course

TITHIN a short drive of the Jebel Ali Free Zone lies one of the Middle East's greatest leisute attractions - an 18-hole championship green golf course. Officially opened last spring by President Mohammed Zia ul-Haq of Pakistan, it is claimed to be the only one of its kind between Rome and Singa-

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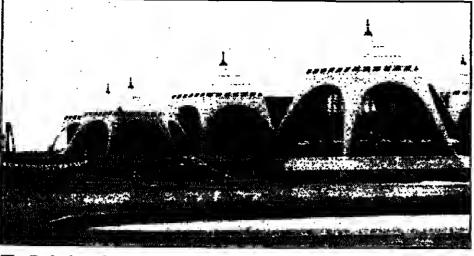
ASTOUTUGUE

Personal in

The golf course's arabesque clubhouse, built in traditional bedouin style, is an extraordinary sight in the windblown deserr. With its hish greens, lakes and palm crees, this oasis of a course was sculptured by the American expert, Karl Litten, who believes it to be one of his masterpieces.

The 6,618 yard par-72 course is designed around four lakes in a classic style. The lakes, as well as acting as 'natural' hazards, also add variety to the course.

The construction of the coutse, which was the brainchild of Sheikh Mo-



The Bedouin styled clubhouse, Emirates Golf Club, Dubai.

hammed bin Rashid al-Makroum, the UAE Ministet of Defense, was supervised by a British engineer, Stephen Trutch, and could not have been built without the essential water supply from the desalination plants operated by the Dubai Electric Company in the Free Zone. The clubhouse has a five-star restaurant, squash and tennis courts, saunas, a jacuzzi

A crown green bowling green is also being built.

"Nothing has been spared in the design of the course," says Mr. Trutch. The sting in its tail is the 555-yard par-five 18th hole

— a real desert challenge. Catering is provided by the Jebel Ali Hotel, on the western side of the Free Zone, which also has its own sports facilities, including a specially built

The hotel is situated on the edge of a small, palmftinged beach. Peacocks adom the gardens, which

offer a shady haven from the hot sun and the turmoil of the nearby Free Zone. Off-shore reefs provide some of the finest subaqua diving along the coast.

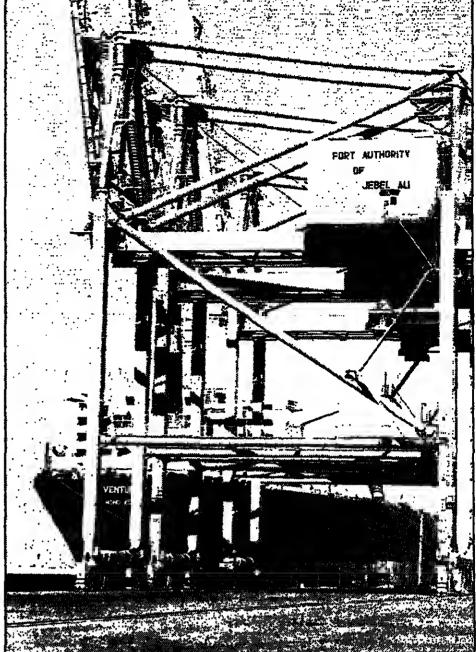
The Dubai Metropolitan Hotel is especially convenient for access to the port and to the Free Zone authority offices on its eastern

two years.

side (the main entry and exit for visitors). Equidistant from the Dubai International Trade Center, Hilton Hotel complex and exhibition halls and Jebel Ali itself, the Metropolitan is strategically located to reduce the hot and sometimes hectic drive between these two points.

As a further incentive, the Metropolitan also offers a "room on wheels" deal. For certain lengths of stay, a rental car is provided free with the room. The hotel is just starting a \$3 million refurbishment scheme which will include a new \$2.5 million conference center and ballroom. Its 200 rooms are also to be upgraded and improved.

The hotel, which is internationally known for staging specialty attractions ranging from auto shows to horse jumping and dressage, also has a new Chinese restaurant which has become one of the most popular venues in Dubai.



A gantry crane at the Jebel Ali Port container depot.

**Upward Trend** 

# Infrastructure Allows For Swift Starts

ECYCLING SCI2P iron and sreel, making potato chips, processing leather and skins, producing lubricants for the aviation industry and weaving towels and other textiles for North America are just a handful of the 150 industries now at work in the Free Zone.

The huge grain elevator, one of the largest in the Middle East, and the curious domed concrete storage tanks for Star Energy have changed the skyline. On the ground, laborers roll in the early morning sun putting in the foundations for new "shell" factories and office blocks. Jebel Ali has become a living site, growing and expanding with every blow of the steam harn-

mer pounding in a new concrete pile. Mr. James McFadden, of Jebel Ali Consultants, has been in Dubai since 1976 and saw the start of the project. He joined the Jebel Ali Port Authority in 1982 as an engineering supervisor. Toward the end of last year, having watched the Free Zone grow and grow, he decided to strike out on his own and now has an independent consultancy

office in the Free Zone. He sees his role as providing "packaged" deals for incoming industrial and commercial clients. He will design, supervise and generally oversee almost any kind of new project.

Getting proposals ap-proved is considerably less irksome than in most other

> This advertising section was written by

As he points out, one of the main advantages of the Free Zone is that all the basic services - water, power and communication links — have already been

"They are here, under

The availability of these greatest assets.

the administrative offices. the engineering advice and the cooperation here cannot be matched by any where else that I can think of," agrees one of Dubai's leading entrepreneurs, Mr. Rupak Ved. He has two major manufacturing operations in the Free Zone - 2 garment factory and a wire

production plant.
"One of the most important things for us is an uninterrupted source of

parts of the region. Nevertheless, supervision for the initial phase is, in Mr. McFadden's eyes, still essential to ensure the smooth inauguration of the

and a floodlit driving range.

put in place.

the ground, ready and waiting," says Mr. McFadden.

services, high degree of cooperation from the administration and lack of "red tape" are among Jebel Ali's "Easy accessibility to all

power supply," he adds. Mr. Ved has been highly impressed by the Free Zone administration and was able to set up both his manufacturing plants in record time - two and a half months from signing the leases to start-up.

"In the case of the garment factory we completed the feasibility study on September 15 - and were in production by December 15," he said.

This kind of swift decision making and complete

absence of artificial bureaucratic delays has earned Jebel Ali an enviable reputation in the free zone world. It is really beginning to pay off now, as widely different manufacturing and other industrial processing operations begin to look at the facilities which Jebel Ali has to offer.

This year, the French operation, Tannery and Skins International Ltd., decided to move its whole primary ranning and wool treatment operation from France to be nearer its raw material sources.

In what is perhaps the first major transfer of new rechnology to Jebel Ali, the company has launched into a full-scale preliminary tanning operation for skins and hides provided from regional abattoirs.

La Mole Industries, of Mazaner, France, used to import skins directly from the Arabian peninsula for processing at its French plant. But because of transportation difficuloes and poor curing of the skins, many arrived in a damaged condition. The company decided instead to bring the plant to the Middle East where skins could be trucked to the processing plant at Jebel Ali. It had special technically advanced machinery designed for the plant — the only

The \$3.5 million plant will be producing up to 10,000 skins a day at peak production.

one of its kind in the world

--- which came into produc-

tion just before the sum-

There are now 26 textile and garment operations running within the zone - all attracted by the avail-What brought them to ability of cheap power, eco-Jebel Ali? nomical rents and practical "One of the principal ad-

accommodations. vantages is that we can Jebel Ali Textile Mill, one of the first to move into the zone (the company is now registered in the Isle of Man), has just undergone a complete modernization of its plant after just

"We wanted to bring in some of the latest machinery in order to improve both quality and the rate of our production," says Imran Ahmed Khan, managing director of the company which employs nearly 300 women workers, mostly from Sri Lanka. "We will soon be manufactuting about 200,000 garments a A typical capital-inten-

This underlines one of the key advantages of Jebel Ali - its excellent facilities for communications whether by sea, land or air. All three are available right on the doorstep - which means not only a rapid turnaround from factory to distribution, but competirive freight rates as well.

have 100 percent foreign ownership. We also had the four M's — materials, money, manpower and markets," explains Mr. Baharat Narayan, another of Dubai's go-ahead Indian businessmen.

Huntet imports the starch and potato flour mainly from Europe and played a significant part in Jordan, processes them at Jebel Ali's recent expanthe Jebel Ali plant and ex-ports the finished packaged sion. With many companies using the free zone as a chips to the GCC states. distribution center, increas-Mr. Narayan is now looking quancities of goods are ing to export more of his being shipped in from the chips to Europe - because Indian subcontinent of Far it is cheaper to air freight Eastern manufacturers to them from Dubai Airport Jebel Ali port and then forthan to send them by sea. warded to destinations in

Europe, North America and Africa by air. During the first quarter of this year, sea-air cargo rose 34 percent compared to the same period in 1987. Last year, Dubai's International Airport handled a massive 116,000 metric tons of air cargo — 17 percent more than the previous

HE growing de- year. The trend is encouraged by the airport's proxmand for sea-air freight services has imity to the port, with its 67 deepwater berths.

in Sea-Air Cargo Continues

Ninety percent of this sea-air cargo is destined for Europe, underlining Dubai's status as a strategic distribution hub. One manufacturer in Jebel Ali is producing over 200,000 items of clothing a month, almost all of which goes by air fteight. In addition to highvalue products from the Far East, the texole trade is thriving and currently accounts for 25 percent of the

sea-air cargoes carried. Mr. Mohi-Din A. Binhendi, director general of Dubai's civil aviation department, is confident that the services offered by the airport - and Emirates airline's European links will help attract further business. To cope with the expected demand, a new "cargo village" is to be built at the airport.

One of the most active agents bandling ait-sea cargo is Gulf Express, which has a staff of around 65. It is the freight-forwarding arm of the long-established Gulf Agency which employs 300 people in Dubai. Gulf Express office is lo-

cated within the Free Zone, where it can handle all documentation for clearance. whether for import, export, or transshipment. In addioon it will prepare cargo for air palletization so that it can be hauled to the airport with minimum delay.

# Plans to Boost Power Supplies Underway

THE commissioning of Dubai Electric Company's Jebel Ali power station extension will give a much needed boost to electrically generated power for Dubai and

month," says Mr. Khan.

sive, low-labor operacion in

the food processing sector

is Hunter Foods, whose po-

rato chips are exported

throughout the Middle

East and sometimes further

afield. It was one of the first

food companies to open in

the zone in 1986 and is

registered in the Channel

industrial users in Jebel Ali. One quarter of the total installed electricity generating capacity for the UAE (3,845.5 megawatts) is produced by the Dubai Electric Company (DEC). The pro-

further 250 megawatts. Jebel Ali Power Station already provides about 90 percent of DEC's total output of power - and some 40 percent of Dubai's desalinated water.

DEC first started producing electricity from steam driven turbine units at Station D, Jebel Ali, in 1979. Phase one of the staoon was completed in 1980 and consisted of five steam turbine units with a total posed extension will add a

output of 340 megawarts. The five flash desalination plants working in conjuncoon with the turbines produced 14 million gallons of

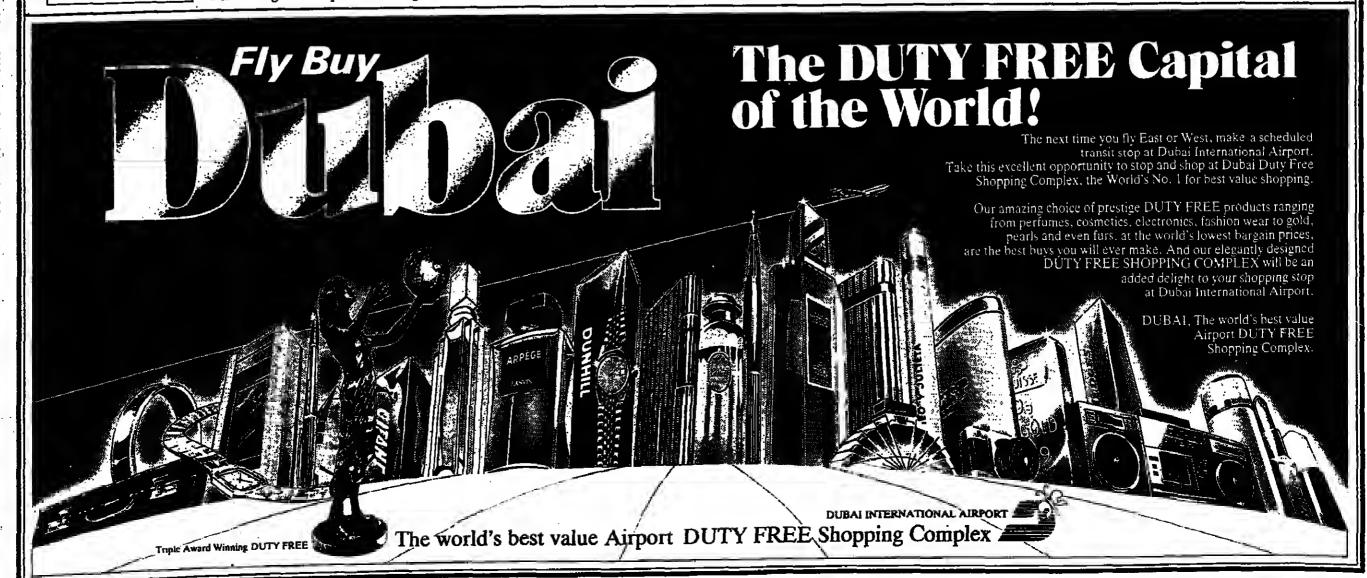
water daily. Two gas turbine generators were added later. In 1981 a contract was awarded to supply station D with three more 75 megawatt steam turbine units and three desalination units. Completed in 1984, this project brought the total

installed power production

capacity to 650 megawatts.

Two years ago the first natural gas from Sharjah began to flow by pipeline to Jebel Ali — which re-quires about 100 million cubic feet of gas daily. Additional facilities at Jebel Ali make it possible for the power station to use both 'dry" and "wet" natural gas, which provide 70 percent of all the station's fuel

Because of increasing demand, DEC ordered a new gas rurbine and desalination plant in 1986. This consists of three more gas turbines and four desalination plants, which form the new Station E. When fully operational, power producnon will be increased by another 227 megawatts, which should be sufficient to meet industrial requirements for the foreseeable future.



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**LVMH Plunges** In Paris Trading PARIS — Shares of LVMH Moët-Hennessy Louis Vuitton SA, the French huxury goods company, plunged 358 francs to 2,789 francs on Monday, a drop of about 11 percent, Paris dealers said. The shares had been suspended since Thursday's close at 3,147 francs because of a pending announcement on Friday that Guinoess PLC and Financière Agache had jointly acquired a 24 percent stake in LVMH. Dealers Monday morning quoted LVMH at 2,600 to 2,700 francs a share in pre-Bourse business, while the French Stock Exchange Association said prices had been as much as 17

business, while the French Stock Exchange Association said prices had been as much as 17 percent lower.

A drop had been expected after news of the stake burst the speculative bubble that had sent shares up 25 percent in the past month.

The scale of the price collapse in the first electronic LVMH trades delayed the opening, when the exchange association announced a temporary suspension of trading. French shares are automatically suspended when they move more than 7 percent from the prior close.

"The major excitement certainly is gone," said one analyst, John Fordyce, at the brokerage Ferri, Ferri, Germe.

But he and other traders said prices may recover after the initial profit taking amid talk that Agache and Guinness may want to push their stake up 10 30 percent.

"We don't know quite how they're going to get to that level, through open market purchases or what," said one senior trader.

Agache's chairman, Bernard Arnault, was quoted in news reports as saying that the joint Guinness-Agache stake would grow to about 30 percent and that he and Guioness have agreed not to buy LVMH outside the joint company. "When family members decide they want to sell shares, we will buy," Mr. Arnault was quoted saying.

Company sources said Friday that private

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NYSE Highs-Lows

MEN.

Currency Rate

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U.S. and Businessmen **Call for International** Service-Industry Rules 🗼

Reuters
GENEVA — The U.S. government and a group of American businessmen called Monday for a set of international rules to govern trade in 150 service industries ranging from banking to

Clayton K. Yeutter, the U.S. trade represen-tative and John S. Reed, chief executive officer of Citicorp, called for progress in liberalizing trade in services under 105-nation negotiations. Service industries are included for the first ime in the multilateral talks, known as the

Uruguay Round, being held under the auspices of the General Agreement on Tariffs and Trade. Mr. Yeutter said: "We'd like to go as far and as fast as we can in this area. Services are an integral part of international commerce in goods, so they should not be viewed in isolation."

He said 150 service industries should be part of an accord, including: accounting, banking, construction, information processing, legal ser-vices, telecommunications and tourism.

**Drought Could Halve Canadian Wheat Crop** 

THUNDER BAY, Ontario — A severe drought in western Canada will cut the country's wheat exports to half this year, driving overseas grain sales to their lowest level in 20 years, an official of Canada's wheat commission has said.

Brian Stacy, speaking in the Lake Superior port of Thunder Bay last week, said wheat exports would fall from last year's 30 million metric tons to 14 million tons in 1988.

"When family members decide they want to sell shares, we will buy," Mr. Arnault was quoted saving.

Company sources said Friday that private French family interests still own 37 percent of the company's equity.

The plunge in exports has already crippled activity at Thunder Bay, the main shipping point for Canadian wheat. At least 20 ships were reported backed up waiting for cargo, and the port already has laid off 600 sailors and 450 port workers.

TUESDAY, JULY 12, 1988

# Herald Eribune. BUSINESS/FINANCE



# INTERNATIONAL STOCK MARKETS

# **Booming Thai Economy Features Bullish Bourse**

By VITHOON AMORN

ANGKOK — Thailand's booming economy features a bullish bourse that is widely expected to surpass its all-time high of last October within months if not weeks. The official Securities Exchange of Thailand Index has climbed nearly 90 percent above its post-collapse low in December, rising to 461.86 on June 15, 11 points below its record October high. It closed Monday at 457.04.

The boom continues to draw foreign investors as the stock market continues to surge. "The market has moved up and is looking towards the 500 mark," said Scott Klimo, an analyst with Crosby Research Ltd., a

I would not be

surprised to see the

high in the medium

index pass its old

term.'

Hong Kong-based investment consultant. "I would not be surprised to see the index pass

its old high in the medium The export-led Thai economy is projected to expand a real 8 to 9 percent this year, its highest growth in a decade, after a revised 7.1 percent growth last year.

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Growing offshore interest in the bourse is reflected in the fact that at least four new closed-end mutual funds have been set up so far this year. The initial combined assets of those funds for investing in Thai stocks are over \$300 million.

Central bank officials are also expected to allow Japan's Nomura Securities Co. to set up a \$155 million, 25-year fund for the market this year.

Mr. Klimo said the seven foreign funds already investing in Thailand can buy even more securities, since as yet they have invested less than half their combined \$435 million capital in

"Foreign funds are ready to step in to provide strong underpinming if the market starts to show any weakness," Mr. Klimo said. Many foreign fund managers viewed Thai stocks as attractive buys because of their fundamental soundness and a relatively low overall market price-to-earnings ratio of 14.8. Most favored construction and export-related industrial issues, which have

posted sharply higher earnings this year.

Siam Cement Co., a huge diversified construction materials and trading group, has paced the growth of the economy. The construction sector rebounded from two years of negative growth to register 7.3 percent expansion last year.

National cement sales rose 25 percent in the first quarter of this year, and construction permits issued by the government rose

HE BIGGEST That cement producer, which tops local blue chips, posted net first-quarter earnings of 622 million baht (\$24.4 million), or 51.79 baht a share, on sales of 4.12 billion baht, up from income of 273 million baht, or 22.78 baht a

share, on sales of 3.22 billion baht a year ago.
Siam Cement's share price soared to 3,001 baht last month from a 1,005 baht low in early December. It closed on Monday at 2,921 baht. Despite its recent sharp gains, few brokers said they saw the company as overpriced. Its current P/E of 11 is lower than the overall market, and 1988 earnings per share are projected to rise to about 250 baht from 102.73 last year, analysts said. Most analysts also recommend defensive bank issues, which

have underperformed the rest of the market this year despite their good earnings prospects. Banks are pretty boring, but at some point people will start to notice that they're running at single-digit P/Es and why don't

they buy them," said one foreign stock adviser. Bangkok Bank Ltd., Thailand's biggest commercial bank, has a P/E of nine: The bank's first-quarter net profit rose to 416.4 million baht from 284.3 million a year ago, and it closed at 339

He added: "The market is not baht a share on Monday, up from its low of 261 six months ago.

# Rate Rise Likely in Germany

### Bundesbank Seen Supporting Mark

By Ferdinand Protzman International Herald Tribune FRANKFURT - The West German Bundesbank, in a bid to

rein in the dollar and ease inflationary pressures brought by a weaker Deutsche mark, is likely to raise West German interest rates this week, according to many analysts.
It would be the second interest-

rate increase by the West German central bank in two weeks. Financial market sources in Frankfurt said the Bundesbank is expected to steer money market interest rates higher Tuesday by calling for tenders on securities-repur-chase agreements at a fixed 4 percent rate, up from 3.75 percent

Then on Thursday, the Bundesbank's central bank council, which sets the nation's monetary policy, is expected to lift its Lombard interest rate to 5 percent from 4.5 percent at its regularly scheduled meeting. The Lombard rate is the fee charged on banks' very shortterm borrowings from the central bank with securities as collateral.

The moves would come against a backdrop of growing bullishness on the dollar that has countered repeated and occasionally concertnpen-market dollar sales recently by the Bundesbank and central banks of other leading industrial nations, intended to slow the rise of the U.S. currency.
On Monday, the dollar rose to

1.8465 DM at the close in London, from Friday's 1.8387. It eased to 133.05 yen from 133.15. Higher interest rates in West

Germany would act to weaken the dollar by making dollar-denominated assets relatively less attrac-tive to international investors than those denominated in marks. Contrary to its standard proce-

dure, the Bundesbank confirmed that it led concerted intervention by European central banks Monday. The U.S. Federal Reserve System also sold dollars for marks in U.S. dealings Monday, foreign ex-change dealers in New York said. With money market interest

rates rising and the dollar continu-ing to strengthen," said the chief dealer of a U.S. bank in Frankfurt, will raise the repurchase and Lombard rates."

London's merchant banks. See RATE, Page 17

Amount, in billions\* Amount, in billions\* Nomura Securities \$8.0 Bankers Trust International Credit Suisse First Boston Banque Paribas Deutsche Bank Goldman, Sachs International

\$2.5 2.5 . 2.1 Dalwa Securities 4.8 Commerzbank 20 Nitko Securities 37 Swiss Bank Corp, Investment Banking 1.9 Yamaichi Sacurities Morgan Stanley International S.G. Warbung 32 industrial Benk of Japan 1.7 Union Bank of Switzerland 3,1 Salomon Brothers 1.5 J.P. Morgan Securities 3.1 Dresdner Bank Morrit Lynch Capital Markets Hambros Bank

U.S. Firms Drop in Rank Among Eurobond Underwriters

American investment banks no longer make up a majority of the top 10 underwriters of Eurobonds. American firms had dominated the London-based Eurobond market, the

hub of the international capital market, for most of the 1980's. Companies in bold are

# U.S. Banks Pulling Back in London Eschewing Securities, They Focus on Fee-Paying Areas

By Steve Lohr

American or American-affiliated.

Now York Times Service
LONDON — A year ago, the big
London offices of Wall Street's leading investment banks seemed dedicated to slugging it out in the body competitive markets for international stocks and bonds.

Today, the picture is very different. Major American investment banks are scaling back their international ambitions and rethinking their globalization plans.

They are doing so because trading volumes have plummeted since the October stock market collapse and because foreign investors are skittish about holding large chunks of dollar-denominated securities. even though the American currency has recently rebounded.

Fighting single-mindedly for market share in the crowded international capital markets, especially against the aggressive Japanese firms, no longer seems a profitable formula for most American securi-

Many American firms had ag- Archibald Cox Jr.: A casualty at gressively expanded in London, as Morgan Stanley in the shift well as in Tokyo, because of the away from the Euromarkets. generally accepted notion that the emerging world of international secarities trading would touch three bases - Tokyo, London and New York - on a 24-bour odyssey.

Now, the American firms are drifting toward fee-carning corporate finance activities, especially advising clients on takeovers. Two market developments re-

flect the strategic adjustment now under way:

So far this year, an American investment bank, Goldman, Sachs at the London offices of major & Co., is the leading financial ad- Wall Street investment banks had viser on British takeovers, a field

once thought to be the bailiwick of

top American investment banks

Salomon Brothers Inc. are no longer among the top 10 underwriters of Eurobonds.

American firms had dominated the London-based Eurobond market, the hub of the international capital markets, for most of the 1980s. Most Eurobonds are issued

> Merrill Lynch in London. Typically, the Eurobond stars were succeeded by people known

from the Euromarkets.

they remained committed to the

markets in London. by American corporations and for-

eign companies and governments "We have not dropped any of our businesses or pulled out of any as a way to attract dollars held American investment firms have markets," said Stanislas Yassukovich, chairman of Merrill Lynch Europe Ltd., whose London staff been looking for places to cut costs because of the sharp slowdown in

> "What we have done is make warrant."

ranking executives have resigned or have been replaced at the London units of many big investment banks, including Salomon Broth-ers, Morgan Stanley, Merrill Lynch

& Co. and Shearson Lehman Hut-But the staff departures also reflect the shift of emphasis away

The most notable casualties this year have been bankers who were piencers of the \$650 billion Euro-Jr., the former head of Morgan Stanley's London office, and Steven Licht and Caleb Watts, the two top capital-markets executives for

as administrators or more familiar with the deal-making side of the Still, investment bankers said

concept of retaining an integrated operation in all the major capital The teams may be smaller, but they insisted they would continue

to sell, trade and conduct research bonds and Eurobonds,

has been reduced by more than 10 business in the months after the percent, to 1,400 people, since early

See PULLBACK, Page 15

"The dollar took a dip at midday hut it was a shortlived move. I don't think it had a major impact," said Kathy Jones, a currency analyst at Prudential-Bache Securines

Inc. in Chicago.

sche marks at the close in New York, from Friday's 1.8415. But it was unchanged against the Swiss franc at 1.5310 after trading as high bond market, like Archibald Cox as 1.5370, and fell to 133.08 yen

6.1975 from 6.1935.

activity, described as choppy, was pres for May.

"People are buying dollars against the mark and selling dollars against the yen," said a trader at Harris Trust & Savings Bank, "When people are confused and on equities. British government don't know what to do, they always play the crosses."

surged. "The intervention didn't mean anything," said Bob Bauer, senior dealer at Commerzbank

an upward trend." The dollar jumped to 1.8465 Deutsche marks at the close in London, from Friday's 1.8387 DM. adjustments as changes in activity It barely reacted to intervention at two stages by the U.S. Federal Re-

Against the Swiss franc, the dol-

# Dollar Ignores Intervention but **Closes off Highs**

mostly higher on Monday, shrug-ging off coordinated selling by the U.S. and European central banks, but it closed below levels set earlier

The buoyant U.S. economy and the prospect of higher U.S. interest rates to cool any risk of inflation sent money pouring into dollar as-

sets, dealers said. They said the intervention, by the U.S. Federal Reserve System, the Bundesbank and other European central banks, caused only a temporary downturn in the curren-

cv's early advance.

However, liquidation of long dollar positions in slow trading pulled the U.S. currency down towards the close, dealers said. The dollar rose to 1.8420 Deut-

from Friday's 133.25.
The dollar gained against the pound, which fell to \$1.6915 from

\$1.6995, and the U.S. unit rose to Traders said much of the market

dominated by cross-buying of the mark and yen, a move made typically before the release of important economic indicators such as Friday's release of U.S. trade fig-

AG. The dollar is still basically on

poe thought to be the ballwick of ondon's merchant banks.

Yet Goldman, Sachs and other percent of the total payruoll.

Even though investment banks are emphasizing cost controls, there is a discernible reluctance on shares European concerns about a

NEW YORK - The dollar was Friday and closed at 6,2115 French francs against 6.1835.
The pound fell to \$1.6890 from \$1.7010, but it firmed to 3.128 DM from Friday's 3.118.

However, the dollar eased to 133.05 yen from Friday's 133.15. In spite of the central bank intervention, said a London trader with a major U.S. bank, "I wouldn't be at all surprised to see 1.85 when we

come in tomorrow. Dealers said the Fed was selling \$10 million lots for Deutsche marks and, as was the case Friday. used a combination of European and U.S. banks. They described its action as highly visible but not ag-gressive, which also was the balance of opinion Friday.

The central banks want to slow See DOLLAR, Page 17

### **OPEC** Panel On Pricing to Meet Shortly

United Press International NEW YORK — The fivemember pricing committee of the Organization of Petroleum Exporting Countries is to meet after the group's secretary-general visits the United Arab Emirates, the OPEC new agency said Monday. In a dispatch from Vienna,

the agency said Secretary-General Subroto of Indonesia will soon fly to the United Arab Emirates to deliver a message" to President Sheikh Zayed ben Sultan al-Nahyan concerning the oil market.

Under an accord adopted last December 12 of the cartel's 13 members agreed to limit their total output to 15.06 million barrels a day. The emirates said last

month they would raise output to 1.5 million barrels a day, far exceeding its allotment of 948,000 barrels a day. In New York, crude oil prices tumbled 68 cents a bar-

rel Monday to \$14.78 for West Texas Intermediate, the lowest close since late 1986, hurt by selling that traders blamed on too much supply and renewed skepticism about OPEC's ability to restrain production. The Associated Press reported.

# **Currency Rates**

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# Living quarters and processing units are packed closely together,

using every inch of available space, on North Sea oil platforms.

#### Rig Disaster Forces Studies of Platform Design By Steven Greenhouse do business not only in the North Sea but at all offshore operanous. But Armand Hammer, the chairman of New York Times Service ABERDEEN, Scotland - Government

and industry officials say a likely result of last week's disaster on the Piper Alpha oil plat-form in the North Sea, in which 166 workers are presumed dead, is that there will be major changes in safety features in future oil rigs.

Some of the most visible changes

outside the United States.

October market collapse.

The most likely change stemming from Wednesday night's explosion is that workers' living quarters will be moved as far as possible from a platform's oil and gas processing units to protect them from leaks or explo-

Many industry experts have proposed placing the living quarters at the opposite end of the platform from the processing units. and, perhaps, even placing the quarters on a "hotel platform" about 100 yards (90 meters) from the rig. Automated, unmanned plat-forms also have been proposed.

Setting up such floating hotels or unmanned rigs would be costly and would be a major change in the way such leading compa-nies as Occidental Petroleum Corp., Texaco Inc., Shell Oil Co. and British Petroleum Co.

Occidental, the operator and principal owner of the \$900 million Piper Alpha, said last week it appeared that major changes in platform design were needed. The other owners are Texaco, Union Texas Petroleum Haldings Inc. and International Thomson PLC. Mr. Hammer said the explosion apparently

resulted from a natural gas leak in a compression chamber that was directly below the workers' quarters. The rig, which rose 150 feet (45 meters) above the sea, erupted into an

inferno and tore in two.

Mr. Hammer said his company, as well as the British government, was investigating the explosion and what could be done to prevent

The industry has always feared catastrophic explosions on oil rigs, but until this disas-ter, the industry was confident that its safety measures were sufficient to prevent such a catastrophe. As a result, safety experts said, the industry did not treat the location of the living quarters as a pressing issue. But the

great loss of life and an anticipated insurance bill of nearly \$1 billion are expected to force the companies, unions and insurers to take a closer look at this issue.

remain closed for many weeks, a spokesman for Occidental said Monday. The company has said Piper could be down for a year. Industry officials said one reason the death toll was so great was that the fire after the

The five oil fields shut down along with the Piper field after the explosion are likely to

explosions quickly engulfed the workers' quarters, making it hard for them to escape. "When the first explosion occurred, there was complete darkness, and men were grop-ing, trying to find exits as everything failed. Everything failed," Mr. Hammer said. "We

had backups for the pumps. We had backups

for the generators. There was such a tremen-dous explosion that everything was wiped The rig's control room had dozens of sensors to detect gas leaks, but they apparently did not give enough warning during a series

of massive explosions.

### Interest Rates

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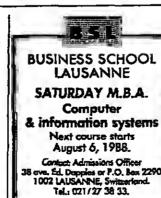
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COMPLETE AIRCRAFT MANAGEMENT SYSTEMS

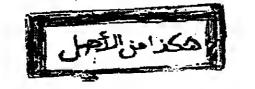






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said Monday that it had agreed in

of MGM to Barris Industries Inc.

fered to MGM/UA shareholders.

Tracinda Corp., owned by Kirk

Kerkorian, has about 82 percent of

remin control of United Artists.

for an estimated \$100 million.

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1938: Hughes land New York

roundly criticized by some rivals and within in the trade press for its lack of aggression and a strategy that would make it a second-class citizen among Eurobond under-CAISSE CENTRALE DE COOPERATION 1978/1998 Unconditionally French State

Deutsche marks.

**ECONOMIQUE** US \$ 50.000.000.-Floating Rate Notes guaranteed by the

Bondholders are hereby informed that CAISSE CEN-TRALE DE COOPERATION ECONOMIQUE will redeem at par, all the notes on the above issue on August 16th, 1988.

The notes will be reimbursed, coupon No 21 and subsequent attached at the following banks:

Bankers Trust Company - Banque Bruxelles Lambert S.A. - Bruxelles Banque Nationale de Paris Commerzbank Aktiengesellschaft - Frankfun/Main - Crédit Lyonnais - London

- Crédit Suisse - Zürich The Fiscal Agent CREDIT LYONNAIS LUXEMBOURG

MGM and United Artists to Be Split BEVERLY HILLS, California \_\_\_\_\_ S400 million in long-term subordinated debentures.

After gaining control of Metro-Goldwyn-Mayer nearly two decades ago, Mr. Kerkorian split its

Barris Industries is held because Sugarman. an entrepreneu sinciple to divide the company into separate entities, MGM and United Artists, and sell 25 percent movie division and casino business into two separate companies. The film operation had distributed its The rest of MGM would be ofpictures through United Artists Co.

in 1981, after the debacle at United Artists with a costly flop, "Heaven's Gate," Mr. Kerkonan MGM/UA. Mr. Kerkorian will also aequired that company from Transamerica Corp.

MGM/UA said it would offer He then stunned the industry with the \$1.5 billion sale in 1985 of carrent shareholders the right to acquire MGM shares for \$8 each. It MGM to Ted Turner, the television said 32 per share, or about \$100 entrepreneur. But Mr. Kerkorian retained control of United Artists and offered the public an interest in would be used by United Artists the company

# Beecham Group Is Selling U.S. Cosmetics Subsidiary

LONDON — Beecham Group PLC, the British pharmaceuticals group, said it has agreed to the sale of Beecham Cosmetics Inc., its last remaining cosmetic business in the United States for £53.8 million (\$91.6 million).

The purchaser is a corporation organized by the management of Reecham Cosmetics Inc., Beecham

Beecham Cosmetics Inc., whose products include the Jovan and Vi-bath brands, is to be sold for

Cerus Plans Rights Issue

PARIS — Cerus SA, the French holding company of Carlo de Benedenti, said Monday that it would make an eight-for-five rights issue to raise 3.95 billion francs (\$644 stenberg Cosmetics.) million) in new cash. The 10.4 mil-380 francs per share to shareholders of record between July 18 and Aug. 6. Cerus stock fell 10 francs to Bourse on Monday.

(Continued from first finance page)

the part of many senior executives to get carried away with cutbacks because they fear such cuts could

permanently damage a firm's com-

"You can't be on the periphery of a business," said Charles

McVeigh 3d, managing director of Salomon Brothers International Ltd. in London. That is a pre-

This reasoning rests on the cru-cial assumption that the sharp fall-off in trading said the return of investors to their home markets af-

ter the October collapse are tempo

rary phenomena. Most outside an-

alysts agreed with the bankers'

year bringing a sea change for these

New York Times Service

LONDON — Like other big American investment firms, Gold-man, Sachs & Co. has found that

intense competition has diminished the allure that the London's "Big

Bang" of stock and bond deregula-

But Goldman has been quicker than most to recognize this. More

than year ago, the firm decided it would not bid so aggressively to

win Eurobond underwritings, con-

centrating more on profitability than league-table rankings in the increasingly crowded Euromarkets.

By adjusting its strategy the firm now holds a leading position in such fee-earning businesses as

At the time, Goldman, Sachs was

tion heralded.

"I don't see the events of the past

petitive position.

scription for disaster."

£37.8 million in cash on completion of the agreement, which is expected within the oext 30 days. The balance will be paid with an interest-bearing note, due 1998.

Under the agreement, Beecham will continue to market Jovan products in Britain, West Germany and the Middle East as well as some other areas. Beecham Cosmetics Inc., which last year had sales of about \$115 million, will also continue to make some skincare products sold by other Beecham units in the United States. Beecham shares rose 4 pence on

Monday to 476 pence each. Beecham Group said the planned disposal of its last U.S.

Beecham said it would concenlion new shares will be offered at trate its U.S. activities in the pharmaceuticals, over-the-counter medicines and toiletry businesses. Its 440 francs a share on the Paris other countries would be unaffect- formance and heavy debt load. ed by the U.S. sale, it added.

lot of fat there - and there's more

"But," he added, "the forces of technology, deregulation and the internationalization of business

generally that drove them overseas

Still, the big American invest-ment banking houses have unques-

initially remain in place."

before the collapse.

left to go."

firms internationally," said Samuel ization trend abruptly resumes, the Hayes 3d, professor of investment dominant role of the U.S. dollar in banking at the Harvard Business international finance appears to be

School. "They were enormously over and the United States is likely

overextended, having grown in-credibly in London. So there was a to come.

Still; the big American invest-ment banking houses have unques-tionably entered an era of more-tionably entered an era of more-can investment banks is the know-

agement skills and charting longer-term strategies will play a far great-have to focus more on value-added

er role than was the case in the days areas requiring specialized skills

In the future, even if the global- ucts in the capital markets."

United Artists subsequently re-acquired a variety of MGM assets, including rights to the MGM lion trademark and the film and televi-

> Barris Industries is held by Burt Sugarman, an entrepreneur, and two movie producers. Peter Guber and Jon Peters.

Under the terms of the agreemeat, MGM, whose trademark is sull seen on 3,600 films, including "Gone With the Wind," and "The Wizard of Oz," is to remain in the film and television production business and retain a stake in the distribution operation.

United Artists would remain in the film production business and retain its library of about 1,000 films, which includes the James Bond and "Pink Panther" series.

Mr. Sugarman. a film producer. has become involved in recent years in a number of diverse investments starting with control of Gi-ant Portland Masonry Cement Co. of Columbia, South Carolina. He has acquired controlling interest in Barris, a television production

Giant recently made a bid for Media General Inc., a newspaper and television company, but was

The film credits of Mr. Guber and Mr. Peters include "The Color Purple" and "The Witches of Eastwick." They recently merged their production company with Barris.

By separating the two companies, Mr. Kerkorian appears to be diminishing the studio's chances of becoming a major factor in Hollywood. It no longer owns the valuable MGM library, which Mr. Ker-korian sold to Mr. Turner. Under the new agreement, MGM also will lose the United Artists library.

Mr. Kerkorian had indicated that a oumber of buyers were lonking at MGM/UA. But few Hollywood executives expected that Mr. Kerkorian, who was asking about \$1.2 billion, or \$24 a share, for MGM/UA's 50 million shares outstanding, would find a buyer, becosmetics interests in Britain and in cause of the company's spotty per-

Both trends have clear implica-

"The U.S. firms will not have as

big an investor base to tap as the

Japanese, West Germans and

Swiss," said Lowell Bryan, a princi-pal for the consulting firm McKin-

tions for the major investment

banking houses.

PULLBACK: U.S. Banks Changing Focus in London



Daiwa Securities workers use a game computer to demonstrate their firm's home trading service.

# Japanese Brokers Lure Investors On-Line

TOKYO — Japanese securities houses are bop-ing that computers used by children for video games will entice adults to play at stock trading and thus help the firms maintain their income if fixed commissions are scrapped.

Many Japanese brokerage houses already provide home trading services through personal com-puters, but these are aimed mainly at institutional investors and large clients because of the high cost

and complexity of such machines, analysis said. The four leading firms, however, now plan to offer these services to the 12 million or 13 million

households that own game computers.

Daiwa Securities Co. is set to offer trading through family computers beginning this week, and Nomura Securities Co. plans for its service to begin later to the month. The two companies would follow Yamaichi Securities Co., which introduced such a service last year. Nikko Securities Co. also plans a service but has

not decided oo details yet, a spokesman said. Japanese securities houses have enjoyed boom-

ing profits because of active portfolio management by companies, but they are now paying more attention to individuals, partly to prepare for the possibility of market reform. The liberalization of commissions in Japan is

inevitable, and one key to survival is acquiring as

many retail customers as possible," a securities house executive said.

Yamaichi introduced Sun-Line F, its home service. in July 1987. In March of this year, it offered Sun-Line F-II, an upgraded version. The system lets clients place buy and sell orders and provides

data such as current stock prices, market news and analyses, by using a 10-key keyboard. "There was a oced for a cheap and easy-tounderstand computer trading system. Computer experts aren't necessarily stock investors, and investors aren't necessarily computer experts," said Mitsuharu Suzuki, deputy general manager of Ya-maichi's securities information section.

To use the service, an investor needs a game computer, which sells for less than 10,000 yen (\$75), an adaptor to connect the computer to a telephone and an integrated circuit card at a combined cost of around 20,000 yen. Information is

displayed on a television.

Daiwa bad initially boped to get 100,000 customers for its home trading service within two years, but had this many orders just two weeks after it began demonstrations on June 9, said Takayuki Nakajima, general manager of the firm's investment information services department, Daiwa Securities will charge 12,000 yen a year

for the service, and Nomura plans a similar charge, compared with Yamaichi's 30.000 yen.

# Reed Seeks £620 Million For a Management Buyout

and the information business, Reed said in a statement.

Reed, which owns the Cahners would expect to see in the United and IPC groups of business maga- States," she added. zines, said in May that it would get out of the paper-making business. too-a-year newsprint plant in the that date of £194 million. Canadian province of Quebec.

The sale of the Quebec plant, to Daishowa Paper Manufacturing Co. of Japan, was announced in June, for 631 million Canadian dollars (\$521 million at the current exchange rate).

Of the purchase price for the British and European manufactur-ing businesses, £610 million will be paid in cash by Reedpack Ltd., a company formed by the senior managers of the units, on complenon. About £8 million has already been realized from associated transactions, Reed said.

The businesses being sold comprise the Reed Manufacturiog Group, which is involved mainly in paper, packaging and wholesaling office supplies. The £610 million price includes the settlement of iner-group loans, Reed said.

Angela Bawtree, publishing ana-lyst with S.G. Warburg & Co., a woman said.

Compiled by Our Staff From Dispatches London brokerage, said that as LONDON — Reed International PLC, the British paper, packaging and publishing group, said price rating than it had been. Now Monday that its planned sale of it will have a strong net cash positive to the property of the price rating than it had been. British and European manufactur- tion to make a series of acquisitions

ing units to management will be for in publishing." nearly £620 million (\$1.06 billion). She said leveraged buyouts, of The plan was first announced in which Reed's is among the biggest May. The sale is the final step in seen in Britain, had been gathering divesting its manufacturing activi- pace before the October stock marties to concentrate on publishing ket slump. "I'm not sure we will see many more, but if we do, the number will be far less than what one

Reed Manufacturing had trading profit of £62.3 million on exterselling the manufacturing subsid-nal sales of £708 million in the year iaries along with a 400,000 metric ended March 31, and net assets at

> As part of the deal. Reed will hold shares convertible ioto 10 percent of the capital of Reedpack. should the company be floated or sold. It will subscribe for 60 million Reedpack preference shares on completion.

"In the majority of our product ranges," said Peter Williams of Reed Manufacturing, in a statement, "Reedpack has market leadership in the U.K., particularly in the areas of corrugated packaging. carton manufacture, plastic packaging and waste-based paper prod-ucts." Mr. Williams is leading the institutionally backed buyout

Reedpack takes in Reed Paper and Board U.K. Ltd., one of Britian's largest producers of paper and board, and the De Hoop paper division, a major paper maker in the Netherlands, a Reed spokes-

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# BAYERISCHE LANDESBANK 1987 GOOD RESULTS IN AN EVENTFUL YEAR

#### Highlights from the Consolidated Balance Sheet as of December 31, 1987 Liabilities (in DM million) **Assets** (in DM million) 437.1 Due to banks 37,840.9 Cash 20,998.7 251.1 Other creditors Bills 50,595.7 48,120.7 Bonds issued Due from banks 13,268.7 Treasury bills and other securities 7,030.7 Loans on a trust basis at third-party risk 985.5 58,574.4 **Provisions** Due from customers 50.0 Profit participation rights 950.0 13,268.7 Loans on a trust basis at third-party risk Nominal capital 1,866.0 511.1 Revenue reserves **Participations** 66.5 599.4 Profit available for distribution Land and buildings 4,699.8 2,528.6 Other assets Other liabilities 131,321.8 131,321.8 Total Total

- Consolidated Balance Sheet Total rises 8.2% to DM 131.3 billion
- Lending volume increases to DM 81.2 billion
- Issued bonds surpass DM 50 billion Interest surplus exceeds DM 1 billion
- Equity grows to DM 2.9 billion
- Solid contributions to growth and profitability from London, New York, Singapore, and
- Luxembourg Leading in introductions of international stocks to OTC market
- Own issues rated AAA and Aaa
- Good start in 1988



Head Office: Brienner Str. 20, 8000 Munchen 2, Tel.: (89) 2171-01. Telex: 5 286 270, Telefax: (89) 2171-3579. Branches: Logdon, Tel.: 726-6022; New York, Tel.: 310-9800; Singapore, Tel.: 2 2 2 6 9 2 5. Subsidiary: Bayerische Landesbank International S.A., Luxembourg, Tel.: 47 59 11-1. Representative Offices: Toronto, Tel.: 862-8840; Vienna, Tel.: 5353141; Johannesburg, Tel.: 838 7 168.

field is its most clear-cut success in more profitable, fee-earning activities. In the first quarter, Goldman, Sachs was the adviser on British takeovers valued at \$5.85 billion, placing it ahead of Morgan Gren-fell Group PLC as the top-ranked

be moving in the same direction. the largest takeover battle in the "A lot of our competitors were second quarter, representing putting their chips on the Euro- Rowntree PLC, the British candy bond business," explained Robert maker, which was the target of Conway, managing director in competing \$4 billioo-plus bids charge of the Goldman Sachs office from two Swiss concerns, Nestle in London. "But buying market SA and Jacobs Suchard AG. It is share in the Euromarkets is not the sure to retain the No. 1 ranking way you build relationships. And through the first half. The struggle we want to be in a position where was eventually won by Nestle.

we are offering clients something other than our balance sheet." Goldman, Sachs' London unit, to be sure, did expand too rapidly, in retrospect, and it has been forced tween the Spanish banks Banesto to cut back. It grew from 140 peo- and Banco Central, the other a ple four years ago to a peak of 800 people earlier this year, which has since been trimmed to 730.

mergers and acquisitions, property finance and underwriting interna-tional equity issues. The mergers and acquisition Goldman did not pull out of the Probond market, but it redirected its efforts somewhat to strengthen its sales and trading in debt securities denominated in nondollar currencies such as French francs and takeover adviser.

Goldman, Sachs: Carving a Niche in London writers. But today, others seem to Goldman, Sachs is involved in

In Europe, there are two other \$4 billion-plus mergers pending in merger of the Italian chemical opcrations of Montedison SpA and

Ente Nazionale Idrocarburi. Goldman jumped into the inter-

national merger business early and, by 1983, had decided that defense tactics and corporate valuation techniques developed in the United States would allow it to compete successfully on British mergers.

-STEVE LOHR

**G.T. INVESTMENT FUND** 

SICAY 2, Boulevard Royal, L - 2953 Luxembourg R.C. Luxembourg B - 7443

NOTICE TO SHAREHOLDERS At the Extraordinaire General Meeting and at the Annual General Meeting held on June 17, 1988 the shareholders of G.T. INVESTMENT FUND

approved the following: The amendment of the Articles of Incorporation in order to satisfy the requirements of the law of March 30, 1988;
 The conversion of the Company into a "Société d'Investissement à Capital Variable";

3. The extension of the duration of the Company to an unlimited

period; The split of each share in the two existing series (with respectively, coupon numbers 21-27 or no coupon attached) into three shares of equal value; such split to take effect from the close of business in Luxembourg on July 28, 1988;

Shareholders who wish to exchange their old certificates for new certificates are advised that the old certificates must be presented to the banks listed below before August 30, 1988. After this date, old certificates will no longer be accepted for settlement on the Luxembourg Stock Exchange;
The payment on July 29, 1988 of a dividend of US\$0.033 per

share to registered shareholders at the close of business of July 27, 1988 and to bearer shareholders against presentation of coupon no. 1 of the new share certificates Share certificates and coupon no. 1 should be tendered to the following

hanks:

— Banque Internationale à Luxembourg,

2. Boulevard Royal, L - 2953 Luxembourg,

— Rayerische Vereinsbank A.G.,

Kardinal-Faulhaber-Strasso 14, D - 3000 Muenchen. Crédit Industriel et Commercial 66, Rue de la Victoire, F - 75009 Paris;

Banca della Svizzera Italiana, 2, Via M. Magatti, CH - 6900 Luguno: THE BOARD OF DIRECTORS up to the closing on Wall Street do not reflect late trades elsewh

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INVITATION TO INTERESTED INVESTORS

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shares. In addition, there are 54 entarprises in which government is e minority shareholder.

Almost each one of these enterprises is in need of recapitalisation and rehabilitation in order to achieve improved viability. To undertake the refunding borrowing. This will obviously worsen the national debt situation and introduce additional hardship on the people.

To event this situation the government has decided to mobilise available non-governmental resources for this purpose by inviting interested legal entities with the meens to JOIN it in operating these enterprises. The invitation for EQUITY PARTICIPATION constitutes the government's DIVESTITURE PROGRAMME. of all these enterprises alone, in the face of the many other competing demands, the government will have to resort to additional large scale external

Ghana presently has no less than 181 State-owned Enterprises (SOEs) which are either wholly State-owned, or in which Government holds majority

Through the participation scheme, the Government hopes to mobilise resources to strengthen the SOEs selected for the programme while we disburse budgetary resources to support the many strategic State-owned enterprises, which government wishes to continue to own wholly. Adequate saleguards have been designed to maintain the interests of the nation, the enterprises themselves, and their workforces under the

**ENTERPRISES FOR DIVESTITURE** The under-listed SOEs have been selected for the first phase of the programme:

NAME OF ENTERPRISE State Fishing Corporation
 Ghana Sugar Estates Ltd. 3. Farms in the State Ferms Corporation

4. Food Production Corporation 5. Bast Fibre Dev. Board Bast fibre proot 8. Some hotels in the State Hotels Group Hotel, catering 7. Tema Shipyard and Drydock Corp.
8. Two Worlds Manufacturing Co.

9. Neoplan (Gh) Ltd. 10. Willowbrook (Gh) Ltd. 11. Victory Industries 12. Ghamot Enterprises Ltd. 13. NIC Soaps and Detergents 14. NIC Metal Fabrication 15. NIC Farms

BUSINESS Fishing, Cold Storage Sugar, distilled spirit

Food Crop Farming Bast fibre production Shipbuilding, drydocking Paints, surface coatings Buses/coeches assembling Artificial leather Timber

18. Ghamot Textiles 19. Gava Farms 20. Ghamot Motor Engineering Co. Ltd.

Soaps, delargents Metal labrication Agro Industries

21. GAE and Associat 22. GIHOC Mosquito Coil 23. GIHOC Vegetable Oil Mills Co. Ltd. 24. GIHOC Nzema Oil Mills Co. Ltd. 26. GIHOC Paper Products and Printing Co. Ltd.

NAME OF ENTERPRISE

17. Kwahu Dairy Farms

27. Overseas Knitwear Fabric Ltd. 28. Famekwa Trading Co. Ltd. 29. Metallico Limited 30. DL Steel (Gh) Ltd. 31. Labadi Pleasure Beach Complex 32. State Companies in the Mining sector

BUSINESS Caltle ranching, dairy products Textiles Food crop tarming Vehicle assemb Import, export Vegetable oil

25. GIHOC Motors and Machine Shop Ltd. Fabrication of machine parts Printing, paper products Textiles Distibutive trade

Metal Forming Steel structural labrication Mining (gold, diamond, bauxite

Consideration may also be given to applications to participate in other SOEs, which are not in the strategic bracket provided that such applications provided for improved operation and viability of the enterprises concerned. List of SOEs in the strategic Group is kept at the Divestiture Implementation Committee Secretarial.

MANAGEMENT OF THE DIVESTITURE PROGRAMME The government has appointed a 12 member Divestiture Implementation Committee to manage the programme. In addition to representatives of relevant Ministries and other government organisations, the Divestiture Implementation Committee has representatives from the TUC and the CDR.

The Divestiture Implementation Committee will receive all applications from prospective investors and negotiate larms for the final consideration of the PNDC. The Secretariel of the Divestiture Implementation Committee is located at the offices of the State Enterprises Commission at the North Kaneshie Industrial Area. Applications, enquiries, etc. should be addressed to: The Chairman Divestiture Implementation Committee (DIC) c/o State Enterprises Commission P.Q. Box M.393 Accra.

The Divestiture Implementation Committee has begun preparing detailed dossiers and prospectuses on all SOEs scheduled for divestiture, Indicating their assets and liabilities, balance aheets, etc.

Where, because of the extent of work involved, the prospectus of a particular enterprise may not yet be ready, applicants can still indicate their interest pending the evailability of full details.

Applicants can also request a letter of euthorisation from the Divestiture Implementation Committee to inspect an enterprise in which they are interested MODE OF APPLICATION

Applicants will be required to furnish among others the

a) Name of particular SOE in which applicant is interested; b) Full details of applicant, including operational, financial and other supportive reference of good standing preferably by a

Bank or an Insurance Organisation.
c) Proposed programme of rehabilitation of the enterprise;
d) Financial proposals for the applicant's contribution towards mobilisation of working capital and resources for rehabilitation. These are to be backed by evidence of ability to perform; a) Exact role the prospective investor infends to play in the antarprise with sufficient evidence of ability to perform this role

NB: Detailed Application Forme are obtainable at the DIC Secretariat.

#### Telephone: 021-229957/220883 Telex 2531 SEC GH **NEGOTIATION PROCEDURES**

a) The Divestiture Implementation Committee will study investment applications with representatives of the appropriate sector Ministry in the first instance. b) Labour relations negotiations will ensure that the divestitura

package incorporates provisions which safeguard the rights of the labour force in the anterprise. c) The Divestiture Implementation Committee will submit its recommendations for the approval of the PNDC.

#### INVESTMENT CONCESSIONS

Investment proposals which meet the criteria set out in the Investment Code, PNDC Law 116, will be allowed to benefit from tax and other concessions available in the code.

Where there are severel competing applications in respect of a particular enterprise, edvance notica of a closing detailor the acceptance of further applications will be given by public announcement.

ISSUED BY THE DIVESTITURE IMPLEMENTATION COMMITTEE OF THE GOVERNMENT OF GHANA

# RENCH COMPANY ANDBOOK 1988

Now in the 1988 completely revised and updated edition, almost 200 pages of indispensable information in English on a selection of 85 of the most important French companies, as well as basic facts on other major firms. Includes information on the French economy and major sectors of activity, an introduction to the Pans Bourse, and a bilingual dictionary of French financial terms.

Each profile includes detailed information on: head office, management, major activities, number of employees, sales breakdown, company background, shareholders, principal French subsidiaries and holdings, foreign holdings and activities. exports, research and innovation, 1982-1986 financial performance, 1987 financial highlights, and

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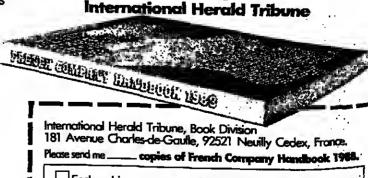
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Middle East and Western Europe. Other interested parties may purchase the Handbook at \$59.50 per copy, including postage in Europe. Three or more copies, 20% reduction. Outside Europe, please add postal charges for each copy: Middle East, \$4; Asia, Africa, North and South America, \$7.

Herald Eribune.

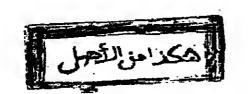
FRENCH COMPANY HANDBOOK 1988

Published by International Business Development with the



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# DOLLAR: U.S. Unit Shrugs Off Central Bank Sales

(Continued from first finance page) the rally," said a U.S. bank dealer. But the market seems to be getting a hit cocky about pushing the dol-

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(Communed on peut page)

Dealers noted that much of the latest phase of demand for the dollar seemed to come from commercial sources rather than from speculative currency trading, as corporate interests started to adjust

long-standing bearish positions. "Flows may be changing direc-tion on a strategic view of the marforeign exchange manager with EBC Amro Bank in London.

The market should have a much clearer idea about the reasons for meeting Thursday. the dollar's recent rise and its fu-

mentals right now. It is dominated by the feeling that the Reagan ad-

ministration is trying to keep the dollar strong until after the presi-

Hermann Remsperger, an econ-

omist with Berliner Handels- und

Frankfurter Bank AG, said: "Since

the Bundesbank said it based its

interest rate increases of two weeks

ago largely on exchange rate devel-

opments, I think the market specu-

lation on a further increase is well

He also noted the close depen-

Lombard rates. The call money

rate, the interest rate at which

banks borrow funds overnight

ence between the call money and

dential election in November."

**London Dollar Rates** 

Apart from Friday's U.S. trade data, they will be paying close at-tention to the June Japanese trade before Congress on Wednesday: and the Bundesbank's council

ture direction after this week's hec- pean monetary officials said Mon- spoke on condition that they not be tic schedule of events, dealers said. day that U.S. officials are happier named.

rate was left unchanged.

against securities as collateral.

lar's rise and slowing the flow of

about the dollar's recent rise than are European central bankers.

"The U.S. is very happy with present developments because U.S. inflation is not going up," one official told reporters on emerging from a meeting of Group of 10 central bank governors at the Swiss-based Bank for International

Asked if there was a difference of opinion between European central banks and the United States on the figures to be released Tuesday; the dollar, another official said: "There ket," said David Deakin, senior testimony by the Federal Reserve is a different perception, not on Board chairman, Alan Greenspan, policy but more on the priority of

concerns." The second official said Japan tended to side with the United Separately, in Basel, senior Euro- States on the matter. Both officials

RATE: Bundesbank Expected to Boost Interest Costs to Counter West German Inflation

# Feldstein Sees Dollar Drop

TOKYO - Martin S. Feldstein, chairman of President Ronald Reagan's Council of Economic Advisers from 1982 to 1984, said Monday that the dollar needed to fall at least 25 percent against the

yen to restore a balance in inflation rates between the two countries. Mr. Feldstein said at an annual meeting of business leaders from Japan and the United States that the dollar needed to drop to 100 yen within one to three years, the Jiji press service reported.

Wholesale prices in the United States are rising at an annual rate

of 6 percent, Mr. Feldstein said, while those in Japan are falling. "The dollar should depreciate at least about 10 percent against the yen in order to fill the current gap between the inflation rates in the two countries," he said.

The dollar, fueled by the release Friday of unexpectedly strong employment figures in the United States, closed at 133.60 in Tokyo on Monday, up from 132.50.

"I think American and Japanese businessmen, as well as our governments, should be basing their plans and policies on the premise that the dollar will continue to decline in the months and

# trading near par. while their 4.6 new prime rate, dealers said.

wholesale banks.

MANAMA, Bahrain — Saudi Arabia has made its third bond offering in a month onto money markets unsettled by rising dollar interest rates and uncertain pil

their prime rates to 5.7 percent in

August from the current 5.5 per-

cent, officials at the banks said

But they could lift the rate to 5.8

percent, or higher, if the yen bond

market falls enough in the next two

The rise will reflect increases in

from the yen's sharp decline

weeks, the officials said.

Agency, in a selex, offered Saudi banks 1.5 billion riyals (\$400 million) of government development bonds in one- to five-year maturi-

The offering came amid speculation among bankers that the gov-ernment, hit recently by falling oil revenues and a dollar firming on international exchanges, would

soon devalue the riyal. A devaluation would increase riyal earnings from oil exports, since most government pil revenue is re-

Saudi devaluations have in the past come on Sundays. But DD Sunday of this week. Saudi Arabia dismissed suggestions that it might

Finance Minister Mohammed

Ali Abal-Khail said: "This possi-

bility is not likely at all." The bond program, the first major Saudi government borrowing in 25 years, was introduced to help bridge an expected 35.9 billion ri-

yal budget deficit. Bankers said they expected a weak response to the weekend of-

They said it seemed clear that the Saudi modetary agency had fallen

into a pattern of a 1.5 billion riyal bond issue every two weeks, with yields closely following those for U.S. Treasury notes.

They calculated earnings on Saiurday's boods at 0.25 to 0.5 percentage point above those for Treasurv notes.

The bond yields ranged from 8.05 percent for one-year maturities to 8.55 percent for two years, 8.75 percent for three years, 8.95 percent for four years and 9.15 percent for five years. Bankers estimated that just un-

der 1 billion rivals had been taken

Reuters

Such a rise would be the first percent debenures issued in July TOKYO — Japan's three long-since October 1987, when the rate are yielding around 5 percent, for a compared to the property of the pro

term credit banks are likely to raise was raised to 5.5 percent from 5.2 price of around 98.50, bond dealers The long-term prime rate is cus-The three long-term credit banks

tomarily set 0.9 of a point above the are Industrial Bank of Japan Ltd., coupon rate on five-year deben-Ltd. and Nippon Credit Bank Ltd. tures issued the same month.

"The coupon in August could thus be 0.2 to 0.4 of a point higher. but the banks and the Finance domestic long-term interest rates more cheaply than other Japanese Ministry would rather have the since late June, which have resulted banks, enabling them to act as smallest rise possible," said a dealer at a Tokyo brokerage.

The 4.8 percent yield is probably A decision on raising rates could tures issued by the banks from last a more reliable benchmark than 5 be left until as late as July 25, the October to January are currently percent on which to calculate the

# Saudi Arabia Makes Third Bond Offering

August Rise Seen for Japanese Prime Rate

Long-Term Credit Bank of Japan

Their exclusive right to issue de-

bentures with maturities as long as

The 4.8 percent, five-year deben-

five years allows them to borrow

percent.

The Saudi Arabian Monetary

intervention could be effective in

ceived in dollars.

devalue its currency.

up on the first bond offering on June 11. "Interest in the second was less

than the first, and I suspect the third will be even less," said one banker. "The bonds came in a period of

international uncertainty. People don't know what will happen to the dollar," he added. Bankers said that if the dollar

continued to rise, the Saudis would be increasingly tempted to devalue The riyal has stood at 3.75 to the

dollar since June 1986. Similarly, if oil prices continued to slide, the Saudi government

would be forced to look for ways to fund the widening budget gap Although Saudi authorities have shown willingness to allow a secopdary market in the bonds to emerge, bankers say it is still nut

"With the lack of finishing touches and the mystery in international markets, bow can you manage your interest rate risk?" asked

clear what shape it will take.

**Monday's** NASDAQ prices as of 4 p.m. New York time.

Via The Associated Press

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ed its key interest rates on June 30, get range of 3 to 6 percent growth when the Bundesbank raised its in 1988. ed its key interest rates on June 30, discount rate to 3 percent from a post-war low of 2.5 percent and leveling off, the dollar has reliefed the rate on its securities remained strong, boosted by a string ly meeting of central bank presidents at the Rank for International purchase operations to 3.75 percent of favorable U.S. economic statis-dents at the Bank for loternational from 3.5 percent. The Lombard tics which prompted speculation Settlements in Basel. that the U.S. Fed will raise interest The discount rate is the rate rates to cool growth and inflatinn-

charged on bank's medium-term ary pressure. borrowings from the central bank The dollar has also benefited from rumors of a secret U.S.-Japa- creases in some nations. Those moves signaled the nese accord allowing it to rise Bundesbank's commitment in supporting the mark, limiting the dol-

But economists said that after capital out of West Germany to factoring in inflation, real interestnations with higher interest rates. rate differentials have narrowed They also showed the West Ger- considerably in recent weeks and from one another, was quoted at man central bank's traditional con-that the idea of a secret, bilateral

(Continued from first finance page)

really looking at economic fundamentals right none this dominated mentals right none to pulling the nation's money supply, currently growing at 7.5 fetched.

May, which are scheduled for results in the property of the pro Satoshi Sumita, the Bank of Ja- pected the seasonally adjusted

pan governor, is expected to voice trade deficit to widen to S11.5 bilhis concern about the rising dollar's hon from \$9.89 billion in April.

According to press reports, Mr. Sumita will suggest more forceful joint intervention by the central mist with Bank in Liechtenstein banks as well as interestrate in (Frankfurt) GmbH, said in his latbanks as well as interest-rate in-The markets will also watch Alan

Greenspan, chairman of the Federal Reserve Board, in his testimony to a congressional committee, scheduled for Wednesday, seeking clues to Fed intentions, dealers

The central banks have yet to intervene heavily to dampen the dollar's rise, despte the Group of from one another, was quoted at man central bank's traditional conthat the idea of a secret, bilateral Another key factor will be the Seven's agreement on dollar stabiliacond between the United States

Another key factor will be the Seven's agreement on dollar stabiliacond between the United States

U.S. monthly trade figures for zation. Mr. Vowinckel noted. 

Although the market remains solidly bullish on the dollar, joint

limiting further gains if the volume

Norbert Vowinckel, an econo-

est market comment that the im-

provement in the U.S. trade bal-

ance so far this year may have

resulted in "exaggerated conclu-

sions about the dollar's strength."

is large enough, dealers said.

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MR. WILSON CAN BE NICE. YOU JUST HAVE TO CATCH HIM OFF GUARD. "

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LATIN AMERICA

NORTH AMERICA

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group 25 Analogy-test words 26 "A heart unfortified, impatien!"

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29 Transports of 30 Ala. city 31 Awkward 32 Cacophony 39 River at Leeds 44 Interior parts

of engines 46 Furtive 47 Stingless, feckless bees 49 "Le Roi d'Yvetot' composer

50 Moal 51 Pernicious 52 Infamous fiddler 53 Jewish month

54 Prank 55 Cato's 57 56 Kennel sounds **58 Distinctive** doctrine 59 Genetic letters

19 Up for debate, as a bill O New York Times, edited by Eugene Maleska. **PEANUTS** WHAT WOULD YOUR FANTASY TEAM BE. CHARLIE BROWN?  $Q_{\omega}$ 

A TEAM THAT DOESN'T HAVE YOU ON IT!

I SHOULD NEVER ASK 14 QUESTIONS LIKE THAT

ME AWAKE AT

BLONDIE A FEW MORE SLICES OF ANOTHER EGG, DEAR ?



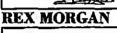
















A JUDGE WILL DECIDE WHAT HAPPENS TO YOU

usually leads to a quieter game. one move - 26 R-K3 - to pre-The plan of liquidating the center with 8...NxP yields was then free to exploit the White some endgame superiority after 9 NxN, P-Q4; 10 N-QN5!?, P-QR3 (10...PxB?; 11 QxQ, RxQ; 12 NB7); 11 QxP. there could have followed the

## BOOKS

UNSENT LETTERS: Irreverent Notes From a Literary Life

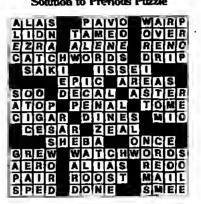
By Malcolm Bradbury. 218 pages, \$16.95. Viking Inc., 40 West 23d Street, New York. N. Y. 10010.

Reviewed by Jonathan Yardley

MALCOLM BRADBURY is a formidably literary fellow: professor of literature at the University of East Anglia, authority on contemporary American fictioo, author himself of a number of smart, witty novels, among them "The History Man," "Rates of Ex-change" and, most recently, "Cuts." Though these novels roam quite far afield - to the studios of an independent televisioo network and the conference rooms of a fictitious East European country, among other places - they are rooted, as is Bradbury himself, io the universities, "communities of largely good, decent, brilliant, enlightened people, committed to the best of ends, such as the survival of burnarism and the differentiation between B+

But notwithstanding all this busy literary and scholarly activity, Bradbury is not he tells us, "exactly a good correspondent." He composes letters in his mind, he says, "but the trouble is I never write them down." Now, io "Unsent Letters," be has gotten around to the task. It is a collection of letters, largely literary by nature, "about art and creativity, research and scholarship, publishing and editing, earning a living and making a crust, writing for the market, writing for art, writing for television. writing for posterity" - not to mention "liter-

Solution to Previous Puzzle



ary reminiscence and literary advice, some wisdom for literary neophytes and aspirants, who love a bit of wisdom if you call it creative writing some sage academic reflections a piece of amazing Nabokovian scholarship, and some broader glimpses of the academic world. in which I do happen to spend quite a portion of my so-called existence."

Zealander (rel-

By Samue

....

If that sounds quite a tall order, then it may of that sounds quite a tail order, then it may come as no surprise that Bradbury largely fails to fill it. "Unsent Letters" is a curious and unsatisfying piece of work, one in which occasional flashes of brilliance are set among more frequent displays of mere clevarness and self-indulgent display. It seems that Bradbury the novelist is a considerably more congenial congenion than Bradbury the correspondent and nanion than Bradbury the correspondent and that for the most part these letters should have remained, as they were, unsent.

Iodeed it is somewhat puzzling that Brad. bury should represent them as letters at all, for in fact they are essays and meditations, and : would have been presented more agreeably as such; as it is, following introductory material they are set in unpleasantly small type, a prac-tice that simply makes them more difficult to read. Whatever the case, they do cover - or at least alight upon — the various subjects men-tioned above, and along the way they serve up some well-shaped observations.

Thus, for example, in his defense of the university novel," Bradbury notes that "it is with genres as with sports cars; once inside one, you will never get out of it again - except perhaps by death or the taking of a pseud-onym, whichever is easier." Later he comenplates the dangers of self-regard: "Somehow. once the idea of writing an antobiography arises, one grows a little more sentention one says and does." Still later: "Little did I know it at the time, bot misreading was just becoming the thing in literary studies. Whole departments of it were set up in the United States, and the practice came here, too, as it always does."

That Bradbury is smart and erudite is be youd question, as any admirer of his fine novels well knows. But in those "university novels" he actually goes well beyond the groves, of academe, finding universal themes and relections in the lives of quite ordinary academic folk. Here, though, he never gets out of the groves; instead he quite unwittingly reminds us of how narrow and provincial academia can be when it looks not to the real world beyond, but into the mirror at itself.

Jonathan Yardley is on the staff of The Wash:

### **CHESS**

By Robert Byrne

THE Arnold Cup. a 30-I player iovitational-open tournament in Gausdal Norway, April 30 to May 7, was won in fine style by the Czechoslovakian grandmaster Vlasti-mil Jansa. He scored 9-2 to take the \$968 first prize in the Swisssystem competition.

Second place also went to a Czechoslovakian grandmaster, Karel Mokry, who tallied 61/2-

Third place was shared by the grandmasters Eduard Meduna of Czechoslovakia and Edmar Medois of Queens. Each scored 6-3.

Jansa gave an excellent exhis game with the British inter-

does not allow Black the sharp counterattacks he gets when change without putting any White castles queenside, as in the Yugoslav Attack, and it After 25...B-QB3, it took but

QxQ; 12 BxQ, PxN; 13 P-QB3, -B3; 14 B-N5.

After 10 B-N3, possibly Black's most reliable method of limiting White's attacking pos-sibilities is 10...NxN; 11 BxN, B-B3; 12 Q-Q3, N-Q2; 13 BxB, KxB; 14 Q-Q4ch, K-N1. But both Watson and Jansa, filled with thoughts of attack and counteraltack, gave simplification hardly a glance.

Jansa needed no pause after 17...N-B5 but stepped up his altack with 18 P-K51, aware that on 18... NxQ?, he would

deliver 19 BxP mate. On 21 N-Q5, Watson could nol play 21...NxP because 22 R1: 31 B-B6, R-KN1; 32 R-KJ ample of his skill in attack in (23...PxP?; 24 N-B6ch); 24 RxP!

NxPch, RxN; 25 PxR is too on.

The system combining 6 BQB4 with kingside castling for
White against the Dragon Variation of the Sicilian Defense does not allow Right the characteristics.

Strong for White.

27...B-B6? was evideotly: a time-pressure blunder, which cost him heavy material after attack was oot to be broken.

After 22...NxN; 23 QBxN, 30 R-K8ch! Watson gave up. in NxKP; 24 NxPch, RxN; 25

BxR, Black had lost the ex-After 25...B-QB3, it took but

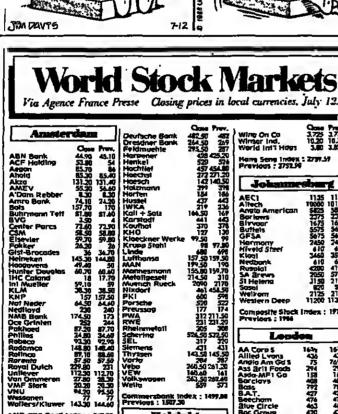


crushing 27 PxP, BPxP; 28 Q B4, Q-B2 (or 28.\_N-B5; 29 R-KB1!, B-KN2; 30 Q-B7ch, K-PxP!, NxR; 23 RxN, N-K3 with annihilating effect); 29

In a lost position, Watson's

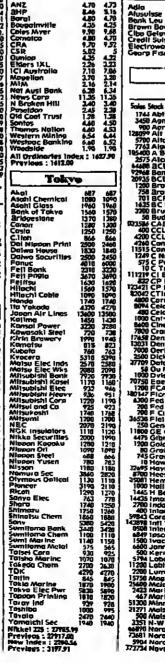
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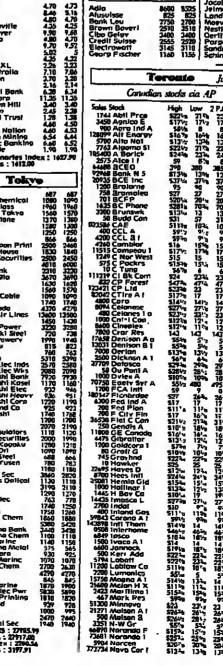
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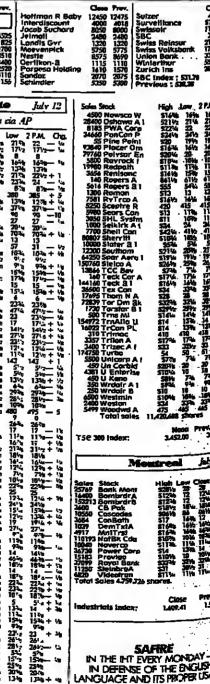


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SAFRE
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IN DEFENSE OF THE ENGLISH
LANGUAGE AND ITS PROPER USAGE

**SPORTS** 

'Chosen

: Is Killer

By Samuel Abt

WASQUEHAL, France -

The night before the Tour de

France began in Brittany, Na-than Dahlberg was home in

Ghent, Belgium, 1,000 kilome-

ters away, cooking dinner. Then

"I was just standing around, making my meal," Dahlberg re-membered. "Nothing fancy, just

rice and bean sprouts with a bit

"I had ridden a race that day

of tomato, a bit of cucumber

and I was hungry as well as tired.
It was 9 o'clock at night and I

wondered who was knocking."

As always in fairy tales, it was

opportunity. The Belgian who stood at the door told Dahlberg

that the 7-Eleven bicycle team

had telephoned from France to

say that a rider had just been injured and that Dahlberg was

A 7-Eleven support rider, Bob Roll, had collided with a specia-

tor while warming up for the

unofficial preface to the 3,200-

kilometer (2,000-mile) race. Roll

hurt his head and a knee in the

crash on July 3 and would be

unable to join the nine-man team

when it started riding the next

If Dahlberg could make it to the line on time, he would ride instead; if not, the team would

Occasionally a bicycling team

will have to call up a Tour de

France replacement for an in-

jured rider, but never before has

a team had to turn at the last

minute to a first-year profession-

al who was not even on its roster

and who had just finished a 185-

kilometer race that day. (He fin-

The first thing he did, Dahl-

"I had just ridden a race and 1

was famished." He left the dishes

in the sink and set off with the

Belgian in an old car to drive to

"We drove all night," Dahlberg continued, "setting out at 9:30 and getting to the 7-Eleven

hotel at 5:30 the next morning. I

got about three bours' sleep in

the car and about an hour's sleep

At 9 A.M. he was signing in

for the first stage of the Tour de France. In hours, the 23-year-old

New Zealander had jumped from the small-time Belgian cir-

cuit to the world's major bicycle

"It just must be destiny," said

Mike Neel, the 7-Eleven team

manager, with a laugh. Neel was

Ghent and asked him to alert

Dahlberg who had no phone in

Talking during the weekend in

Wasquehal before the Tour de

France moved on Neel filled in

the man who called a friend in it was Nathan I wanted

in the botel once we got there."

berg said, was eat his dinner.

race with eight men.

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Brittany.

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Return

Lane achieved his first PGA Eu-

les's King's Course. But Sandy Lyle, the Scot who won the Masters

"Anything you can do to help you with the feel of these courses is

Crenshaw flew from Chicago to Scotland last week and said: "By Thursday I was adjusted to time and the weather if you can adjust to such constant rain. I came to get my feet wet on this side of the Atlantic and

Following a month of dry, bot Gleneagles resort to compete in the weather that baked English, Scot-Scottish Open, which was won Sat- tish and Irish fairways to the consistency of highways, heavy rains They will be competing in the have fallen for 10 days. This rain 117th British Open, which starts interrupted Wimbledon a week ago Thursday at Royal Lytham and St. but has not yet made an appreciable difference in the courses.

This weather did, however, soft-



## SIDELINES Kansas Under Investigation by NCAA

LAWRENCE, Kansas (AP) — The University of Kansas, which won the national basketball championship this year, is under investigation by the National Collegiate Athletic Association for alleged recruiting violations involving the basketball program, the university said Monday,

Bob Frederick, the Kansas athletic director, said the alleged violations occurred from June 1986 to April 1987. He said the charges did not involve any member of the Kansas team that won the NCAA title in April. Frederick said Kansas was cooperating fully with the NCAA and had hoped that the allegations could be resolved without an official NCAA investigation. The university was notified formally June 20 that an investigation was under way. The school has until Sept. 2 to respond. Larry Brown, the former Kansas coach who left in June for San

Antonio of the National Basketball Association, said in a statement that he is working with the university to resolve the allegations. Frederick said Brown told him last month that be knew nothing about the alleged violations

Jobson Captures Liberty Cup in N.Y. NEW YORK (UPI) - Gary Jobson of the United States won the 1988 Liberty Cup yacht racing championship on Sunday, compiling a 10-1

record in the four-day event sailed in New York Harbor. Jobson, who captured his third Liberty title in the last four years, suffered his only loss in the competition's last race, to the defending champion, Peter Gilmour of Australia. Pelle Petterson of Sweden placed second with a 9-2 mark. Bertrand Pace of France was third, at 7-4, with Gilmour fourth, at 6-5.

the gaps in Dahlberg's promo- now I'm getting my rhythm, gettion. A sensitive man with a ting my sleep. growing reputation as a manag-er, Neel made it plain wby he

Cyclist's Opportunity Knocks

chose the New Zealander.

"Nathan rode for 7-Eleven

last year as an amateur in a race

in California and he finished

sixth, so we had some awareness

of him," Neel said. "We wanted

him to ride for us in the Tour of

Sicily this year after he turned

professional, but it didn't work

Tour of Flanders and a little in

Spain and some other races and

he did a real good job. I always

survive, do as well

my team leaders

contract with 7-

Eleven....The

more I do for the

team, the better

it is for me. The

leaders do thanks

to me, the better

Nathan Dahlberg

he has a lot of talent.

"Also because he was a little

bit of an underprivileged rider,

coming from so far away and he

has no money, no support," A faraway look filled Neel's eyes as

he spoke. Now 37, Neel was one of the

rare Americans who rode the

professional circuit in Europe

without much distinction a de-

cade ago, long before Greg Le-Mond won the Tour de France in

"We had two other replace

elockwise journey around

"I'm riding all right," he said.

I do.'

better the team

T'd just like to

as I can, help

and get a

But he did ride for us in the

New Zealander Gets 'Cinderella' Shot at Tour de France

"It's another world, this one. In Belgium you come home from a race, rub your legs a bit, wash your gear, spend your time trying to survive. Here it's all done for He gestured to a team masseur

who was ruhhing warming ointment into his legs just before the race began a daily stage. Nearby a mechanic was checking Dahlberg's freshly washed and polished bicycle.

"I'm really enjoying it. It's al-most a bit of a holiday — I'm just riding my hike," he said.

A native of Wanganui, New Zealand, Dahlberg said he "got addieted to cyeling" at age 16 when be went out for the sport in high school. Three years later, in 1984, he came to Europe to com-

"If you think you're any good, you've got to come to Europe to find out." After spending three years with amateur clubs in Belgium and France, he turned pro-

"I had my ups and downs the first three years," he said. "but I won seven races in Belgium." As a professional, his best finish in a major race was a 40th place in the Grand Prix of Frankfurt, which be characterized as "not that good a performance but for me it was good."

He said he looked forward to the daunting mountain stages in the Tour de France.

"Normally I say I can climb hetter than anything else," he said. "I'm more a strong rider than a quick one and I'm pretty wanted Nathan to he able to ride self-motivated, so that should with the team because I believe keep me going."

As a support rider, he mainly chases after dangerous enemy breakaways, does such small chores as passing on messages from the team car and allows his leaders to draft off his wheel and save their energy. His personal Tour goals are

leaders and get a contract with 7-To ride in the Tour de France, 1986 and made American riders he signed a team contract for this year, with an option for the next

simple: "I'd just like to survive,

do as well as I can, help my team

"I had the same experiences, two years based on his perforyes," Neel acknowledged.

"He lives in a cold-water flat "The more I do for the team, in Belgium and you should see the better it is for me," he ac-knowledged. "The better the the one I used to live in. I thought, This guy deserves it.' A team leaders do thanks to me, lot of people out there don't get the better I do."

He stood low in the overall time classification this weekend ments on our roster and I could but neither Dahlberg oor Neel have brought in one of them, but cared about that. He is oot ex-And bow is Dahlberg doing as pected to win for the team but to work for it. the three-week race continues its

"It's a Cinderella story," Neci said. "Here he's had a chance and here he's one of our best "That first day was rough but team workers."



Sliding hard, Pittsburgh's Rafael Belliard prevents Dodgers shortstop Dave Anderson's double play.

# Maddux Wins 15th **As Cubs Beat Padres**

SAN DIEGO - Greg Maddux through the season. I've just had all notched his major-league leading the breaks in the world. 15th victory and had the game-

the San Diego Padres. Maddux, who extended his win-

#### BASEBALL ROUNDUP

Angel Salazar from second base with a single in the seventh inning to break a 2-2 tie.

The Cubs added a run in the seventh when shorstop Garry Templeton failed to handle a throw to second. That allowed Maddux to score from second base.

The complete game was the eighth of the year for Maddux. The 22-year-old right-hander allowed nine hits, struck out four and

"It felt like it was an uphill battle the whole way," Maddux said. "They had runners in scoring position all day but never cashed in,"

The Cubs took a 1-0 lead in the winning RBI on Sunday to pace the first inning on the 15th home run of Chicago Cubs to a 4-2 triumph over the season by Andre Dawson, who

was celebrating his 34th birthday. The Padres tied it in the bottom ning streak to nine games, drove in of the inning when Roberto Alomar singled, moved to second on a balk and scored on a single by Tony Gwynn. The Cubs took a 2-1 lead in the third when Jim Sundberg led off

with his second home run of the

year. The Padres tied it again in the

fourth on a single by Tim Flannery and an RBI double by Templeton. Expos 4, Braves 2: In Atlanta, Tom Foley singled in the go-ahead run with one out in the 13th inning as the Expos won their seventh straight and 10th in 11 games. Pioch-bitter Graig Nettles opened the 13th with a single off Bruce Sutter. Tim Wallach struck

out. Mike Fitzgerald hit a pop-fly single to center and Foley singled to score pinch-runnet Pascual Pe-Fitzgerald scored on Luis River

ra's hard grounder that hit Sutter in the face. Sutter managed to get Rivera, but Fitzgerald scored.

Giants 2, Cardinals 1: In San Francisco, Terry Mulbolland pitched a five-hitter, Mike Aldrete comered and Jose Uribe singled in the winning run as the Giants won their fifth straight.

Mulholland struck out five and walked one in making his second start of the season. Danny Cox allowed two runs on seven bits with seven strikeouts as St. Louis lost its

sixth straight.
Pirates 7, Dodgers 2: In Los Angeles, Bob Walk posted his 10th victory and R.J. Reynolds drove in three runs to pace Pittsburgh. removed for pinch-hitters in the

> their winning streak to five games. Walk allowed just one earned run over eight innings. He struck out none, walked one and yielded five hits in winning his flfth straight. Walk has not lost since a June 2 loss to Montreal. He is the first

hitter cannot be used in games played in National League parks. The American League adopted the designated hitter for the 1973 Hershiser, who gave up six runs in season as a way of increasing run production. The National League, however, has always voted down the designated hitter whenever it

has been brought up. ■ Viola and Gooden to Start Greg Walker doubled home two Frank Viola of the Minnesota runs in the first. Steve Curry lost in Iwins and Dwight Gooden of the his major-league debut, yielding New York Mets were named on three runs on four hits and seven Monday to be the starting pitchers walks in 4% innings. Tuesday night. The Associated Press reported from Cincinnati. Viola, the American League's top leadoff batter, and Dan Pasqua

winner, has won his last five starts with two out. Walker drove them Steve Leyons's sacrifice fly in the

Triples: VanSivke, Pittsburgt, 12: Coleman, St. Leuis, 9: Ganl, Atlanta, 6: Raines, Montreol, 4: Samuel, Philodelphia, 6. Home Runs: Strawberry, New York, 21; Clark, San Francisco, 20: Galarrosa, Montre-

Stolen Bases: GYoung, Houston, 47; Cole-

Stelen Basses: GYoung, Houston, 47; Cotemon, 51. Louis, 45; Sabo, Cincinnest, 28; Osmith, 54. Louis, 27; McGee, 51. Louis, 24.
PITCHING (8 decisions)
Was-Lost/Wieling Pct./ERA; GModdux, Chicago, 15-1, 533, 214; Cons. New York, 9-2, 318, 2-52; Knepper, Houston, 9-2, 518, 2-43; Parrett, Montreal, 9-2, 318, 2-02; Scott, Houston, 8-2, 500, 2-9.

Strikeouts: Ryon, Houston, 130; DeLeon, St.

Louis, 100; Gooden, New York, 102; Scott, Houston, 102; Cone, New York, 76.

Louis. 16: Bedroslon, Philodelphia, 15: DSmith, Houston, 14: France, Cincinnali, 14.

TENNIS

Davis, San Diego, 16; Worrett, St.

burgh, 17.

#### Big Hitters: Less-Than-Stellar All-Stars Tony Gwynn of San Diego, the major-league batting champion last its all-star debut at Anaheim Stadi-year at .370, is not a 1988 all-star. um, home of the California Angels, with home runs off Whitey Ford CINCINNATI - From Joe Di-

Maggio to Don Mattingly, baseball's higgest hitters usually do little to turn the All-Star Game into an offensive showcase.

There is no reason to believe that the sluggers in the 59th All-Star Game, on Tuesday night in Cincin-nati, will be any different.

Wade Boggs, Cal Ripken, Ryne Sandberg and Andre Dawson are among the finest hitters in the game today. But they suddenly turn feeble at all-star time. Hank Aaron, Mickey Mantle,

Eddie Mathews and Roy Campanella, all Hall of Famers, felt the same futility. Pete Rose, a likely Hall of Famer and the all-time hits leader, hit just .212 in 16 all-star appearances.

If good pitching stops good hitting, it has never been more apparent than in recent all-star games, Particularly last year, when, in the year of the home run," the National League stumbled to a 2-0 victory in 13 innings.

Consider that the American League has managed a puny five runs on 23 hits in the last four games, while the National League has only 13 runs on 30 hits. Only once since 1969 has either team scored more than seven runs in a same - in 1983, when the American League won 13-3.

"It's always tough to hit against major-league pitching, especially in the All-Star Game," said DiMaggio, who went 9-for-40 in those events. "You only see a pitcher once, and you probably haven't seen him before. You just try to swing right and hope to get lucky."

and Early Wynn, agreed. "I never hit very well in all-star games," be said. "But I treated for-8 in his all-star games. those like exhibition games. I wasn't really bearing down."

Aaron was a paltry 13-for-66, Mantle slumped at 10-for-43 and Campanella went 2-for-20. Rod Carew, a great contact hitter, struggled at 5-for-31. Mattingly knows the frustration. A four-time all-star and one of the

top batters in the major leagues, he is hitless in his six at-bats. "I hope I'll do better this time," said the New York Yankee first baseman. "I'm representing our

He is not the only all-star who has not given a good representation

team.

Lance Parrish of Philadelphia and Sandberg of the Chicago Cubs are each 1-for-10.

"It's definitely a challenge," Parthere. Your adrenaline is flowing reported. and you try to key down."

"I remember my first at-bat in an all-star game," he continued. "I got was expected to announce the up in the ninth inning against move Monday in Cincinnati, but a Bruce Sutter. All I had heard about source familiar with the plan diswas his split-finger fastball. I had closed the decision Friday and said never seen one. That's all he threw the designated hitter would be used me, and I didn't have a chance." when the All-Star Game is played

**SCOREBOARD** 

Major League Leaders

Puckett Min

CYCLING

Tour de France

1. Jerome Simon, France, J hours, 47

tes, 31 seconds.

2. Bruno Leali, Italy, 7 seconds behind.

1. Frederic Vichot, France, 9.

4. Frederico Echaye, Sooln, 11.

OVERALL STANDINGS

AMERICAN LEAGUE

G AB R H

In B2 J13 97 111

Min 84 347 54 123

Other 1988 all-stars are seeking to improve their statistics Tuesday. Boggs, the Boston third baseman, is he became commissioner in 1984 for the Twins. Gooden will be mak- both home with his double. 1-for-6. Ozzie Smith, the St. Louis that the All-Star Game seemed to ing his fourth all-star appearance shortstop, is only 1-for-12 and Ripbe a logical place to use the designand second start for the National fourth made it 3-0 and Harold ken, the Baltimore shortstop, is nated hitter, but that the idea was League. He started in 1986, when Baines hit an RBI double off Mike stuck at 2-for-12.

That might be good; he is only 1next season. It will not be used in the 1990 game, which is scheduled for Wrigley Field in Chicago, home of the Cubs. "One of the most difficult parts The logic of using the designated

is that you've never seen the pitchers, sometimes not even on TV," he hitter in the All-Star Game is that it permits more hitters to appear, thus But not all barting aces have making the managers' job of selectlooked like jokers in all-star games. ing players easier. Pitchers often are

Willie Mays, Stan Musial and Ted Williams all hit over 300 and Charlie Gehringer, another Hall of Famer, batted 500 for the highest lifetime average in at least five

Among current players, Dave Winfield of the Yankees is batting .364, with six doubles, in 11 all-star

■ Designated Hitter on Deck The designated hitter, the conproversial element the American

League adopted in 1973 and the World Series added in 1976, will rish said. "It's hard to keep the become part of the All-Star Game same perspective when you get up oext year. The New York Times

Commissioner Peter Ueberroth

Ueberroth had said sbortly after not acted upon until now.

game, but they do bat sometimes.

The use of the designated bitter in In sweeping a three-game series with the Dodgers, the Pirates ran the World Series changed in 1986. From 1976 through 1985, the designated hitter was used in the World Series in alternate years. Beginning in 1986, though, teams were permitted to use designated hitters in

games played in American League Pirate with 10 victories at the Allparks every year. The designated Star break since Don Robinson in Reynolds drove in his three runs with a triple and a single off Orel

> 51/3 innings as be lost to Pittsburgh for the second time this year.
> White Sox 4. Red Sox 1: In Chicago. Dave LaPoint allowed three hits in seven shutout innings and

> Two of the walks came in the

Smithson in the sixth. (UPI, AP)

# 'At Golf's British Open, Preparation Is Everything

By Gordon S. White Jr. New York Times Service

AUCHTERADER Scotland -Bobby Jones spent nearly a month as one of the sevorites in the British in England and Scotland in preparation for the 1926 British Open. which he won after hitting a spectacular 175-yard bunker shot to the 17th green in the final round at Royal Lytham and St. Annes, a course in Lancashire, on the west coast of England.

Seve Ballesteros was golfing in Europe for three weeks in preparation for the 1979 Open at Lytham, which he won after hitting a shot to the 16th green from a parking lot. Getting acclimated to the time zone, weather conditions and the anuch harder and faster fairways of British links is important to success

in the oldest of the four major golf championships and the only one outside the United States. That is why Ben Crenshaw, Tom Kite, Mark O'Meara, Fred Couples, Payne Stewart and 20 other American pros came here to the

urday by Barry Lane of England.

ropean Tour victory at Gleneag- en the King's Course at Gleneagles

in April, strengthened his position Open when he eagled the 72d hole to tie Jose Rivero of Spain for sec-ond place in the Scottish Open.

important preparation for the British Open," Crenshaw said.
The popular Texan finished tied

for second with Jack Nicklaus behind Ballesteros in 1979, and tied for second with Kite, Raymond Floyd and Simon Owen behind Nicklaus in the 1978 British Open at St. Andrews. He also tied for fourth with Stewart in last year's British Open, at Muirfield.

get my bearings straight."

Ben Crenshaw: Arriving a week early to get his bearings straight.

times in the first two days of the the British Open is largely the re-

for the Scottish Open, which is British Open title in 1983, the last about 50 miles (80 kilometers) west triumph there by an American, en-

Scottish Open, missed the cut and sult of being in Europe for weeks flew to Lytham, near Blackpool, En- before the event. gland, to get his putting acclimated. putt each of the 18 greens to my year at Muirfield. heart's content. Otherwise, I feel the trip to the Scottish Open was Sieckmann Wins U.S. Golf

winning the 1964 British Open. "But the ideal preparation bas Associated Press reported from Richard Zokol. Status

well worth it. I'm settled in."

always been Jack Nicklaus's way,"

Williamsburg, Virginia.

Sieckman's winning two-foot (60a week ahead of time. Then there contimeter) putt came after Wiebe,

Bleine McCollistr, 30,200 was Ben Hogan's plan when he whose chip hit the cup, missed the Brod Forel, 14,240 Larry Rinker, 14,240 prepared for the British Open at par attempt on the 17th hole. Carnoustie in 1953."

Wiebe and Sieckmann completion in his only British Open appearance, Hogan arrived at Carnoustie

Wiebe and Sieckmann completion in 1953."

Wiebe and Sieckmann completion in 1953.

Wiebe and Sieckmann completion in 1953.

Steve Etkington, Sales Etkington, S

and inland from such British Open joys preparing for the event by courses as St. Andrews, Muirfield playing the Irish west coast courses at Lahinch and Ballybunion. Crenshaw, known as one of the Crenshaw believes that the regame's best putters, three-putted five cent success by European golfers in

Ballesteros, a Spaniard, won at and, to get his putting acclimated.
"I haven't done that in 15 years,"

Ballesteros, a Spaniard, won at
St. Andrews in 1984. Lyle won at Crenshaw said. "I'll go out on Roy-Royal St. George's in 1985 and al Lytham with just a putter and Nick Faldo of England won last

Tom Sieckmann, a non-winner Jeff Coston, 519,581 There have been notable excep- in four years on the PGA Tour who Peter Jocobs tions to Crenshaw's theory of praparation. Tony Lema flew in from this season, parted the second bole Tom Byrum, \$14,50 America just in time to get in nine of a sudden-death playoff with Dovid Peoples, \$10.075 holes of golf at St. Andrews before Mark Wiebe to win the Anheuser- Robert Wrenn, \$10,075 Busch Golf Classic on Sunday, The Bob Lake, \$10,075

two weeks before the tournament, 270. Wiebe closed with a 3-under- Clork Surroughs, s4,000 played the course day after day and won, never to return.

par 68 and Sieckmann a 69. Gene Russ Course \$4.00 Colvin Peete \$4.00 Sauers, with a 66, was at 272 with Silv Roy Brown, \$4.00 won, never to return.

"He took it on like a general going into battle," Crenshaw said. tied for the lead at 12 under with Som Renceipa, \$1.27

Tom Waten who won his fifth Peter Jacobsen and Sieckmann. Tom Watson, who won his fifth Peter Jacobsen and Sieckmann.

Russ: Caracco, Ookland, 72; Molifor, Mil-woukce, 62; Bopes, Boston, 97; RHenderson, New York, 57; Winfield, New York, 57. RB1; Greenwell, Boston, 71; Conseco, Ook-land, 67; Puckelf, Minnesola, 65; DwEvans,

tand, 67; Puckett, Minnesota, 65; DwEvans, Boston, 65: Carter, Cleveland, 63.

Hits: Puckett, Mianesota, 123; Lanstord, Oakland, 118; Bogs, Boston, 111; Breth, Kansos City, 107; DwE vans, Boston, 107; Greenwell, Boston, 107, Doubles: Breth, Konsos City, 28; Ray, California, 26; Glodden, Minnesota, 24; Gryber, Teranto, 24; Puckett, Minnesota, 24.

Trities: Devander, Seasttle, 8; Youni, Asil. Triples: Revnoles, Seattle, 8: Youni, Mil-woukee, 8: Wilson, Konsos City, 7; Gogne. Minnesoto, 5; Manrique, Chicago, 5.

Horos Russ: Conseço, Oakland, 24; Goetti,
Minnesoto, 19: JClark, New York, 18: Snyder,

Minnesota, 19: J.Cpart., New York. 18: Smyder, Cleveland, 18: Hybek, Minnesota, 17. Stolen Sosses: Rivenderson, New York. 42; Petris. Dehroli, 33; Molitor, Minvaukee, 26; Conseco, Ookland, 22; Redus. Chicaso, 22. PITCHING (8 decisions)

Won-Lest/Winning Pet/JERA: Viola. Minnesota, 14-2, J75, 2,47; Russell, Texos, 8-2, 300, 216; John, New York, 7-2, 778, 3,39; Robinson, Dehroli, 10-3, 364, 3,92; Tonana, Defroli, 11-4, J73, 4,40.

Shitkootis: Clemens, Boston, 18; Longston, Seothe, 133; Guzman, Texos, 110; Hough, Texos, 194; Viola, Minnesoto, 194.

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101 121. 91. 200 200—7 15 9 Sao Francisco 611 000 200—5 12 9 Cox.McWillor

New York

Sunday's Major League Line Scores 

Toronta 500 000 00x.-.5 7 0
Moore, Reed (\$1 and Valle; Ke/, Henke (9)
and Whitt, W—Key, 5-1, L—Maare, 4-9, HR— Baver, Canada, 30:31 ne Simon, France, 14 sec 2 Jarome Simos, France, 14 Seconds Dehint
3. Eric Brankjok, Netherlands, 43.
4. Sean Yafes, Britain, 59.
5. Charly Mathyl, France, 1:61.
6. Jean-Franceis Bernard, France, 1:02.
7. Roberto Visentini, Italy, 1:03. Toronto, Mulliniks 181. vort, Honeycutt 171 and Steinboch; Ter-& Frederic Victor, France, 1:29. 9. Seon Kelly, Ireland, 1:44

GOLF Tep finishers and cornings to the PGA An-

er-Busch Golf Classic, which anded Bus Say on the 6.776-yard, par 36-35-71 Kingsmitt Gaif Clob Coerse in Williamsburg, Virginia (x-won two-hole playoff): x-Tem Sleckmonn, S117,000 47-44-48-69-270 Mork Wiebe, \$70,200 Gene Souers, \$27,700

Keeny Kney, \$37,700 Tim Simpson, \$19,581 72-67-67-66-274 6-48-71-71---276 BIII Glosson, \$6,240 64-64-67-72-277 68-71-48-71--278

67-70-71-71-279

Fraser, Corpett (7), Minton (7) and Boare Bolles, Farrell (4), Havens (8) and Allenso W—Fraser, 6-8, L—Balles, 7-8, Sv—Minton (2) W—Frascr.6-8. L—Balles.7-8. Sv—Minton (3). HRS—California, White (5), Downing (11). Ar-New York Bonnister, Sonchez (4), Anderson L51, Fort 18t and Macforiane: John, Allen 14t, Cle-ments 16t, Stoddard 17t, Righetti 18t, Guante 19t and Stausto, Skinner 19t, W—Anderson, 1-67-49-45-71-272 20.47.72.44...97 Q. L-Stoddord, 2-2. Sv-Fort 191. 67-68-69-73-274 Birkbeck, Mirabella 16L Crim 17L Plesac 19) and O'Brien: Totiver, Berenguer (7L Atherton (9) and Laudner, W—Crim, 2-4, L—Alh-70-70-69-66-275

> LaPoint, 7-9. L-Curry, 6-1. Sv-Thispen (18). NATIONAL LEAGUE Heuston 261 800 812-6 18 8 Cone, McDowell (8), Myers (9) and Carler, Sosser (8); Dorwin, Medds I&L Andersen (8), Agosto (9) and Trevino, W—Agosto, 6-0, L—Agosto, 6-0 Sasser (&) : Darwin, Meads L&L Anderson (&), 200 430 402-5 9 0 Rawley, Maddus 151, Horris 161, Tekulve (7) and Doulton; Armstrong, Birstos (61, Wij-lients (7), Murotv (81, Franco (91 and 59. 1-2 L-F

Curry, Smithson (5), Botton Lol and Cerane;

LaPoint Horton (St. Thispen (S) and Salas, W-

erion 5-4 5v-Plesoc (22).

DJenes, Cleveland, 20: Thiosen, Chicago, 18. NATIONAL LEAGUE

the American League won 3-2.

AL LEAGUE

G AB R H
65 349 65 118
67 264 34 69
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Sobo Cin
Permeiro Chi
Dowson Chi

RBI: Clark, son Francisca as serving Houston, 41; VenSiyke, Pithsburgh, 41; Bonflio, Pithsburgh, 97; Broaks, Montreal, 55; Golor-rope, Montreal, 55; Strawberry, New York, 55, Hits: Galarrose, Montreal, 118; McGee, 51, Louis, 113; Polmeira, Chicope, 107; Dawson, Chicope, 100; Coleman, 51, Louis, 98; VenS-

lyks, Pittsburgh, 98. Doubles: Sabo, Cincinnati, 32; Hayes, Philodelphia, 27; Galarraga, Montreal, 26; Brea Pilisburgh, 24; Palmeiro, Chicago, 24.

Siyke (14).
Chicaea 181 000 208-4
Son Diego 180 180 180 080-2
Moddux and Sungberg; Showand Sont

land and Brenly, W—Mutholland, 2-0, L—Cox, 2-5. HR—San Francisco, Aldrete (3).

Major League Standings

NATIONAL LEAGUE

rns (8) and Pagna

**U.S. Pro Championships** 

### TRANSITION

AUTO RACING Formulo One
WILLIAMS TEAM—Signed Thierry I
sen, driver, for next season. BASCBALL

American League
CLEVELAND—Onlianed Jay Ball, short stop, to Colorado Springs of the Pacific Coas SEATTLE—Traded Edwin Nunez, plicher, to the New York Mets for Gene Walter, plicher. TORONTO—Optioned Mark Elichhorn and David Wells, plichers, to Syracuse of the In-

FOOTBALL FOOTBALL
Comodion Footbalt Leasue
EII MONTON—Released Jimmie Carter
and Terry Jones, linebackers; Jeremy Gordon and Gree Kratzer, wide receivers: Tam
Moskel, defensive end; Rudy Phillips and Craig Watson, events: Michael Thurmon

Vovrourunning backs, and Stephen Kasawski

Keith Castella, Victor Marris and Vernell Quinn, linebockers; Malcolm Darden, Rich-ard Estell and Joson Stargel, wide receivers; Arnold Grevious, cornerback: Ken Hobart, quarterback; Steve Lawrence, Harold Wright tuckle: Jeff Johnson, fullback: Wayne Lee

TIRINTO—Released Kevin Cummings, running back: Davio Daniels, Floyd Salazar, and Terry Nobie, defensive backs; Kelth Gloster, Melvin Houston, Stanley Johnson, Paul Shorten and Parnell Magre, wide receivants of the Medical Medical Release (1998). ers, and Nolan Harber, linebacker. wintifications with the state of the control of the nockers: Michael Allen del

PHOENIX-Agreed to learns with Michael

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# Talking Back Dirty

WASHINGTON — Just before dinner I asked Ed Elson if I

could use his phone. "I prefer that you don't," he re-plied. "It's time for the junk phone calls to start coming in and I would hate to miss one."

"I didn't know you were turned on by junk telephone calls," I said.

evening I don't like to refer to them as junk calls - to me tbey're really nbscene calls because they come into people's bouses withnut their permission. I don't care if

Buchwald the caller is soliciting business, raising funds or just taking a survey - be or she has a filthy mouth. So when I answer the phone I talk back dirty and it makes me feel good."

I admitted that I got my share of calls, but I never felt the thrill about them that Ed does. Ed said, "At nne time they bad buman beings dialing our numbers
— now a lot is done by computers. Frankly, I don't like computer junk

calls because computers don't breathe heavily on the phone." "Do you believe junk calls are more harmful than obscene ones?"

### Britain, Russia To Swap Actors

The Associated Press I ONDON — A group of young Soviet actors will visit Britain in September to train with the Royal Shakespeare Company and Brit-

isb drama students will go to Mos-cow, the International Foundation for Training in the Arts announced The Moscow Art Theater School will send 18 of its drama students for three weeks' training almoside

British actors at London's Barbican Centre. The return British visit will be in April 1989. The foundation's executive director, Brian Cox, currently acting the title role in "Titus Andronicus" for the RSC, said the Soviet actors

will live with British families while

the British actors in Moscow will

"Answering them is my favorite

I said, "I think there should be a law against junk calls."

verts making junk calls to sell stuff

than there are making porno ones.

Ynu have to understand, a porno-graphic call is initiated by the own-

er of the telephone. He has to call a

number to get his kicks. A junk call

is initiated by someone in a boiler

room who's just getting paid to do

You can't get a law passed by Congress because most of the legislators use junk calls to get re-elected. And others make them to raise campaign funds."
"Then you're dead."

We have one chance. The courts bave ruled you can't use the phones for obscene commercial practice. Well, what could be more obscene than a message from an insurance company, an upholsterer or a politician, when you break your neck racing through the house to answer

"You sound like you've given junk calls some thought." Ed said, "I may not know what pornography is but I know it when I hear it."

"I guess the reason that junk calls are legal is that they are not sexually explicit." "There are worse things than something that is sexually explicit."

"How's that?" What is more sadistic than being in the hathtub, worrying about your kid because he has the car, and having some pitchman in a basement ring you up to offer a free trip to Tampa to see a new develop-

ment located in an Everglades "You've spelled out the problem. What's your solution?"

"We have to call every congressman and senator at home after midnight and ask them to pass a bill banning junk phone calls. If they're not persuaded we must call them the next night, and the night after that, until they get the message about what an obscene weapon the telephone can be.

"Well done, Ed." "All I'm trying to do," be said, "is give our legislators a taste of what it is like to be in bed with someone you love when the phone rings and the voice on the other end wants to know if you would be interested in taking 10 free lessons in ballroom dancing

# For Liza Minnelli, 'It's the Best Time'

By Kim Masters

Washington Past Service
T OS ANGELES — Liza Minnelli doesn't want to talk about her mother.

She's gracious and accommodating. Her soft brown eyes eagerly seek yours. Just ask a ques-tion and she'll answer, smiling. even though she's answered it dozens of times before and even though this is her second day cooped up in a hotel room in Universal City, doing interviews to promote her new movie, "Arthur 2 on the Rocks."

She accepts that everyone possesses a certain knowledge about her mother's death, ber own bout with drug and alcohol dependency, her two divorces, ber miscarriages. But she offers only a glimpse of her feelings on those subjects. She'll tolerate a little probing, then she closes up.

She talks for a moment about growing up as Judy Garland's daughter. Only as a teen-ager did she become aware that her mother was taking too many pills. "I thought, 'Gee. Oh, God, I wish she wouldn't take that. It's making her sick."
But how did it affect her? She

rises from the sofa, "I have nnthing more to say about my mom," she says with a quick, mirthless laugh. "I've said so much about my mom. I bore myself now." At 42, Minnelli leads a "real

organized" life with her husband. the sculptor Mark Gero, in New York. "I've been married for eight years, and the marriage is good," she says softly. "I'm having a good time in my work. I guess 1 could say it's the best time in my

But she balks again when the discussion turns to her unsuccessful efforts to have a baby. "We still hope to have a child, my busband and I, but I've left that in God's hands, and whatever happens is fine." Her voice takes on a note of finality; further questioning brings a rebuke. "That's my iness and I won't talk about it. I never have. There was a guy sitting bere at one interview - it was quite funny. I said, 'Let's talk about your scrotum for a while instead of my uterus."

Yet "Arthur 2" invites the questions. In a parody bordering on the grotesque, the plot involves



"I never thought I'd be doing a comedy about alcoholism."

which success has proved most

clusive. Her motion picture career

got off to a strong start when she

earned an Academy Award nomi-

nation for her second film, "The

Sterile Cuckoo," in 1969. She won

the Best Actress award three years

later for her signature role in

"Cabaret." But since then she's

"Arthur" was the last bright

spot, and that was in 1981. After

that, she stayed off the big screen

for years, returning in 1987 in the

she still likes making movies.

"The Ilnding of the character,

had more misses than hits.

the childlike Arthur [played by Dudley Moorel, her character learns that she can't get pregnant and sets about adopting a bahy. even though the would-be papa is mostly drunk and bas no visible means of support.

Minnelli says she doesn't mind the whimsical treatment of subjects close to the bone. "One of the things you look for in a role is stuff you can relate to, because you know you can understand it and therefore you can portray it well, And I understood it, but I must say I never thought I'd be doing a comedy about alcoholism and baving trouble having babies." She laughs, "It's funny that life ends up like that and you can do a film about it and find some-

thing really funny in it. It's great." themes that bave played painful. At this point, Minnelli bopes to roles in Minnelli's life. Married to concentrate on film — the area in

INTERNATIONAL

the director Vincente Minnelli, featuring segments from his films (including "Gigi" and "An American in Paris"), "I realized how important it is that your body of more lasts and how wonderful it. work lasts, and how wonderful it was that I still bad that from my dad and from my mom. The work that you do isn't over in one night."
She is relatively fluent when she discusses ber experience with

ond, it's much ton much pressure.

You do it for the work process

Two years ago, Minnelli did a

television show about her father,

because it's what you love."

drugs and alcobol, publicized when she entered the Betty Ford clinic in 1984. "I didn't feel like l was in trouble until the last year before recovery, really, which was '83. I just felt so sick and so tired all the time. And there just came a point when I thought, I'm sick and tired of being sick and tired. Something's wrong."

Minnelli says sbe never faced a

"Lost Weekend" epiphany. "I never went through that, I was never drunk in public. I was never this roaring alcoholic. Mine was like a sad little problem that millions of women seem to have. You can't sleep so you take a Valium, or maybe a drink will help you sleep.

Now, she says those problems have been conquered. "I was just so grateful that I lived through it and came out the other end."

Despite the tragedies in her life, Minnelli insists that her experience is nnt exceptional. "Everyone's had a difficult life. I'm no different from anyone else, 1 promise you. When I came out of the Ford center, for me to go back on a stage for the first time and bave all those people looking at me - I don't think it was any harder for me to do that than it was for the lady who was in there with me who went back to her hometown and had to go to that first PTA meeting. We felt exactly the same. It's just a matter of

disastrnus "Rent-a-Cop" with where we were." Burt Reynolds. Despite the risks Minnelli staunchly defends her and frustrations, Minnelli says ordinariness, even though she grew up in Hollywood. "You can imagine growing up with Candy the process is what's interesting from an actor's point of view, If Bergen and her parents -- everybody's parents were famous. So you always thought about the reoobody was different than anybody else, And I didn't realize I sults, you'd go bananas. If you just think, 'I've got to have a hit. was different until we moved I've got to have a hit,' every sec- away from Hollywood."

The move was to London, when she was about 12 That was the first time I went to school where all the other kids' parents weren't famous. So it was the first time I was kind of different. I couldn't understand what the big

deal was."
Minnelli wanted to be an ice skater - of Olympic caliber, of course. But at 13, she saw "Bye Bye Birdie" on Broadway and changed her mind. "It changed my whole life. I thought, "That's what I want to do. I want to be on

the stage."

Minnelli finished high school at
16 and went to the Sorbonne in Paris. "I was taking some ridiculous course - La Civilisation Française' nr somethiog. I thought, What am I doing?" learning bow to cook in French. Wonderful f want in go home and dance."

So she moved to New York on her own at 16 and got a role in an off-Broadway revival of "Best Foot Forward." She moved to Broadway, and her career advanced by degrees. "You just keep slogging along every day. In fact, I never had the benefit of a hit record to throw me up into a number one spot. I really went step by step by step."

Minnelli will keep singing: She will tour with Frank Sinatra and Sammy Davis for two months this fall (replacing the recuperating Dean Martin), and she just signed a new record contract. Her first album on the new label may feature songs written for her by Billy Joel and Elton John. "It's not really rock. It's not like I'm going to put on black leather and whip out there. It's just more modern

To Minnelli, these plans seem modest. "I want to concentrate on film. To do that, you can't kind of fit it in between singing."

The dramatic peaks and valleys of ber life's story seem obvious material for a Hollywood autobiography, but Minnelli seems to have a limited taste for self-revelation. She quickly insists that she has no impulse to write. "I don't want to," she says tersely.

She hesitates, then ventures an explanation. "I guess I just feel that people should write a book at the end of their life," she says slowly. "And I certainly don't feel like this is the end of my life."

#### **PEOPLE**

Menotti Pleads for Aid For His Spoleto Festival

The 31st Festival of the Two Worlds in the Italian hill town of Spoleto entered its last week with an appeal by its founder, the composer Gian Carlo Menotta, for an urgent financial transfusion from the government. Menntti, who blew out 77 birthday candles last week, urged the Italian government to approve a law that would formalize state funding for the event This summer, as in the past, the festival has had to beg banks for bridge loans to pay 922 performers in 81 productions while it waits to collect state subsidies. We can't live so precariously any longer." Menotu said.

3-year-old daughter, was the winner of the first British Belly Dancing Championship. She learned art in the United Arab Emirates and speaks Arabic. She competed against seven others in Mablethorpe, a far from exotic small town in Lincolnshire on the east coast of England. Performing under her stage name. Shareena, she collected a first prize of £150 (\$255), less than she used to earn in a single night in the emirates.

21 Club is suing a Chicago restan-rant for calling itself Cafe 21. "They're using our number," says Ken Aretsky of the New York es-tablishment that leeds and waters the rich and powerful. They're trading off our identification." Van-Saamer, an executive at the Chick go eatery, says his establishment came by its name because its ad-dress is 21 East Bellevue Place, in the Hotel 21 East.

the world's top cellists, says he is unlikely to be allowed to return to the Soviet Union despite new policies of openness. "Glasnost exists but not for me," Rostropovich was quoted as saying by the West Ger-man daily Die Welt in an interview that appeared Monday. "I cannot give a concert in the Soviet Union, I am dead there. We must wait and wait and wait until truly open times. come," said Rostropovich, 61, who has been music director of the National Symphony Orchestra of Washington since 1977. He left the: Soviet Unioo in 1974 and was later stripped of his Soviet citizenship.

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